## Vol-2

## Socio-Economic Impact of Telecommunication Growth and Indicators Forecasting

Pakistan Telecommunication Authority


## Foreword

In Volume-I some of the micro level findings of the survey related to rural, gender, poor and SME were discussed. The results of the Focus Group Discussion were also included. In addition Volume-1 also discussed macro level findings and issues such as forecasting of future demand of telecommunication services, investment needs, employment generation, economic implications, regulatory frame work and conclusions and recommendations.

Volume-II discusses the micro level findings related to non-targeted and targeted surveys of household and business respondents. It discusses the awareness, knowledge, ownership, purpose and intensity of use of different telecommunication services. The user behaviour, habits, place of use, their future requirements and problems and disadvantages perceived by them has been brought out. The impact of telecommunication services on the various aspects of life related to social as well as economic activities has been analyzed and assessment made and indicated.

## Chapter-1

## Non-Targeted Survey

### 1.0 Introduction

The Pakistan Telecommunication Authority (PTA) Project, among other things, had asked the consultants to carry out a Non-Targeted Survey of 10,000 respondents. The main objective of this survey was to solicit general information about awareness, pattern of ownership and use of major telecommunication services. A one page questionnaire was designed and distributed to the respondents who were asked to return the filled-in questionnaires.

Fifteen thousand questionnaires (14,000 in Urdu language and 1,000 in Sindhi language) were distributed among the prospective respondents. The basic rational was to provide an opportunity to respondents to answer different questions according to their own judgments about characteristics of different services. A total of 13670 questionnaires were received of which only 10604 were considered suitable for analysis. The remaining for 3066 questionnaire were either not completely filled or had contained lot of errors for proper analysis. One thousand three hundred and thirty (1330) questionnaires were not returned.

The questionnaires were distributed randomly using convenience sampling procedure. The universe of the survey comprised rural and urban areas of all the provinces, Azad Jammu \& Kashmir (AJK) and Federally Administered Northern Areas (FANA). The survey was coordinated by trained personnel (supervisors and enumerators) who had experience of conducting surveys. The enumerators were fluent in speaking the local languages.

The questionnaire was pre-tested incorporating suggestions of the PTA. The persons assigned for distribution of non-targeted Questionnaires were briefed about the aims and the objectives of the Survey. Multiple sources of information were used to solicit the information. The enumerators distributed the questionnaires in different areas. The completed questionnaires were collected in a day or so. The information was also collected using the students enrolled in schools and colleges. The questionnaires were filled from the parents of the students and / or the head of the household or any other responsible person in the household. Some of the information was also collected from members of local bodies/town committees. The questionnaires were edited before data entry and tabulation

About one-third of respondents (35 percent) belonged to rural and 65 percent belonged to the urban areas. The breakdown of respondents by provinces/regions is given in Table 1.1 and the survey methodology is given in Chapter-4.

Table-1.1
Percentage Distribution of Respondents by Region, Pakistan, 2008
(Percent)

| Province | Distribution |
| :--- | :---: |
| Punjab | 56.0 |
| Sindh | 20.4 |
| Balochistan | 6.9 |
| NWFP | 14.6 |
| AJK/NA/FATA | 2.1 |
| Total | 100.0 |
| Number | 10604 |

Source: Annex Table 1.1

### 1.1 Findings of the Non-targeted survey

Slightly less than three-quarters (72 percent) males and more than onequarters ( 28 percent) females replied to the questionnaires. The mean age of respondents is reported as 36 years and the medians age is reported as 30 years. In rural area the mean and median ages of respondents are reported as 38 and 32 years respectively, while in urban area the corresponding mean and median age is reported as 35 and 30 years respectively. The mean age of males and females respondents are 37.6 and 32.2 years respectively and the median age of males and females respondents are 32 and 26 years respectively. It should be noted that female respondents under 30 years of age are relatively younger ( 61 percent) than male respondents (41 percent). The age distribution of respondents is given in the following figure:

Figure-1.1
Age Distribution of Respondents, Pakistan, 2008


Source: Annex Table 1.2, 1.3

### 1.1.1 Knowledge of Telecommunication Services

There is universal knowledge / awareness (100 percent) of at least one or more of the telecommunication services by sex as well as by rural - urban residence. When awareness level is classified by different telecommunication services then it is noted that urban respondents happened to have slightly more knowledge than the rural respondents. The highest knowledge reported for mobile
phone (89 percent). The least knowledge has been reported for Car Tracker (13 percent) and WiMax / Broadband (12 percent). The similar pattern was found in rural, urban areas and in all the provinces / AJK\&FANA. The knowledge of various telecommunication services /gadgets as reported by respondents is given in the following figure:

Figure-1.2
Knowledge about Telecommunication Services/Gadgets, Pakistan, 2008


Source: Annex Table 1.4, 1.5

### 1.1.2 Use of Telecommunication Services

Almost all the respondents ( 98 percent), both males and females, indicated using at least one of the telecommunication services. Not much of difference in use of at least one or more of telecommunication services by rural urban residence was noticed. The highest use of any of the telecommunication services was for mobile phone (81 percent) and fixed line phone (FLL) ( 73 percent) followed by PCO (56 percent). The least use was for WiMax / Broadband (4 percent) and Car Tracker ( 5 percent) both males and females. The extent of use of various telecommunication services is given in the following figure:

Figure-1.3
Use of Telecommunication Services / Gadgets by respondents, Pakistan, 2008


Source: Annex Table 1.6, 1.7

### 1.1.3 Ownership of Telecommunication Gadgets

About 94 percent of respondents ( 93 percent males and 95 percent females; 95 percent urban and 92 percent rural) reported to have owned at least one or more telecommunication services. Three-quarters of the respondents reported to own mobile phone while 58 percent had owned fixed line phones. Onefifth (19 percent) of respondents reported to own PC. Internet is owned by 23 percent of respondents. Figure-1.4 shows the ownership of various telecommunication services/gadgets.

Figure-1.4
Ownership of various Telecommunication Services / Gadgets, Pakistan, 2008


Source: Annex Table 1.8, 1.9

### 1.1.4 Reasons for not owning different Telecommunication Services

Of those who did not own services; one-sixth (16 percent) reported that they could not afford fixed line services, 8 percent reported the same reason for mobile phone and 21 percent reported similarly for internet. The respondents reporting no use of it varied from 3 percent for FLL and mobile each to 15 percent for internet. The details of not owning different telecommunication services are given in the following Figure-1.5:

Figure-1.5
Reasons for not having Telecommunication Services, Pakistan, 2008


[^0]
### 1.1.5 Places where facilities used

Of the respondents not having any phone facility at home, 55 percent used PCO to make calls, 15 percent used relative's/friend's facilities and 11 percent used neighbours' facility. One-third of (32 percent) respondents availed Net café facility for internet, 12 percent used friends/relatives and educational institutions' facilities each; and 11 percent used internet at offices. The details are given in the Figure-1.6:

Figure-1.6
Places where Telecommunication Services used, Pakistan, 2008


Source: Annex Table 1.16 to 1.19

### 1.1.6 Potential demand for telecommunication services in future

On an average, a respondent reported his / her desire to be owning different telecommunication services in future at 1.5. Regarding ownership of phone in future; two-fifths ( 39 percent) of the respondents wanted mobile phone and one-quarter (24 percent) wanted FLL in future. 31 percent wanted internet and 22 percent wanted to have PC in future which is shown in the following Figure-1.7:

Figure-1.7
Facilities would like to be owned in future, Pakistan, 2008


Source: Annex Table 1.20, 1.21

### 1.2 Benefits of telecommunication services

The extent of benefits of FLL/WLL, mobile phone and internet as reported by the respondents are given in Figure-1.8:

Figure-1.8
Benefits of FLL / WLL, Mobile \& Internet, Pakistan, 2008


Source: Annex Table 1.22 to 1.27

### 1.2.1 Benefits of FLL/WLL phone

On an average one respondent reported 5 different benefits of FLL/WLL. The findings indicated that 71 percent respondents reported that Fixed Land Line (FLL) is beneficial for general interaction, followed by (60 percent) for social / cultural and family cohesion and business/ trade benefits each. More than half (55 percent) and (51 percent) respondents reported that it is beneficial for employment/ work and health/ medical use respectively. The business/trade and employment/work benefits were reported more by the working population (20-59 years of age). Females reported more family cohesion benefits than males. The details are shown in Annex Tables-1.22 and 1.23.

### 1.2.2 Benefits of Mobile Phone

Mobile phone users, on an average reported about 6 different benefits of this facility. About four-fifths (79 percent) of the respondents reported to have been benefited through general interaction; whiles two-thirds (67 percent) were benefited through business/ trade and almost 64-65 percent had social / cultural and family cohesion benefits. For more than half of the respondents, it was beneficial for health /medical and education use. The benefits for business/trade, employment and family cohesion were reported more by younger persons of age. 20-39 years of age compared to other ages of mobile users. The details are given in Annex Tables-1.24 and 1.25.

### 1.2.3 Benefits of Internet

The internet users on an average had reported 4 different benefits. The highest (50 percent) benefit was reported for education purposes. The education
benefits were reported at 56 percent by youth under 20 years of age followed by other ages. Its benefit was reported more by females than males. It was followed by news/sports (48 percent) general interaction (44 percent) business /trade (42 percent) employment /work ( 42 percent) and social and cultural benefits (40 percent). The details are given in Annex Tables-1.26 and 1.27.

## Chapter-2

## Targeted Survey (Business)

The Term of Reference had required to carry out a Targeted Survey of 5000 respondents. Four-fifths ( 80 percent) of sampling was to be directed to households and one-fifth ( 20 percent) to business entities. The sample size of the survey of business and working concerns was increased to 1,171 as (against a target of 1000) through out in the country. More than half ( 52 percent) of the respondents were from Punjab including Islamabad, about one-fourth (24 percent) from Sindh, 15.5 percent from NWFP, 5.4 percent from Balochistan and 3.5 percent from AJK and FANA. (Annex Table 4.2)

Twenty nine percent of business/working concerns were covered in rural area and the remaining 71 percent were covered in urban area ( 64 percent in major urban areas i.e. big cities and 6 percent in other urban areas i.e. small cities and towns). The Survey Methodology is given in Chapter-4.

### 2.1 Background Characteristics of Respondents

### 2.1.1 Age

Among the business/working respondents, 95 percent were males and 5 percent were females. The mean age of respondents is reported at 39 years (39.4 years for males and 34.5 years for females). The median age for males and females is reported at 36 and 29 years respectively. This shows that female business / working respondents were relatively younger than the male respondents. The broad age groups of respondents are shown in the following Figure-2.1:

Figure-2.1
Broad Age Groups of Respondents by sex, Pakistan, 2008


[^1]
### 2.1.2 Educational Status

Around less than two-fifths (37 percent) of the respondents were graduate and above, while more than one-third ( 36 percent) had matriculation/intermediate level of education. This shows that almost three quarters of the business / working respondents had more than 10 grade education. One-fifths (19 percent) had below matric education while eight percent respondents reported to have received no education. The educational qualification of the respondents is shown in the following Figure-2.2:

Figure-2.2
Major Educational groups of respondents, Pakistan, 2008


Source-Annex Table 2.3

### 2.1.3 Occupations

The percentage distribution of respondents by the major occupational group shows that more than half ( 56 percent) of the respondents were engaged in business. Figure 2.3 gives the detailed information.

Figure 2.3
Major Occupational Groups of the Respondents Pakistan, 2008


[^2]
### 2.2 Main findings

### 2.2.1 Use of Telecommunication Services

Almost all the respondents (99 percent) used at least one facility, while 95 percent, reported using mobile phone, around three-fifths (57 percent) reported using FLL phone and 18 percent reported using WLL. Half of the respondents (51 percent) used PCO / pay phone in case the phone facility was not available. As is expected that the use of various phones facility is reported more in urban than in rural area. The breakdown of the facilities used is given in the following Table-2.1:

Table-2.1
Facility Used if the Respondent Want to Phone Someone, Pakistan, 2008

| Type of Facility | Use |
| :--- | :---: |
| PCO/Pay Phone | 50.6 |
| Neighbour | 5.7 |
| Relatives/Friends | 10.3 |
| Office | 16.2 |
| At least one facility use | 99.4 |

Source: Annex Table 2.5 and 2.6
The highest use of PCO/Pay phone is reported in Sindh (78 percent) followed by NWFP ( 74 percent) and the least in Balochistan ( 8 percent).

### 2.2.2 Future desire for phone

Almost half of the respondents (48 percent) wanted to have a Telephone connection in future. The demand for urban and rural area is reported by 44 and 56 percent respectively. However the demand for mobile phone ( 35 percent) is particularly more in rural area. It means that coverage needs to be extended to rural and far flung area. Relatively higher demand is indicated in AJK (56 percent) as such services have been introduced only recently (Annex Table 2.7). Twentynine percent wanted to have mobile phone and another 19 percent wanted to have FLL/WLL in the future. One out of eight respondents (12 percent) mentioned that they do not want any of the gadgets. This shows that the potential demand for telecommunication services will continue to increase in the coming years.

### 2.2.3 Reasons for not having phone in future

Of respondents who replied that they do not want to have FLL/WLL phone in future, 17 percent reported that they do not have any use of it and 9 percent reported that they cannot afford the facility. Only three percent reported that facility is not available to them. Almost 2 percent of the respondents reported of not having mobile phone in future.

Regarding internet, more than one-third (35 percent) of the respondents reported that they do not have any use of such services, 9 percent said that they can't afford it, while 8 percent reported that it was a complicated technology. Six
percent mobile phone users reported various reasons for not having. Detailed information is given in the following Figure-2.4:

Figure-2.4
Reasons for not having Telecommunication Services in future, Pakistan 2008


Source: Annex Tables 2.8 to 2.10
In view of the findings, it needs to be stressed that efforts should be directed to those areas where such services are not available particularly in far flung remote areas of the country.

### 2.2.4 Monthly Expenditure on Telecommunication Services

Two-fifths (40 percent) of the respondents using FLL and WLL, three-fourth of the internet users and almost nine out of 10 calling card users did not report the monthly expenditure for the use of such services. Only 6 percent mobile users did not report the monthly expenditure. For who reported the expenditure of telecommunication services, Figure-2.5 shows the distribution of expenditures by different telecommunication services and gadgets.

Figure- 2.5
Monthly Expenditure on Telecommunication Services/Gadgets, Pakistan, 2008


Source: Annex Table 2.11

A very low proportion (13 percent) of FLL / WLL and mobile phone users spend Rs. 250 or less per month, whereas internet and calling card users spend a higher proportion Rs. 250 and below per month. Those spending Rs. 1000 and more per month, their portion is the highest among FLL / WLL and mobile users.

### 2.2.5 Purpose for using Telecommunication Services

The respondents gave various reasons for telecommunication use. The details are given in the following Figure-2.6:

Figure-2.6
Purpose for using of Various Telecommunication Services, Pakistan, 2008


Source: Annex Tables 2.12 to 2.15
On an average, a respondent reported 2.9 different purposes for making FLL/WLL Calls. The mobile phone users on an average reported more than 4.6 different reasons of making calls. The internet users gave on an average one reason of its use. The majority of the calls were related to family matters; 88 percent in case of mobile phone and 56 percent in case of FLL/WLL. Mobile phone for social contacts/work ( 82 percent) and for business/trade (79 percent) purposes was also mostly used. The use of FLL/WLL is also common for Business (50
percent) and social contact ( 47 percent). The use of internet is the highest (18 percent) for education purposes followed by news, sports, business and office work. The PCO is also used mostly for farming matters, business and social contacts.

### 2.2.6 Problems faced by Telecommunication Users

The respondents on an average gave 2 different problems being faced while using telecommunication services. The detail is given in the following Figure2.7:

Figure- 2.7
Respondents Problem faced while using Telecommunication Services, Pakistan, 2008


Source: Annex Table 2.16
Almost two-fifths ( 38 percent) of the respondents faced no problem. The coverage (weak signals) was reported to be the major problem ( 36 percent) which was the highest ( 89 percent) in Balochistan and AJK/FANA ( 51 percent) followed by speech not clear ( 28 percent), those facing frequent call disconnection were reported at 27 percent. The congestion/line busy was reported at 23 percent in the country. This problem was reported the most ( 33 percent) in Sindh followed by Balochistan (29 percent) as seen in Annex Table 2.16. Efforts need to be devoted to minimise and reduce such problems to make optional use of such services particularly in remote and far flung areas.

### 2.3 Telecommunication services impact on various aspects of life

The respondents gave various socio-economic impacts of telecommunication services/ gadgets on their day to day life. These are given in the following Figure-2.8:

Figure- 2.8
Telecommunication Services Impact on Time, Money and Efficiency, Pakistan, 2008


Source: Annex Table 2.17
The "very much" impact reported by respondents on saving in time (54 percent) saving in transportation cost (52 percent) and improvement in organizational efficiency ( 34 percent) seems quite commendable. One quarter of the respondents ( 25 per cent) also reported "very much" impact on income increase.
"Some what" effect of little less than half (47 percent) in income increase and more than one third ( $36-39$ percent) impact on time savings, savings in transportation cost and improved organizational efficiency is also worth noting which respondents reported.

Savings in time and savings in transportation cost is reported "very much" in urban than rural area. The "very much" income increase ( 37 percent) is reported the highest in NWFP followed by Punjab (29 percent). The "very much" savings in time and savings in transportation cost is reported the most (64 percent) and (61 percent) in NWFP respectively followed by Punjab (63 percent) and (60 percent) respectively.

### 2.3.1 Degree of Dependence on Telecommunication Services

As regards degree of dependence of respondents on telecommunication for business and employment; 46 percent reported that they had "somewhat" dependence (upto 25 percent) while one-third ( 33 percent) reported "very much" dependence (upto 50 percent) and 8 percent reported total (100 percent) dependence on telecommunication for their work. The total dependence (100 percent) was reported the most (14 percent) in NWFP followed by Sindh (11 percent) "very much" dependence (upto 50 percent). It is reported the most (39
percent) in NWFP followed by Punjab (37 percent). Urban respondents showed more dependence than rural respondents on telecommunication. The details are given in Annex Table 2.18.

### 2.3.2 Fixed Land Line/ Wireless Local Loop

The survey had also collected information about FLL / WLL. Analysis of this information is provided below.

### 2.3.2.1 FLL/WLL Restoration of out of order phones

On an average a phone takes 2.5 days to be restored in the country. It takes 4 days in AJK/FANA, 3 days in Sindh and Balochistan each; the least time (2.1 days) is taken in Punjab. In rural and urban areas it takes 2.7 and 2.3 days respectively to restore a phone. The respondents reported that in case the FLL/WLL goes out of order, two-fifths (42 percent) reported that their phone is restored on the same day. The corresponding proportion is 49 percent in rural and 39 percent in urban area. In Sindh this proportion is the highest (53 percent) followed by Balochistan (46 percent). Slightly less than one-third ( 31 percent) respondents reported that their phones are restored within 2 days. The corresponding highest proportion (43 percent) is reported in NWFP followed by Punjab ( 33 percent). The longest time of repair of one month or more is also reported in Sindh (8 percent) followed by Balochistan (5 percent).

Figure-2.9
Restoration of out of order Phones, Pakistan, 2008


Source-Annex Table 2.19

### 2.3.2.2 Reasons for using WLL

More than half (54 percent) of the respondents gave various reasons for using WLL. The most important (16 percent) factor has been its portability and it was reported the highest ( 24 percent) in NWFP. In urban areas portability was reported more ( 18 percent) than rural area ( 13 percent). It was followed by other reasons such as better quality ( 10 percent), more economical ( 7 percent),
reliability, fixed network not available and ease and speed of service implementation (6 percent each). See Annex Table-2.20 for more details.

### 2.3.2.3 Type of WLL in Use

To a question as what type of WLL is preferred for use. Seven out of ten did not respond to this query, 17 percent reported handset type and 15 percent reported Desktop type (Annex Table 2.21). The highest portion (22 percent) of Desktop was reported in AJK/FANA followed by NWFP (20 percent) whereas Handset type was reported the most (19 percent) in Sindh followed by Punjab (16 percent).

### 2.3.2.4 Primary use of WLL

Majority of the respondents (70 percent) did not respond on the primary use of WLL. One quarter ( 24 percent) reported it for making phone calls. The corresponding proportion was 30 percent in NWFP and 29 percent in AJK/FANA. In Balochistan 91 percent did not report use of WLL and 9 percent reported its use for phone call only. Three percent respondents also used it for internet purpose and one percent used it for SMS (Annex Table 2.22).

### 2.3.3 Mobile Phones <br> The information collected about mobile phone is discussed as under:

### 2.3.3.1 Connection of Companies

On an average one respondent has mobile connection of 1.5 companies'. The breakdown of respondents using mobile of various companies is given as under:-

More than half ( 55 percent) of the mobile users have Mobilink connection. The highest numbers of Mobilink users are in Balochistan (59 percent) Sindh (58 percent) and Punjab (55 percent). The Ufone users largest number is reported in AJK/FANA (56 percent) and of Telenor are reported in Sindh (33 percent). The highest numbers of Warid users are in Punjab (21 percent). Pak China is concentrated in NWFP (10 percent). Mobilink, Ufone and Warid have more clientele in urban than rural area while Telenor has more users in rural area (33 percent) compared to urban areas (27 percent) (Annex Table 2.23).

### 2.3.3.2 Mobile Connections

On an average one respondent had reported 1.5 mobile connections. More than half ( 55 percent) had one connection, 29 percent had two connections and 11 percent had 3 connections. The number of respondents having two mobile sets was reported the highest ( 37 percent) in Balochistan followed by NWFP (34 percent). The number of three set holders was reported the highest (14 percent) in Sindh followed by NWFP (13 percent). One set holders are reported more in rural (59 percent) than urban area (53 percent) while two set holders were higher in urban ( 30 percent) than rural area ( 25 percent) as shown in Annex Table-2.24.

### 2.3.3.3 Mobile Handsets

One respondent on an average reported 1.3 hand sets: Seven out of 10 reported one handset whereas 26 percent reported 2 to 3 handsets. Two and more hand sets were reported highest in Balochistan (33 percent) followed by

Sindh (29 percent) and Punjab (26 percent). Urban respondents reported slightly 2 \& more handsets than rural respondents. The corresponding proportion was 27 and 24 percent respectively (Annex Table-2.24).

### 2.3.3.4 Mobile Number Portability (MNP): Knowledge, Use and Problem

Almost 70 percent respondents were not aware of MNP. Thirty percent reported its awareness. In urban and rural areas the corresponding proportion is 31 percent and 25 percent respectively. This proportion of awareness was higher ( 46 percent) in AJK/FANA followed by Balochistan ( 37 percent). Only 9 percent availed MNP services; the highest been in Balochistan (27 percent) and in rural (11 percent) than urban area ( 9 percent). Almost all the respondents using MNP mentioned no problem with this service (Annex Table 2.25).

## Box-2.1 <br> Mobile Number Portability (MNP)

Pakistan is one of the few countries which have implemented Mobile Number Portability (MNP) at an early stage. This was an essential element of fair competition as it allows any subscriber to switch from one operator to another without going through the inconvenience of change in his/her phone number. The knowledge of MNP is reported by 31 percent of respondents in urban areas and 25 percent respondents with a rural background. According to data, nine percent of respondents have availed the service in urban areas while about eleven percent of rural respondents have taken advantage of this service. The respondents who availed this facility are more in rural than in urban area. It appears that the quality of service is not satisfactory in the rural areas which prompt users to change the service provider.

It may also be noted that majority of respondents are not familiar with the MNP. A media campaign is needed to promote the awareness about this service. In future, Number Portability is likely to be introduced between FLL and mobile phone numbers.

### 2.3.3.5 Place of Purchase of Handsets

Three-fifths of the respondents ( 60 percent) bought hand sets from any shop while more than one-third ( 37 percent) bought from authorized dealers and 3 percent respondents did not report its place of purchase (Annex Table- 2.26).

### 2.3.3.6 Buying Capacity of Handset

The average price for buying mobile set has been reported at Rs. 4755. In urban areas it was reported at Rs. 5079 and in rural areas it was reported at Rs. 3939. The highest average buying price (Rs.5012) is reported in Punjab followed by NWFP (Rs.4773). The buying price reported is given in the following Figure-2.9:

Figure-2.10
Respondents Buying Price of Mobile Phones by residence, Pakistan, 2008


Source: Annex Table-2.26

### 2.3.3.7 Brand of Handsets

Annex Table 2.27 shows that almost two-thirds of the respondents (64 percent) were using Nokia brand of hand set. In NWFP four-fifths of the mobile users used Nokia brand followed by Sindh (69 percent). In Balochistan the Samsung brand ( 37 percent) was the most popular followed by Nokia (33 percent).

## \2.3.3.8 Usage of Handsets other than Calls

On an average mobile phone was used for 3.3 different purposes in addition to making phone calls. Its highest (59 percent) use was for SMS which was more common in urban (63 percent) than in rural area (49 percent). The highest use for SMS was reported in AJK and FANA (71 percent) followed by NWFP (69 percent) and Sindh (66 percent). The detail breakdown is given in Annex Table-2.28.

Table-2.2
Respondents using Mobile Phone other than Calls, Pakistan, 2008

| Mobile Phone used other than calls | Number | Percent |
| :--- | :---: | :---: |
| None | 265 | 22.5 |
| SMS | 694 | 59.3 |
| MMS | 144 | 12.3 |
| Calendar | 524 | 44.7 |
| Songs | 379 | 32.4 |
| Radio | 378 | 32.3 |
| Alarm | 611 | 52.2 |
| Camera | 398 | 34.0 |
| Internet/GPRS-EDGE | 67 | 5.7 |
| Games/Entertainment | 231 | 19.7 |
| Fax | 20 | 1.7 |
| Computer (PDA) | 10 | 0.9 |
| TV Viewing | 13 | 1.1 |
| Other Valued Added Services | 19 | 1.6 |

### 2.3.3.9 Short Message Service (SMS)

The survey also collected information on SMS which is discussed as under;

### 2.3.3.9.1 Messages Sent and Received

On an average 12 messages are sent and 14 messages are received daily by the respondents. The number of break down of messages is given as under.

Figure-2.11
Number of Messages Sent / Received per day by respondent, Pakistan, 2008


Source: Annex Table 2.29.


Source: Annex Table 2.2.9

Almost one-third of the respondents don't use SMS. This proportion is very high in rural than in urban area. The highest number of the messages (56 percent) ranging from 1-10 messages per day are sent in AJK and FANA followed by Balochistan (52 percent) and the least are sent in Punjab and NWFP (33 percent each). The highest number of 11-20 messages per day are sent in Sindh (15 percent) followed by Punjab and NWFP (14 percent).

Similarly the highest number of 1-10 messages per day are received in Balochistan (51 percent) followed by AJK and FANA. The highest number (11-20) messages per day are received in NWFP (20 percent) followed by Punjab (17 percent) and Sindh (16 percent).

### 2.3.3.9.2 Language Preferred for SMS

Annex Table 2.30 indicates that almost half of the respondents (49 percent) preferred to send / receive SMS in English followed by Roman Urdu (32 percent) and Urdu (23 percent). The English language preference was given more in urban (53 percent) than in rural (41 percent) area. The highest preference for English was given in Sindh (56 percent) followed by AJK and FANA (54 percent). The highest Urdu language preference is given in Balochistan ( 52 percent) and least in Punjab (11 percent). The highest Roman Urdu preference is given by Sindh (39 percent) followed by NWFP (37 percent) and the least in AJK and FANA (22 percent).

### 2.3.3.9.3 Purpose of SMS

The purpose of sending /receiving SMS was mostly related to personal matters ( 50 percent) followed by family related affairs ( 46 percent), social ( 42 percent), business ( 34 percent), education ( 14 percent), News ( 10 percent) and sports (8 percent).

The highest proportion of SMS for Business matter ( 51 percent) and personal (64 percent) purposes is given in Sindh. The highest use of SMS for family ( 66 percent) and social matters ( 61 percent) is reported in AJK/FANA. The highest use (31 percent) for education is reported in NWFP (Annex Table- 2.31).

### 2.3.3.10 Internet

The survey also collected information of internet use in the country. The detail is shown as under:

### 2.3.3.10.1 Type of Internet Connection

Two-fifths of the respondents (42 percent) using internet facility reported various types of internet connections. This varied from Dial-up ( 21 percent) to DSL/ADSL and Wireless/ Broad band (7 percent each) to cable broad band (5 percent) to 2 percent for mobile (GPRS/EDGE). These proportions were reported more in urban than rural area. The highest Dial-Up (42 percent) was reported in AJK and FANA followed by NWFP ( 40 percent). The highest ( 24 percent) DSL/ADSL use is also reported in AJK and FANA (Annex-Table 2.32).

### 3.10.2 Future Demand for Internet Connection

Those who reported no internet facility; 16 percent of them said that they would like to have it in the future. It was reported the most ( 32 percent) in Balochistan followed by AJK and FANA ( 20 percent), NWFP (17 percent) and 14 percent each in Punjab and Sindh (Annex-Table 2.32).

### 2.3.3.10.3 Reasons for not using Internet

Three-fifths respondents ( 59 percent) gave various reasons for not using internet. Majority of them ( 37 percent) said that it is not required. Its highest proportion (53 percent) is reported in Sindh. Eight percent each reported that they can not afford it or it is too complicated, while 5 percent said its services are not available which was reported the highest (17 percent) in AJK and FANA. Reasons of not using internet were reported more in rural than urban areas (Annex Table 2.33).

### 2.3.3.10.4 Place of Internet use

Almost less than two-third respondents (63 percent) mentioned various places of internet use. It was reported at 23 percent each in office and home. NWFP has reported the highest use at home ( 35 percent) and at office ( 34 percent). The use of internet at net café has been reported 11 percent and its highest (29 percent) use is reported in AJK and FANA and the least (5 percent) is reported in Balochistan (Annex-Table 2.34).

### 2.3.3.10.5 Persons using Internet

Around three-quarters of the respondents reported not using internet. Taking mean of all respondents (1171), the mean value of users is reported 0.7 persons at home and 1.5 persons at office when the mean is calculated for internet users then the mean value of users is reported 2.6 persons at home and 4.0 persons at the office.

Table-2.3
Number of Persons Using Internet, Pakistan, 2008
(Percent)

| Persons using Internet | At home | At office |
| :--- | :---: | :---: |
| Not using | 72.5 | 75.3 |
| 1 | 6.7 | 5.3 |
| $2-3$ | 15.5 | 7.3 |
| $4-5$ | 4.2 | 4.1 |
| 6 and more persons | 1.0 | 8.0 |
| Mean based on all respondents | 0.7 | 1.5 |
| Mean based on users only | 2.6 | 4.0 |

Source: Annex Table-2.35

### 2.3.3.10.6 Various Purposes of Internet use

The respondents on an average reported 1.7 different uses of internet. The maximum use of internet was for e-mail ( 32 percent) followed by office work (21 percent), studies/ education and chatting (17 percent each). The detail is given in the Annex Table-2.36:

### 2.4 Impact of telecommunication services for various activities

To a question as to how the usage of telecommunication has resulted in the reduction of various activities such as letter writing, face to face meetings and travelling, the respondents replied that the FLL/WLL reduced "very much" their letter writing ( 36 percent) face to face meeting (22 percent) and travelling (26 percent). The effect of mobile phone in reducing the activities has been very significant. It reduced letter writing "very much" by 56 percent, face to face meeting 39 percent and travelling 44 percent. The use of internet "very much" changed letter writing (20 percent), face to face meeting (13 percent) and travelling (13 percent). The details are given in the following Table-2.4.

Table-2.4
Impact of FLL/WLL, Mobile Phone and Internet for letter writing, meetings and travels, Pakistan, 2008 (Percent)

| Impact on | FLL/WLL | Mobile | Internet |
| ---: | ---: | ---: | ---: |
| Letters writing |  |  |  |
| No response | 31.6 | 6.0 | 56.0 |
| No change | 6.1 | 6.0 | 10.7 |
| Some what | 27.4 | 33.2 | 13.2 |
| Very much | 34.8 | 54.8 | 20.1 |
| Face to Face Meeting |  |  |  |
| No response | 33.6 | 6.7 | 57.7 |
| No change | 5.8 | 5.8 | 14.2 |
| Some what | 38.5 | 48.4 | 14.9 |
| Very much | 22.0 | 39.1 | 13.2 |


| Travelling |  | Continued on next page----- |  |  |
| ---: | ---: | ---: | ---: | :---: |
| No response | 34.6 | 6.7 | 58.8 |  |
| No change | 6.9 | 5.6 | 14.9 |  |
| Some what | 32.5 | 43.4 | 13.9 |  |
| Very much | 26.0 | 44.2 | 12.5 |  |

Source: Annex Tables-2.37 to 2.39

### 2.5 Telecommunication services effect / impact on various aspects of life

The respondents also reported the effect of various telecommunication Services/gadgets on different aspects of life which is given in the following table. The FLL/WLL users reported that social circle is broadened "some what" (40percent), improved family cohesion (38 percent), improved access to doctor/health (34 percent) and provided help in education (27 percent). However, FLL/WLL broadened social circle "very much" (19 percent) and helped education (12 percent) and family cohesion ( 25 percent).

Mobile user particularly reported "very much" effect compared to FLL/WLL users in the above mentioned aspects of life which is quite visible in the following Table-2.5.

Table-2.5
Effect of FLL/WLL, Mobile phone and Internet on Different Aspects of Life,

| Impact <br> on <br> different <br> aspects of life | Pakistan, 2008 |  |  |  |  |  |  |  | (Percent) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FLL/WLL |  |  |  | Mobile |  |  |  | Internet |  |  |  |
|  |  | No Change | $\begin{aligned} & \pi \\ & \frac{\pi}{3} \\ & \vdots \\ & \dot{U} \\ & \text { E } \\ & 0 \end{aligned}$ | $\begin{aligned} & \frac{1}{0} \\ & \sum_{2}^{2} \\ & \frac{\lambda}{0} \\ & > \end{aligned}$ |  | $\begin{aligned} & \text { © } \\ & \text { O } \\ & \text { స్ } \\ & \text { ভ } \\ & \text { O } \end{aligned}$ |  |  |  | $\begin{aligned} & \text { © } \\ & \text { O } \\ & \text { స్ } \\ & \text { こ } \\ & \text { O } \end{aligned}$ |  |  |
| Broaden social circle | 31.1 | 9.6 | 40.3 | 19.0 | 6.3 | 6.2 | 47.7 | 39.8 | 55.1 | 19.1 | 14.9 | 10.9 |
| Help in family cohesion | 31.0 | 6.0 | 38.1 | 24.9 | 4.7 | 5.0 | 48.0 | 42.3 | 57.5 | 23.1 | 12.3 | 7.1 |
| Improved access to doctor/ health | 33.2 | 14.6 | 34.0 | 18.2 | 10.0 | 19.2 | 42.4 | 28.4 | 57.7 | 28.3 | 9.8 | 4.2 |
| Help in knowledge/ education | 37.0 | 24.2 | 26.6 | 12.3 | 15.5 | 28.6 | 36.2 | 19.7 | 55.3 | 12.0 | 12.5 | 20.3 |

Source: Annex Tables 2.40 to 2.42
The no response was reported the highest by internet users (55 percent) followed by FLL/ WLL ( 31 percent) and mobile users ( 6 percent).

The respondents were asked about the impact of various telecommunication services in terms of various benefits. On an average almost one-third of FLL/WLL (34 percent) users around one-tenth (10 percent) mobile users and more than half ( 55 percent) internet users did not respond to this question.

Those who replied and got no impact varied between 18 percent to 21 percent users in case of FLL/WLL from 7 percent to 31 percent for mobile users and 16 percent to 25 percent for internet users. Those who got "some what" impact of these benefits varied from one-third (33 percent) in case of FLL/WLL to more than two-fifth (43 percent) in case of mobile to 13 percent in case of internet.

The "very much" impact on the average for various benefits is reported 17 percent by FLL/WLL, 26 percent by mobile user and 10 percent by internet users. The details of impact of each benefit for these services are given in the following Table-2.6:

Table-2.6
Impact of FLL/WLL; Mobile phone and Internet on different benefits of life,

| Pakistan, 2008 |  |  | (Percent) |
| :---: | :---: | :---: | :---: |
| Impact of Benefit | FLL/ WLL | Mobile | Internet |
| Helpful in solving day to day problem |  |  |  |
| No response | 30.7 | 3.5 | 54.6 |
| No impact | 8.4 | 6.9 | 21.5 |
| Some what | 38.4 | 48.2 | 14.4 |
| Very much | 22.5 | 41.3 | 9.5 |
| Help in search of work/ livelihood |  |  |  |
| No response | 36.0 | 10.2 | 56.1 |
| No impact | 20.5 | 20.5 | 17.9 |
| Some what | 29.9 | 43.4 | 15.5 |
| Very much | 13.7 | 26.0 | 10.4 |
| Increase in efficiency at work |  |  |  |
| No response | 34.3 | 8.0 | 55.5 |
| No impact | 12.8 | 15.0 | 18.5 |
| Some what | 34.4 | 45.4 | 14.4 |
| Very much | 18.4 | 31.3 | 11.5 |
| Helpful in finding new customers |  |  |  |
| No response | 34.3 | 9.6 | 56.6 |
| No impact | 20.1 | 23.9 | 22.5 |
| Some what | 30.6 | 40.0 | 12.0 |
| Very much | 15.0 | 26.9 | 9.0 |
| Increase in sales and turnover |  |  |  |
| No response | 34.3 | 9.1 | 57.6 |
| No impact | 17.7 | 21.8 | 23.0 |
| Some what | 32.4 | 43.4 | 10.8 |
| Very much | 16.6 | 25.8 | 8.7 |
| Increase in income |  |  |  |
| No response | 33.9 | 7.7 | 56.4 |
| No impact | 19.4 | 24.3 | 23.8 |
| Some what | 33.8 | 45.7 | 12.2 |
| Very much | 13.5 | 22.4 | 7.6 |
| Helpful in instant market/price information No response |  |  |  |


| Impact of Benefit | FLL/ WLL | Mobile | Internet |
| :---: | ---: | ---: | ---: |
| No impact | 34.9 | 9.1 | 56.4 |
| Some what | 16.7 | 2.2 | 1.9 |
| Very much | 29.9 | 41.8 | 13.5 |
|  | 18.4 | 28.9 | 12.2 |
| Providing information on new products |  |  |  |
| No response | 35.9 | 11.1 | 56.5 |
| No impact | 21.0 | 25.9 | 16.4 |
| Some what | 2.5 | 4.3 | 12.8 |
| Very much | 18.6 | 22.7 | 14.3 |
| Better interaction with utility departments |  |  |  |
| No response | 37.7 | 16.0 | 58.8 |
| No impact | 16.4 | 30.6 | 25.0 |
| Some what | 30.5 | 39.3 | 10.2 |
| Very much | 15.5 | 14.2 | 6.0 |
| Total Percent | 100.0 | 100.0 | 100.0 |
| Number | 1171 | 1171 | 1171 |

Source: Annex Tables-2.43 to 2.45
Like telecommunication services impact on various aspects of life discussed above, its benefits are further explored in terms of ease in remittances, reduction in time related to business, transaction deals and crop and live stock management. The findings are giving in the Table 2.7. The high number of respondents gave 'no response' to crop and live stock management compared to ease in remittance and transaction deals. On the response related to "no impact" were reported high in case of FLL/WLL and internet. The highest number of respondents reported very much impact was reported by mobile phone users. The findings are given in the following Table-2.7:

Table-2.7
Impact of Telecommunication Services on remittance, transaction deals, crop and live stock management, Pakistan, 2008

|  | FLL/WLL |  |  |  | Mobile |  |  |  | Internet |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of Impact |  |  |  |  |  |  |  | $$ |  |  |  |  |
| Ease of Remittances | 34.8 | 23.3 | 29.9 | 12.0 | 9.1 | 23.7 | 46.0 | 21.1 | 56.3 | 23.7 | 12.4 | 7.6 |
| Reduction in transaction time in business deals | 32.9 | 10.8 | 39.1 | 17.3 | 6.3 | 10.8 | 53.1 | 29.7 | 56.7 | 19.2 | 14.8 | 9.3 |
| Helpful in crop management | 57.6 | 17.4 | 17.9 | 7.0 | 40.1 | 22.8 | 24.9 | 12.3 | 71.4 | 19.0 | 6.8 | 2.8 |
| Helpful in live stock management | 59.0 | 19.0 | 16.7 | 5.4 | 43.5 | 24.9 | 20.3 | 11.3 | 72.2 | 18.0 | 7.0 | 2.7 |

Source: Annex Tables-2.46 to 2.48

To further support the above findings of telecommunication services impact / effect on various aspects of life; a statistical test (Chi Square test) has been used separately for FLL / WLL, Mobile and Internet to find out their association between various aspects of life. Table shows that FLL / WLL has significant association in all areas of life such as reduction a) in letter writing, b) face to face meetings and c) travelling, helpful in income, finding new customers etc. except increase in efficiency at work, instant price information, providing information on new products.

The mobile phone use association has been found significant in respect of all areas of life. The table 2.8 shows the use of internet significantly associated with reduced travel, increase in efficiency at work, increase in sales and turn over, providing information on new products and live stock management. The value of Chi Square tests and significance are shown in the Table-2.8.

Table-2.8
Significance of Association between use of FLL/WLL, Mobile phone and Internet on various areas of life, Pakistan, 2008

|  | FLL |  |  | Mobile |  |  | Internet |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variables | ChiSquare Value | Signific -ance | Remarks | ChiSquar e Value | Signif icanc e | Remarks | ChiSquar e Value | Signif icanc e | Remarks |
| Reduction in letter writing | 62.112 | 0 | Significan t | 163.42 | 0 | Significan t | 1.92 | 0.166 | Not significant |
| Reduction in face to face meetings | 68.375 | 0 | Significan $\mathrm{t}$ | 147.23 | 0 | Significan t | 0.533 | 0.465 | Not significant |
| Reduce traveling | 69.552 | 0 | Significan t | 149.32 | 0 | Significan t | 14.812 | 0 | Significant |
| Helpful in solving day to day problems | 6.621 | 0.01 | Significan t | 17.943 | 0 | Significan t | 0.108 | 0.742 | Not significant |
| Helpful in search of work/livelino od | 13.488 | 0 | Significan t | 25.957 | 0 | Significan t | 1.805 | 0.179 | Not significant |
| Increase in efficiency at work | 0.619 | 0.431 | Not significan t | 25.727 | 0 | Significan t | 11.935 | 0.001 | Significant |
| Helpful in finding new customers | 11.438 | 0.001 | Significan t | 88.2 | 0 | Significan t | 2.505 | 0.113 | Not significant |
| Increase in sales and turnover | 7.459 | 0.006 | Significan t | 83.995 | 0 | Significan t | 4.719 | 0.03 | Significant |
| Increase in income | 11.962 | 0.001 | Significan t | 96.26 | 0 | Significan t | 2.088 | 0.148 | Not significant |
| Helpful in instant market/price information | 1.167 | 0.28 | Not significan t | 79.753 | 0 | Significan t | 2.259 | 0.133 | Not significant |
| Providing information on new | 1.705 | 0.192 | Not significan t | 82.979 | 0 | Significan t | 9.295 | 0.002 | Significant |


| products |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Ease of <br> remittances | 60.977 | 0 | Significan <br> t | 201.05 | 0 | Significan <br> t | 0.159 | 0.69 | Not <br> significant |
| Reduction in <br> transaction <br> time of deals | 5.817 | 0.016 | Significan <br> t | 58.119 | 0 | Significan <br> t | 0.057 | 0.811 | Not <br> significant |
| Helpful in <br> crop <br> management | 22.275 | 0 | Significan <br> t | 89.252 | 0 | Significan <br> t | 0 | 0.989 | Not <br> significant |
| Helpful in <br> livestock <br> management | 14.723 | 0 | Significan <br> t | 90.228 | 0 | Significan <br> t | 3.914 | 0.048 | Significant |

### 2.6 Computer

The survey also collected information about computer use in the country which is discussed as under:

### 2.6.1 Place of use

More than one-third respondents (35 percent) use computer at their home. About one-fourth respondents (26 percent) use it at the office. Around one twelfth (8 percent) respondents use it in Net Cafes. While only five percent of respondents use computers in educational institutions. The breakdown of computer use is given in the following Figure-2.12:

Figure-2.12
Place where Computer used, Pakistan, 2008


Source: Annex Table-2.49

### 2.6.2 Purpose of use

Slightly less than one-third (31 percent) of the respondents have indicated computer use for professional work. About one-fourth of respondents use it for internet and entertainment/sports which is shown in the following Table-2.9:

Table-2.9
Purpose of Computer used by Respondents, Pakistan, 2008
(Percent)

| Purpose | Use |
| :--- | :---: |
| Professional work | 31.0 |
| Entertainment /sports | 22.6 |
| Internet | 27.2 |
| Others | 2.9 |

Source: Annex Table-2.50

### 2.6.3 Reasons of use and Potential Demand

Nearly half of respondents indicated that they don't require the computer whereas only 9 percent respondents have informed that they cannot afford it. However, less than one-third (30 percent) of respondents would like to buy a computer in future as shown in the following Table-2.10:

Table-2.10
Reasons for not using computer, Pakistan, 2008

| Reasons | Percent |
| :--- | :---: |
| Not required | 48.0 |
| Cannot afford | 9.1 |
| Others | 2.4 |
| Would like to buy in future | 29.5 |

Source: Annex Table-2.51

### 2.6.4 Computer Price

The following table reflects purchasing power of the respondents for computer:

Table-2.11
Price at which Respondent would like to buy Computer, Pakistan, 2008

| Price in Rupees | Percent |
| :--- | :---: |
| $<5000$ | 6.1 |
| $5001-10000$ | 16.1 |
| $10001-25000$ | 5.4 |
| $25000+$ | 1.7 |
| Not responded | 70.8 |
| Mean price $=$ Rs 3128 | Rs.3128 |

## Source: Annex Table-2.52

Around seventy percent respondents did not respond to this question. The mean price for buying a computer was reported at Rs.3128. The highest purchasing price (Rs.4045) is reported in Sindh and the lowest in Balochistan (Rs.2254). The one-sixth of respondents (16 percent) has indicated the price they would like to purchase a computer between Rs. 5001-10000.

### 2.7 Long Distance International (LDI)

The information on LDI is given as under:

### 2.7.1 Use of LDI

The following table provides various information about LDI calling cards:
Table-2.12
Long Distance International Calling Cards Practice by Respondents, Pakistan, 2008

| LDI Calling Cards | Percent |
| :---: | :---: |
| Using LDI Calling cards |  |
| No |  |
| Yes | 82.5 |
| Expenditure on LDI | 17.5 |
| Calling Cards per month (Rupees) |  |
| <300 | 3.5 |
| $301-1000$ | 9.6 |
| $1000+$ | 4.4 |
| Use of calling card for Nationwide Dialling |  |
| No | 88.9 |
| Yes | 11.1 |
|  |  |
| Use of calling card for Overseas calls | 87.4 |
| No | 12.6 |
| Yes |  |

About more than four-fifths ( 83 percent) of respondents don't use the LDIs calling cards for calling purposes. More than four-fifth ( 86 percent) respondents have indicated monthly LDI expenditure of below Rs 300 . Only one out of ten respondents reported using LDI calling cards for nation wide and overseas calls.

### 2.7.2 Impact of LDI

To a question on impact assessment of competition in LDI and calling cards on various business matters, the Annex Table 2.54 shows that more than around three-quarters respondents replied no effect on various activities. Around 17 percent experienced "some what" impact while 5-11 percent had observed "very much" impact assessment. The highest "very much" impact has been on increase in family contact (11 percent) at national and international level followed by reduction in business travel ( 8 percent).

Table-2.13
Respondents reporting Impact Assessment of Competition in LDI Calling Cards
(Business), Pakistan, 2008

| Impact Assessment | Percent |
| :---: | ---: |
| Increased Business through overseas contact |  |
| No effect | 79.8 |
| Some what | 15.5 |
| Very much | 4.6 |
| Increase Family contacts at national \& international level |  |
| No effect | 72.0 |
| Some what | 16.7 |
| Very much | 11.4 |
| Reduction in Business Travel | 74.9 |
| No effect | 16.8 |
| Some what | 8.3 |
| Very much | 7.3 |
| Reduction in expenditure on Telecommunication | 17.3 |
| No effect | 5.5 |
| Some what | 100.0 |
| Very much | 1171 |
| Total Percent |  |
| Total Number |  |

Source: Annex Table 2.54

### 2.8 Value Added Services

The survey also collected information about value added services:

### 2.8.1 UAN, PRN \& Toll Free Number (TFN) Access Services

Around half ( 51 percent) of the respondents had experienced no impact of Universal Access Number (UAN), Premium Rate Number (PRN) and Toll Free Number (TFN) access services. However, one-third respondents ( 32 percent) reported that TFN has made good/substantial impact. More than one quarter (27 percent) reported that UAN made good and substantial impact as shown in the following Table-2.14. However, more awareness is required for these services.

Table-2.14
Impact of Using UAN, PRN and TFN, Pakistan, 2008

| Impact | Percent |
| :---: | ---: |
| Universal Access Number (UAN) |  |
| No Impact | 50.8 |
| Nominal Impact | 22.4 |
| Good Impact | 20.0 |
| Substantial impact | 6.8 |
| Premium Rate Number (PRN) | 54.2 |
| No Impact | 28.8 |
| Nominal Impact | 14.8 |
| Good Impact | 2.2 |
| Substantial impact | 48.2 |
| Number (TFN) | 19.5 |
| No Impact | 22.9 |
| Nominal Impact | 9.4 |
| Good Impact |  |
| Substantial impact |  |

Source: Annex Table 2.55
About one third of respondents ( 35 percent) have reported that the access to UAN, PRN, and Toll Free Numbers through mobile will be useful as shown in the following Figure-2.13. These service numbers need more awareness among telecommunication service users.

Figure-2.13
Usefulness of Access to Service like UAN, PRN \& TFN
Through Mobile Phone, Pakistan, 2008


Source: Annex Table 2.56

## Box-2.2 <br> Impact of UAN, PRN and TFN services on business

Perception about usefulness of premier rate services like UAN, PRN and TFN was also sought in the survey of business enterprise. The perception of respondents on the impact of using these services on businesses was assessed. In case of TFN, 32 percent of respondents reported that it has "good to substantial" degree of impact in business. In case of UAN and PRN, of respondents reported the impact on business as nominal.

At the moment these services are operated on FLL phone lines only. The usefulness of provision of these services through mobile phone network was also assessed. Thirty five percent of respondents reported this to be a useful proposal while twenty nine percent had thought otherwise. Thirty-six percent of respondents did not respond.

The usefulness of provision of these services through mobile phone network was also enquired. Thirty five percent respondents reported this to be a useful proposal while twenty nine percent thought otherwise rest of respondents did not reply

### 2.9 Monthly income

The respondents were asked to give their monthly income. The average monthly income reported by respondents is Rs.21,200. The average monthly income is given in the following Figure-2.14:

Figure-2.14
Respondents Reporting Monthly Income, Pakistan, 2008


Source - Annex Table-2.57
One out of thirteen respondents did not report their income. Less than onethird (30 percent) of the respondents reported their monthly income up to Rs. 10,000 and another 30 percent respondents belonged to income group between Rs.10,001-Rs.20,000. Balochistan has the highest income (Rs.23100). But after excluding extreme cases then the income of respondents reduces to Rs.19,000. Otherwise, Sindh ranks first (Rs.22,300) excluding Balochistan because of outliers then it is followed by Punjab Rs.20,700. There are about 30 respondents who have reported their income of Rs.100,000 and more. These extreme cases are reported more in AJK/FANA and NWFP. These skewed income
distribution to high percentile has resulted in higher average income which has been excluded as to portray realistic income of respondents.

A correlation matrix for observing the relationship between various variable is obtained through statistical package SPSS. Pair wise significant relationship has been found among respondents monthly income, number of mobile connections, number of mobile sets, number of SMS sent and total number of different facilities available to respondents. The correlation is found significant at one percent level. The coefficient of correlation values are given in Table-2.15

Table-2.15
Correlation Matrix with Significance values, Pakistan, 2008

| Variable |  | Respondent's monthly income | Number of mobile connections | Number of mobile sets | Number of SMS messages sent | Total Number of facilities |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Respondent's monthly income | Pearson Correlation | 1 | .132(**) | .173(**) | .087(**) | .111(**) |
|  | Sig. (2tailed) |  | 0 | 0 | 0.003 | 0 |
|  | N | 1171 | 1171 | 1171 | 1171 | 1171 |
| Number of mobile connections | Pearson Correlation | .132(**) | 1 | .634(**) | .265(**) | .246(**) |
|  | Sig. (2tailed) | 0 |  | 0 | 0 | 0 |
|  | N | 1171 | 1171 | 1171 | 1171 | 1171 |
| Number of mobile sets | Pearson Correlation | .173(**) | .634(**) | 1 | .108(**) | .236(**) |
|  | Sig. (2tailed) | 0 | 0 |  | 0 | 0 |
|  | N | 1171 | 1171 | 1171 | 1171 | 1171 |
| Number of SMS <br> messages sent | Pearson Correlation | .087(**) | .265(**) | .108(**) | 1 | .205(**) |
|  | Sig. (2tailed) | 0.003 | 0 | 0 |  | 0 |
|  | N | 1171 | 1171 | 1171 | 1171 | 1171 |
| Total Number of facilities | Pearson Correlation | .111(**) | .246(**) | .236(**) | .205(**) | 1 |
|  | Sig. (2tailed) | 0 | 0 | 0 | 0 |  |
|  | N | 1171 | 1171 | 1171 | 1171 | 1171 |

${ }^{* *}$ Correlation is significant at the 0.01 level (2-tailed).
The statistical analysis is further substantiated by applying econometric model using logistic regression to find out the effect of various independent variables on dependent variables.

It has been observed that future demand for various telecommunication services (such as FLL, WLL, Mobile, Computer and internet) depend on the respondents monthly income. It is worth mentioning the five quintal of income were used to indicate the future demand for these gadgets. Table 2.16 shows that as income increases the potential demand for telecommunication services also
increase progressively according to odds ratios which are greater than one. For rural area almost same trend has been observed

The econometric model (logistic regression) further shows that as respondents monthly income increases their expenditures on various telecommunication services also increase.

Annex Table-2.16
Results of Econometric Model (Logistic Regression) of Telecommunication Services,
Pakistan, 2008

| Income |  | B | S.E. | Wald | Df | Sig. | Exp(B) | 95.0\% C.I. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lower |  |  |  |  |  | Upper |
| FLL |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  |  | 12.152 | 4 | 0.016 |  |  |  |
|  | quint2(1) | 0.281 | 0.362 | 0.602 | 1 | 0.438 | 1.324 | 0.652 | 2.69 |
|  | quint2(2) | 0.652 | 0.379 | 2.954 | 1 | 0.086 | 1.919 | 0.913 | 4.033 |
|  | quint2(3) | 0.394 | 0.393 | 1.004 | 1 | 0.316 | 1.483 | 0.686 | 3.202 |
|  | quint2(4) | 1.037 | 0.344 | 9.091 | 1 | 0.003 | 2.821 | 1.437 | 5.535 |
|  | Constant | -2.792 | 0.286 | 95.458 | 1 | 0 | 0.061 |  |  |
| WLL |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 8.697 | 4 | 0.069 |  |  |  |
|  | quint2(1) | 0.263 | 0.376 | 0.487 | 1 | 0.485 | 1.3 | 0.622 | 2.719 |
|  | quint2(2) | 0.606 | 0.396 | 2.336 | 1 | 0.126 | 1.832 | 0.843 | 3.983 |
|  | quint2(3) | 0.323 | 0.413 | 0.612 | 1 | 0.434 | 1.382 | 0.614 | 3.107 |
|  | quint2(4) | 0.925 | 0.361 | 6.568 | 1 | 0.01 | 2.522 | 1.243 | 5.118 |
|  | Constant | -2.876 | 0.297 | 93.988 | 1 | 0 | 0.056 |  |  |
| MOBILE |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 14.517 | 4 | 0.006 |  |  |  |
|  | quint2(1) | 0.503 | 0.203 | 6.109 | 1 | 0.013 | 1.653 | 1.11 | 2.463 |
|  | quint2(2) | 0.507 | 0.229 | 4.885 | 1 | 0.027 | 1.659 | 1.059 | 2.6 |
|  | quint2(3) | -0.032 | 0.242 | 0.018 | 1 | 0.893 | 0.968 | 0.603 | 1.555 |
|  | quint2(4) | 0.594 | 0.215 | 7.633 | 1 | 0.006 | 1.811 | 1.188 | 2.76 |
|  | Constant | -1.253 | 0.16 | 61.033 | 1 | 0 | 0.286 |  |  |
| COMPUTER |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 5.773 | 4 | 0.217 |  |  |  |
|  | quint2(1) | 0.371 | 0.201 | 3.426 | 1 | 0.064 | 1.449 | 0.978 | 2.147 |
|  | quint2(2) | 0.433 | 0.226 | 3.684 | 1 | 0.055 | 1.542 | 0.991 | 2.4 |
|  | quint2(3) | 0.112 | 0.231 | 0.238 | 1 | 0.626 | 1.119 | 0.712 | 1.758 |
|  | quint2(4) | 0.347 | 0.214 | 2.616 | 1 | 0.106 | 1.414 | 0.929 | 2.153 |
|  | Constant | -1.153 | 0.156 | 54.529 | 1 | 0 | 0.316 |  |  |
| INTERNET |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 5.415 | 4 | 0.247 |  |  |  |
|  | quint2(1) | 0.522 | 0.262 | 3.969 | 1 | 0.046 | 1.686 | 1.008 | 2.818 |
|  | quint2(2) | 0.361 | 0.301 | 1.441 | 1 | 0.23 | 1.434 | 0.796 | 2.586 |
|  | quint2(3) | 0.388 | 0.295 | 1.722 | 1 | 0.189 | 1.474 | 0.826 | 2.63 |
|  | quint2(4) | 0.592 | 0.275 | 4.635 | 1 | 0.031 | 1.808 | 1.055 | 3.1 |
|  | Constant | -2.079 | 0.212 | 96.091 | 1 | 0 | 0.125 |  |  |

a Variable(s) entered on step 1: quint2.

## Chapter-3

## Targeted Survey (Household)

The targeted survey also covered a household survey of 4000 respondents which was 80 percent of the targeted survey of 5000 respondents. Around 4500 questionnaires were distributed to enumerators with the aim of meeting the target of at least achieving the desired 4000 respondents. An analysis of 4113 completed questionnaires has been carried out, in which TEACH was successful to get information from households.

Thirty eight percent of the households were covered in the rural areas and 62 percent were covered in urban areas and towns. The details of Survey Methodology is given in Chapter-4. The break up of respondents by provinces/regions is given in the following Figure-3.1.

Figure-3.1
Percentage breakup of Household respondents by region, Pakistan, 2008


Source- Annex Table3.2

### 3.1 Findings of the survey

### 3.1.1 Background characteristics of respondents

### 3.1.1.1 Sex of Respondents

Eighty four percent of household respondents interviewed were males while the remaining 16 percent were females.

### 3.1.1.2 Age of Household Head

The mean age of household head is reported at 40 years and median age is reported at 35 years. Females mean and median ages are reported at 41 years and at 32 years respectively, while the males mean and median ages are reported
at 40 years and at 35 years respectively. The broad age groups of household heads are given in the following Table-3.1.

Table-3.1
Age Distribution of Household Head by Gender, Pakistan, 2008
(Percent)

| Age Groups | Males | Females | Total |
| :--- | :---: | :---: | :---: |
| Under 20 years | 3.3 | 4.9 | 3.5 |
| $20-39$ years | 56.4 | 62.6 | 57.4 |
| $40-59$ years | 31.2 | 18.9 | 29.2 |
| 60 years and above | 2.4 | 0.9 | 2.2 |
| Ages not reported | 6.7 | 12.8 | 7.7 |
| Total | 100.0 | 100.0 | 100.0 |
| Number | 3456 | 657 | 4113 |
| Mean age | 39.8 | 40.5 | 39.9 |
| Median age | 35.0 | 32.0 | 35.0 |

### 3.1.1.3 Education of Household Head

One third of the household heads had graduation and higher qualification while less than one-third were matriculates and above.

Forty percent of the females were graduates and above, compared to males who comprised of 32 percent. There were more males who had no formal education ( 14 percent) than females ( 12 percent). The details of educational attainment by sex could be seen in the following table and by region is given in Annex Table-3.2:

Table-3.2
Educational qualification of Household Head Respondents by Gender, Pakistan, 2008
(Percent)

| Educational <br> Qualification | Male | Female | Total |
| :--- | :---: | :---: | :---: |
| No education | 14.0 | 12.5 | 13.8 |
| Under matric | 23.0 | 16.4 | 22.0 |
| Matric/intermediate | 31.5 | 31.2 | 31.4 |
| Graduate \& above | 31.5 | 39.9 | 32.8 |
| Total | 100.0 | 100.0 | 100.0 |
| Numbers | 3456 | 657 | 4113 |

### 3.1.1.4 Occupation of Household Head

Two-fifths (21 percent) of the household heads reported to be doing business ( 23 percent males and 8 percent females). One-sixth of the household heads were junior or mid level professionals ( 15 percent males and 26 percent females). Eighteen percent of the household heads were office workers and 15 percent were reported not working.

The proportion of females unemployed reported four times higher than males. The breakdown of broad occupations is given and details be seen and region is given in Annex Table 3.2 and 3.3

Figure-3.2
Broad Occupational Groups of Household Heads, Pakistan, 2008


Source: Annex Table 3.2 and 3.3

### 3.1.1.5 Family Size of Household

The mean family size was reported to be 7.6 persons per household. The highest family size was reported ( 9.6 person) in Balochistan, 7.8 persons in NWFP, 7.7 persons in Sindh and the lowest number of 7.2 family members is reported in Punjab. The household size progressively declined with educational attainment of household head from 8 persons with no education to 7.6 persons with matriculation/intermediate to 7.1 persons with graduate level and above education. The recently National Institute of Population Studies survey gives a household size of 7.2 persons (2008) Annex Tables 3.4 to 3.6

### 3.2 Findings of the household survey

### 3.2.1 Use of Phone and its future demand

On the whole all the respondents ( 96 percents) reported using at least one of the telephone facilities. Ninety two percent of the respondents reported to use mobile phone while 44 percent reported using Fixed Land Line phone (FLL). The use is reported more among females (52 percent) compared to males (43 percent). Only 10 percent were using Wireless Local Loop (WLL) phone, while 4 percent of the respondents have not used any phone (Annex Tables 3.7 and 3.8).

The respondents reported that if they had no phone and wanted to make a phone call to some one what would they do. Of these, four-fifths reported to have used several available facilities. More than half (53 percent) reported to use Public Call Office (PCO), 12 percent used relatives and friend's facilities. 8 percent used neighbours' facilities while nine percent used office facilities (Annex Tables 3.9 and 3.10).

### 3.2.2 Future demand for Phone

Half (50 percent) of the respondents reported intend to have at least one telecommunication services in future. Of these 39 percent preferred to have mobile, 14 percent preferred FLL and 7 percent desired to have WLL. Almost one in twelve respondents reported not to have a phone in future. The future demand by region and sex is given in Annex Tables 3.11 and 3.12.

### 3.2.3 Reasons for not having Telecommunication Services

### 3.2.3.1 FLL/WLL

Almost half of the respondents (48 percent) gave various reasons for not having FLL/WLL. More than one quarter ( 28 percent) reported that it is of no use to them. Fifteen percent reported that they cannot afford it. The no responses were reported more among females (61 percent) than males ( 51 percent). Another 5 percent reported such facility is not available, while 2 percent reported they find its use complicated (Annex Table 3.13 and 3.14).

### 3.2.3.2 Mobile

Only 10 percent respondents gave various reasons for not having mobile phone, such as 5.5 percent reported that they cannot afford ( 6 percent males versus 3 percent females) and 4 percent reported that they have no use of it (Annex Table 3.15 and 3.16).

### 3.2.3.3 Internet

Almost three quarters (72 percent) of the respondents gave reason for not having internet. Two-fifths (39 percent) reported that they have no use of it (41 percent males compared to 30 percent females). Fourteen percent cannot afford it while 12 percent find it complicated (Annex Table 3.17 and 3.18).

### 3.2.4 Purpose for using Telecommunication Services

The respondents were asked to indicate various purposes for using telecommunication facilities. The purpose of use is given in the following Table3.3:

Table-3.3
Purpose for using FLL/WLL, Mobile, Internet and PCO/Payphone, Pakistan, 2008

| Use of FLL/WLL <br> Mobile \& Internet | FLL/WLL | Mobile Phone | Internet | PCO/Pay Phone |
| :--- | :---: | :---: | :---: | :---: |
| Business | 25.9 | 54.8 | 5.7 | 6.8 |
| Family matter | 45.7 | 83.2 | 6.0 | 10.0 |
| Social contact/work | 37.9 | 75.8 | 8.4 | 7.7 |
| News/sports | 9.2 | 26.3 | 15.9 | 1.8 |
| Education | 18.7 | 35.4 | 17.6 | 2.6 |
| Health/Medical | 26.3 | 46.8 | 5.6 | 3.3 |
| Shopping | 19.3 | 41.5 | 4.7 | 3.4 |
| Office work | 23.1 | 37.6 | 7.8 | 2.7 |
| Farm management | 10.0 | 20.8 | 1.8 | 3.5 |
| Live stock management | 8.4 | 16.9 | 1.2 | 3.6 |

Source: Annex Tables 3.19 to 3.26

### 3.2.4.1 FLL/WLL

On an average respondents gave 2.2 various reasons for using FLL/WLL. Of these, the majority of the respondents (46 percent) use it for family matters, ( 38 percent) for social contacts. One-fourth of them used for health/medical and business purpose each. Females use more than males for family matters, social contact, education and health purposes. (Annex Tables 3.19 and 3.20).

### 3.2.4.2 Mobile

On an average the mobile users utilize their phones for 4.4 different purposes. The highest percentage use for family matters (83 percent) and social contacts ( 76 percent). More than half ( 55 percent) use for business purposes and about another half ( 47 percent) use for health/medical purposes. More than onethird use for education purposes and one-fifth use it for farm / live stock management. Males use more than females for almost all purposes. (Annex Tables 3.21 and 3.22).

### 3.2.4.3 Internet

The internet has been reported for less than one purpose. The highest (18 percent) proportion reported its use for education (17 percent males and 23 percent females) and 16 percent for news/sports (15 percent males and 19 percent females) and 8 percent reported its use for social contacts and office work each. (Annex Tables 3.23 and 3.24)

### 3.2.4.4 PCO/Payphone

The PCO/Pay phone was mostly used for family matters (10 percent) followed by social contact / work (8 percent) and business (7 percent). Its overall use for various purposes was reported more by males than females (Annex Tables 3.25 and 3.26).

### 3.2.5 Restoration of out of order Telephone line

The respondents reported that it takes on the average 5 days to get the phone restored. The highest time taken is reported in AJK (7.1 days) followed by Sindh and NWFP ( 6.1 days each), and least time is taken in Punjab (4.2 days).

As expected telephone restoration takes one day more in rural than in urban areas. Slightly less than one quarter ( 23 percent) reported that their phone is restored within a day and more than one-third ( 36 percent) reported its restoration within 2 days; 23 percent reported its restoration in 3 to 6 days whereas 10 percent reported it takes one month or more to get their phones restored. Female's respondents reported that their phone restoration takes more time (within two weeks) than males (13 percent females versus 8 percent males). The highest time of restoration of one month or more is reported in Sindh (16 percent). The same duration of restoration is reported 13 percent in rural and 8 percent in urban areas (Annex Tables 3.27 and 3.28).

### 3.2.6 Place of purchase and price of mobile handset

Around sixty percent respondents reported to purchase mobile handsets from any shop. More than one-third (36 percent) preferred to buy from authorized dealers. More females reported to buy phone from authorized dealers than males ( 48 percent females versus 34 percent males) and about 5 percent gave no choice about their place of purchase (Annex Tables 3.29 and 3.30).

Females on the average desired to buy more expensive phones than males. The average purchase price was reported Rs. 5883 by females compared to Rs. 4755 by males. The average purchase price was reported more (Rs.5411) in urban than rural area (Rs.4174). On an average respondents reported to spend Rs 4935/- for buying a mobile set. About one quarter ( 26 percent) of respondents wanted to buy it within range of Rs 1000 to Rs. 2500. Another less than one quarter ( 23 percent) wanted to buy it between Rs. 3501 and Rs 5000. One-fifth of the respondents wanted to purchase between the range of Rs 5001 to 10000. Six percent were willing to buy for more than Rs 10000 (Annex Tables 3.31 and 3.32).


#### Abstract

\section*{Box-3.1}

Price of Mobile Handset The popular purchase price indicated by of respondents for mobile handset lies in the range of Rs 1000 to Rs 2500 per set. As many as twenty-six percent of respondents indicated to be falling in this range. The next price range is Rs 3501 to Rs 5000, which accounted for twenty three percent of respondents. Handsets in the price range Rs 2501 to 3500 and Rs $5000 /-$ to Rs 10,000 are used by twenty percent and nineteen percent of respondents respectively. Only one percent of respondents expressed a willingness to spend more than Rs 20,000 on purchase of a handset. One and half percent of respondents indicated that they would like to buy a handset for about Rs 1000. On the high end only one percent of respondent showed intent to buy a handset costlier than Rs 20,000. Eighty percent of respondent had liked to spend between Rs 1000 and Rs 10,000 for a handset. Only four percent of respondents had expressed intent to purchase handset costing between Rs 10,000 and 20,000. The average cost of a handset works out to be Rs 4935 . There is an extremely small market for the high end mobile handsets like blue berry and i-pods. The manufacturer may need to introduce low cost options in the market.


### 3.2.7 Brand of Mobile Handset

Almost three-fifths (59 percent) of respondents have Nokia brand of mobile phones. Its use was more among males than females and also more in urban than rural area and also the highest in AJK/FANA. It was followed by Samsung (14 percent), Sony Erickson (13 percent), LG (10 percent) and Chinese origin (4 percent) (Annex Tables 3.33 and 3.34).

### 3.2.8 Family members with Mobile Handset

The respondents reported that on an average two male family members and one female family member had additional mobile phone. About 35 percent of males in the family had one phone and 45 percent males has $2-3$ phones and 8 percent males has $4-5$ phones and the rest 2.5 percent males had 6 or more phone in the family. About forty five females in the family had reported no mobile phone and 36 percent females in the family had one phone. Another 17 percent reported that female family members had 2-3 mobile phones (Annex Tables 3.35 and 3.36).

### 3.2.9 Monthly expenditure on Telecommunication Services

The monthly expenditure on various telecommunication services is given in the following table.

Table-3.4
Monthly Expenditure on Telecommunication Services by Household, Pakistan, 2008

| Expenditure <br> (Rupees) | FLL/WLL | Mobile Phone | Internet | Calling Cards |
| :--- | :---: | :---: | :---: | :---: |
| Upto 250 | 20.4 | 18.4 | 53.7 | 56.6 |
| $251-500$ | 33.0 | 35.5 | 26.2 | 28.8 |
| $501-1000$ | 28.0 | 24.8 | 15.7 | 8.2 |
| $1000+$ | 18.6 | 21.2 | 4.4 | 6.4 |

Source: Annex Table 3.37
One-fifths of the respondents using FLL pay a monthly bill of less than Rs. 250 and one third pay between Rs. 251 and Rs.500. Females pay more than males in the category of monthly expenditures of Rs. 501 and more. The highest proportion ( 36 percent) of monthly bill is paid by mobile users who spend between Rs. 251 to Rs. 500 and another one quarter respondents pay monthly bill between Rs. 501 to Rs 1000 while one-fifth of the mobile users pay more than Rs 1000 per month. More than half of internet users (54 percent) pay bill upto Rs 250 per month while one quarter pays Rs 251 to Rs 500 . Majority of the calling card users ( 57 percent) spent up to Rs 250 per month on phone calls while ( 29 percent) spent Rs. 251 to Rs 500. Six percent spend more than Rs 1000. Females in mobile users, internet and calling card users in the category of up to Rs. 250 monthly expenditure pay more than males. Rural FLL users pay more monthly expenditure up to Rs. 1000 than urban users. They pay more than urban users up to Rs. 500 in case of mobile use. They also spend more up to Rs. 250 in case of internet than urban users which is 63 percent in rural and 50 percent in urban area (Annex Tables 3.37 and 3.38).

### 3.2.10 Use of Phone other than calls

### 3.2.10.1 FLL

Around 46 percent respondents gave various use of phone other than calls. On an average a respondent used it for 1.5 different purposes. The majority ( 29 percent) use it for alarm ( 37 percent females compared to 27 percent males) and 21 percent also use it for time purposes. The breakdown is given as under:

Table-3.5
Use of FLL other than calls by Household, Pakistan, 2008

| Use of FLL | Percent | Number |
| :--- | :---: | :---: |
| Time | 20.8 | 856 |
| Fax | 3.5 | 146 |
| Alarm | 28.5 | 1172 |
| Internet | 14.2 | 582 |
| Voice Mail | 3.0 | 125 |

Source: Annex Table 3.39 and 3.40

### 3.2.10.2 WLL

One-third of WLL respondents (42 percent females and 31 percent males) reported that they do not use their phone for other purposes than making a call. 12 percent use it for SMS/MMS. Its use was more among females than males which is 15 percent and 11 percent respectively. The detail is given in the Annex Table 3.41 and 3.42.

### 3.2.10.3 Mobile

Three quarters of the mobile set users reported that they use their mobile sets for SMS and MMS. Its use was reported more among females than males. About one-third use it for calendar, songs, radio and camera. More than one half (52 percent) use it for alarm. More than one quarter also use it for games and sports. The details could be seen in Annex Tables 3.43 and 3.44.

### 3.2.11 Number of Calls made/received

On an average one FLL/WLL phone user makes 5.2 calls and receives 6 calls per day. Males and females make 5 and 6 calls respectively and they received 6 and 7 calls respectively. The highest number of calls are made ( 9.2 calls) and received are in NWFP ( 9.1 calls). Urban respondents make/receive more calls than rural respondents (Annex Tables 3.45 and 3.46).

Similarly the mobile phone users on an average make 10 calls and receive 12 calls per day. Males make and receive 10 and 11.5 calls respectively Females make and receive 8 and 9 calls respectively. The highest number of calls made/received are in NWFP ( 12 calls) and AJK ( 11 calls). They also received highest number of calls 14 and 13 respectively which are 10 and 12 . Urban mobile users on an average make/receive 2 calls more than rural mobile users (Annex Table 3.47 and 3.48).

Figure-3.3
Number of Calls Made/Received by Household on FLL/WLL and Mobile phone,
Pakistan, 2008


Source: Annex Tables 3.45 to 3.48

### 3.2.12 SMS

### 3.2.12.1 Number of SMS Sent/Received

On an average telecommunication user send 14 SMS and receive 16 SMS daily. Females send 19 SMS and received 22 SMS per day compared to males who send and receive 13 and 15 SMS respectively per day. The highest SMS use is in AJK followed by NWFP (Annex Tables 3.49 and 3.50)

Figure-3.4
Number of messages Sent/Received by Household, Pakistan, 2008


Source: Annex Table 3.49 \& 3.50

### 3.2.12.2 Language desired in SMS

More than one-quarter of the telecommunication users send/receive SMS in Urdu and English language [English language is used more by females (37 percent) than males (26 percent)]. Roman Urdu is also used more by females than males. One fifths of the respondents use roman Urdu and one quarter respondents don't use this facility (Annex Tables 3.51 and 3.52).

### 3.2.12.3 Purpose of SMS

Slightly less than one-third (31 percent) did not give any purpose of sending/receiving SMS. Those who responded, they on an average gave 2.6 different purposes of sending/receiving SMS. More than half of respondents (54 percent) use it for personal purposes, another 41 percent use it for family purposes and 22 percent use it for educational purposes. 18 percent use it for business purposes around 10 percent use it for social / news / sports purposes. Females use it more for personal and education purposes than males (Annex Tables 3.53 and 3.54).

### 3.2.13 Computer

Almost two-fifths (38 percent) of the respondents reported to have personal computer (PC), (males possessed 64 percent and females 49 percent). Threefourths (74 percent) respondent do not want to buy computer in the future whereas 26 percent respondents reported their desire to have it in future, the females' desire for having a PC was higher (29 percent) than males (26 percent). The respondent on an average reported to buy PC for Rs.7833. The buying capacity
was reported more in urban (Rs.8590) than rural area (Rs.6465). Females desired to pay more (Rs.8819) than males (Rs.7619) (Annex Table 3.55 and 3.56).

## Box-3.2 <br> Affordability of Personal Computer

According to National Institute of Population Studies (NIPS) Survey (2006-07), 8 percent of Households are using computers. In the TEACH Survey (2008) thirty-eight percent of household respondents indicated ownership of personal computer (PC). When asked about the future ownership only twenty six percent had indicated that they would like to own a PC. Affordability of PCs appears to be a serious issue. When asked how much they would like to spend on a PC, the desired expenditure had varied by income. The average price of a PC which comes out to be Rs 10,447/-. Currently, a new PC in the market costs about Rs 50,000/-. Non-branded PCs costs less. Only a second hand PC can be purchased at a price of Rs $10,000 /$-. The high price of PC is a barrier in the way of spreading the use of PC. To take advantage of PC technology on a larger scale, a strategy needs to be evolved to lower the cost of PCs. A subsidy may be given under a USF project that should help the spread of broadband internet in unattractive remote areas.

### 3.2.14 Internet

Two-fifths ( 40 percent) respondents using internet gave various places of its use. On an average one user gave 1.4 different places of use. Of these one quarter ( 26 percent) used it at home. One-tenth ( 10 percent) availed the Net Café facility; 8 percent used at offices and 7 percent used at educational institutions. Females reported to use it more than males at home ( 35 percent females versus 24 percent males) and at offices ( 11 percent females versus 7 percent males (Annex Table 3.57 and 3.58 ). Almost one-fourth of the respondents ( 25 percent) wanted to have computer at home of these 29 percent were females and 24 percent were males (Annex Table 3.59 and 3.60).

Three out of ten ( 30 percent) respondents reported about type of internet connection they were using. Majority of them (17 percent) reported using dial-up. Twenty two percent females and 17 percent males used Dial-up followed by cable broadband and Wireless/Broadband is used by 5 percent each(Annex Table 3.61 and 3.62).

The respondents reported to use internet on an average for 1.4 purposes. Majority ( 29 percent) reported its use for e-mail. ( 33 percent females and 28 percent males). More than one-fifth ( 22 percent i.e. 9 percent females and 21 percent males) used it for education purpose; 17 percent use it for news/sports/entertainment. Urban respondent make use of it more of e-mail, new/sports/entertainment and education than rural respondents (Annex Table 3.63 and 3.64).

## Box-3.3 <br> Internet Use

Twenty-six percent of respondents have indicated the use of internet at home. Another twenty-five percent of respondents would like to have internet at home in future. Those already using internet at home belong to high income strata (thirty-four percent in Rs 10,000 to 50,000 income slab and fifty-six percent in Rs 50001 and higher income slab). The internet ownership at the moment is, therefore, a facility being enjoyed by higher income groups. Those who are keen to have this facility at home in future, fall in middle and higher income brackets. Sixty-three percent of them belong to income groups having income of more than Rs 10,000 per month. There is some demand in the lower income groups as well. Thirty three percent of the household of respondents with an income of upto Rs 10,000/- p.m. have expressed a wish to own internet in future. The recent launch of a scheme by PTCL to allow internet connectivity to all subscribers of FLL is a positive step in popularizing this service. As computer is a necessary gadget for the internet connection, use of computer in Net café' and telecentres holds a bright prospect for an expansion of business.

Twelve percent respondent take its help for employment and 11 percent use it for chatting and office work each. For voice communication, business/trade and games its use is reported by 6 percent of the respondents each.

Eighteen percent each of females and children have reported using internet at home. The females respondents said that one-third females and around onequarter children in their family used internet where as males reported that 14 percent females and 17 percent children used internet in their home. As expected in urban area's females and children use it more (Annex Table 3.65 and 3.66).

### 3.3 Socio-economic impact of telecommunication services and various benefits

The respondents gave various responses through which the telecommunication services (FLL/WLL, Mobile and Internet) helped / improved their socio, cultural, family economic status, savings, education, health, employment and other matters. The findings about each of the telecommunication services (FLL, WLL, mobile phone and internet) is given in the following table:

Table-3.6
Households Impact of FLL/WLL; Mobile and Internet on various benefits,
Pakistan, 2008
(Percent)

| Impact of Benefit | FLL/WLL | Mobile | Internet |
| :---: | :---: | :---: | :---: |
| Broadening of Social Circle |  |  |  |
| No response | 39.2 | 9.6 | 55.5 |
| No impact | 10.5 | 8.4 | 18.9 |
| Some what | 34.7 | 52.2 | 16.8 |
| Very much | 15.6 | 29.8 | 8.8 |
| Better family cohesion |  |  |  |
| No response | 38.7 | 7.5 | 58.6 |
| No impact | 6.7 | 5.8 | 21.2 |
| Some what | 32.0 | 51.2 | 14.5 |
| Very much | 22.5 | 35.5 | 5.6 |


| Impact of Benefit | FLL/WLL | Mobile | Internet |
| :---: | :---: | :---: | :---: |
| Improved access to health / medical facility <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 42.9 \\ & 13.4 \\ & 28.1 \\ & 15.6 \end{aligned}$ | $\begin{aligned} & 15.8 \\ & 16.4 \\ & 44.4 \\ & 23.1 \end{aligned}$ | $\begin{aligned} & 58.9 \\ & 22.7 \\ & 11.3 \\ & 7.2 \\ & \hline \end{aligned}$ |
| Helpful in education <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 44.3 \\ & 17.8 \\ & 24.8 \\ & 13.0 \\ & \hline \end{aligned}$ | $\begin{aligned} & 20.3 \\ & 20.9 \\ & 39.1 \\ & 19.7 \\ & \hline \end{aligned}$ | $\begin{array}{r} 55.6 \\ 11.0 \\ 11.3 \\ 22.1 \\ \hline \end{array}$ |
| Helpful in solving day to day problems <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 42.5 \\ & 11.4 \\ & 28.2 \\ & 18.0 \\ & \hline \end{aligned}$ | $\begin{aligned} & 14.0 \\ & 10.5 \\ & 41.7 \\ & 33.9 \\ & \hline \end{aligned}$ | $\begin{gathered} 58.9 \\ 20.8 \\ 12.0 \\ 8.3 \\ \hline \end{gathered}$ |
| Improved interactions with civic authorities <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 44.3 \\ & 17.9 \\ & 25.8 \\ & 12.0 \end{aligned}$ | $\begin{aligned} & 22.6 \\ & 33.0 \\ & 30.8 \\ & 13.6 \end{aligned}$ | $\begin{gathered} 59.7 \\ 29.3 \\ 8.3 \\ 2.7 \\ \hline \end{gathered}$ |
| Quick help in emergencies <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 43.1 \\ & 11.3 \\ & 24.3 \\ & 21.3 \\ & \hline \end{aligned}$ | $\begin{gathered} 12.1 \\ 7.9 \\ 34.8 \\ 45.2 \\ \hline \end{gathered}$ | $\begin{gathered} 59.7 \\ 27.3 \\ 8.8 \\ 4.2 \\ \hline \end{gathered}$ |
| Increased awareness of employment / work <br> No response <br> No impact <br> Some what <br> Very much | $\begin{aligned} & 44.5 \\ & 16.3 \\ & 24.9 \\ & 14.2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16.2 \\ & 13.9 \\ & 39.3 \\ & 30.7 \end{aligned}$ | $\begin{aligned} & 57.7 \\ & 17.6 \\ & 10.8 \\ & 14.0 \\ & \hline \end{aligned}$ |
| Reduced need for travel No response No impact Some what Very much | $\begin{aligned} & 43.8 \\ & 12.5 \\ & 27.1 \\ & 16.6 \end{aligned}$ | $\begin{gathered} 12.7 \\ 9.0 \\ 38.8 \\ 39.5 \end{gathered}$ | $\begin{gathered} 59.7 \\ 20.4 \\ 10.0 \\ 9.9 \end{gathered}$ |
| Increased savings No response No impact Some what Very much | $\begin{gathered} 37.3 \\ 34.1 \\ 23.3 \\ 5.3 \\ \hline \end{gathered}$ | $\begin{array}{r} 6.9 \\ 43.3 \\ 40.9 \\ 8.9 \\ \hline \end{array}$ | $\begin{aligned} & 53.7 \\ & 27.3 \\ & 11.5 \\ & 7.5 \end{aligned}$ |
| Increased income No response No impact Some what Very much | $\begin{gathered} 39.3 \\ 36.1 \\ 18.7 \\ 6.0 \end{gathered}$ | $\begin{aligned} & 10.1 \\ & 44.5 \\ & 35.1 \\ & 10.3 \end{aligned}$ | $\begin{gathered} 55.9 \\ 29.8 \\ 9.2 \\ 5.1 \end{gathered}$ |

Source: Annex Tables 3.67 to 3.69

Around more than one-third to more two-fifths (37 percent - 45 percent) of the FLL/WLL users did not give answers to different impact of telecommunication growth. The non-response was minimum for mobile users and it was the highest ( 55 to 60 percent) for internet users. "No impact" on improvement about various matters is reported lowest compared to "some what" and "very much" impact. The highest proportion of respondents reported "somewhat" improvement / elevation in their life through use of telecommunication service. The highest impact / improvement is reported by mobile users. Almost half ( 50 percent) of the mobile users, 29 percent of FLL/WLL users and 19 percent internet users reported increase in their savings where as 45 percent mobile users, 25 percent FLL/WLL users and 14 percent internet users reported increase in their income.

### 3.3.1 Chi-square test applied to various benefits

Chi-square test was applied to the data to observe association between use of telecommunication services and various aspect of life.

The use of FLL / WLL, association was found significant with increased income; increased savings; usefulness for education; quick help in emergency and increased awareness of employment / work. In case of mobile use association was observed significant with increased income, increased savings, improve interaction with civic authorities, easier access to health / medicare and useful for education. It may be noted that association with increased income and increased saving is very significant.

With regard to impact of internet service as being beneficial relationship is significant with the benefits listed above, expect for improved family relationship and easier access to health / medicare facility where association is found insignificant.

Table-3.7
Significance of Association between use of FLL/WLL, Mobile phone and Internet on various areas of life, Pakistan, 2008

| Variables | FLL |  |  | Mobile |  |  | Internet |  |  |
| :--- | :---: | :---: | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
|  | Chi- <br> Square <br> Value | Signi- <br> fi <br> cance | Remarks | Chi- <br> Square <br> Value | Signifi- <br> cance | Remarks | Chi- <br> Square <br> Value | Signifi <br> cance | Remarks <br> Broadening of <br> social <br> relationship <br> 0.428 <br> 0.513 |
| Not <br> Significant <br> relationship | 5.809 | 0.051 | Not <br> Significant | 0.139 | 0.709 | Not <br> Significant | 2.548 | 0.11 | Not <br> Significant |
| Easier access to <br> health/medical <br> facility | 0.203 | 0.653 | Not <br> Significant | 32.285 | 0 | Significant | 2.548 | 0.11 | Not <br> Significant |
| Useful for <br> education | 24.081 | 0 | Significant | 11.686 | 0.001 | Significant | 194.936 | 0 | Significant |
| Helpful in solving <br> day to day <br> problems | 0.063 | 0.801 | Not <br> Significant | 0.021 | 0.885 | Not <br> Significant | 52.798 | 0 | Significant |


| Improved <br> interactions with <br> civic authorities | 3.217 | 0.073 | Not <br> Significant | 212.553 | 0 | Significant | 190.676 | 0 | Significant |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quick help in <br> emergencies | 11.465 | 0.001 | Significant | 6.05 | 0.014 | Not <br> Significant | 11.465 | 0.001 | Significant |
| Increased <br> awareness of <br> employment/work | 9.039 | 0.003 | Significant | 10.307 | 0.001 | Significant | 41.263 | 0 | Significant |
| Increased <br> savings | 152.137 | 0.003 | Significant | 1077.332 | 0 | Significant | 34.049 | 0 | Significant |
| Increased <br> income | 315.651 | 0 | Significant | 1442.146 | 0 | Significant | 97.787 | 0 | Significant |

### 3.4 Monthly family income

The mean monthly family income is reported as Rs.19,417 per month. Urban respondents reported 32 percent more income than rural respondent (Rs.21,402 versus 16,266 ) whereas male respondent reported 20 percent more monthly family income than female respondents (Rs.22,534 versus Rs.18,842). Six percent respondents reported their monthly family income of less than Rs.5,000. Around one-third (31 percent) respondents reported monthly income between Rs. 5001 to Rs.10000, another one-third respondents (32 percent) reported their monthly family income between Rs. 10001 to Rs.20000. About onefourth of respondents ( 24 percent) reported their income between Rs. 20001 to Rs. 50000 and 4 percent had their family income in the range of Rs. 50001 to 100,000. The analysis has excluded some out liars in reporting family income (Annex Table 3.70 and 3.71).


#### Abstract

\section*{Box-3.4}

Use of Telecommunication Facility by low income groups (Household) The data collected in household survey were also analyzed in respect of low household income having monthly income of less than Rs. 5000/- per month. Among the low income households, 44 percent had reported the use of FLL phone as against average of 73 percent of respondents from the entire survey. In this income group, 73 percent had reported use of mobile phone as against overall average of 92 percent. Extent use of any service, response was 77 percent as against average of 96 percent. It shows that people with low incomes use telecommunication facility to a lesser degree. However data about of respondents planning to have mobile phone in future show that the percentage of response in this group is nearly equal to the average value of response in the Survey. The mean number of calls made and received by this group with FLL phone and Mobile phone is less than half of the mean value of overall survey. Same is the case with number of SMS messages. Data also show that a lower percentage of females and children in low income group use internet at home as compared to the respondents from higher income group. The degree of use of telecommunication is positively related with income


A correlation matrix for observing the relationship between various reliable is also obtained using statistical packages SPSS. Pair wise significant relationship has been found among family's monthly income, family size, number of mobile sets owned by sex, total number of mobile sets, calls made on FLL / WLL and on
mobile and number of SMS sent daily. Table 3.8 shows the coefficient correlation values which are significant at one percent level.

Table-3.8
Correlation Matrix of Various Variables

| Variable |  | Family's monthly income | $\begin{aligned} & \text { Family } \\ & \text { size } \end{aligned}$ | Number of mobile sets male owned | Number of mobile sets female owned | Total Number of mobile sets | Make calls on FLL/WLL | Make calls on Mobile | ```Number of SMS messages sent``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family's monthly income | Pearson Correlation | 1 | 0.009 | .138**) | .153(**) | .180**) | .246(**) | .166(**) | .200***) |
|  | Sig. (2tailed) |  | 0.554 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | N | 3991 | 3963 | 3991 | 3991 | 3991 | 3991 | 3991 | 3991 |
| $\begin{aligned} & \hline \text { Family } \\ & \text { size } \end{aligned}$ | Pearson Correlation | 0.009 | 1 | .312(**) | .062(**) | .253(**) | 0.025 | .073(**) | 0.014 |
|  | Sig. (2tailed) | 0.554 |  | 0 | 0 | 0 | 0.113 | 0 | 0.361 |
|  | N | 3963 | 4078 | 4078 | 4078 | 4078 | 4078 | 4078 | 4078 |
| Number of mobile sets male owned | $\begin{aligned} & \hline \text { Pearson } \\ & \text { Correlation } \end{aligned}$ | . 138 (**) | .312(**) | 1 | .281(**) | .857(**) | .192(**) | .251(**) | 204(**) |
|  | Sig. (2- tailed) | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |
| Number of mobile sets female owned | $\begin{aligned} & \hline \text { Pearson } \\ & \text { Correlation } \end{aligned}$ | .153(**) | .062(**) | .281(**) | 1 | .735(**) | .218(**) | .188(**) | 199(**) |
|  | Sig. (2tailed) | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |
| Total Number of mobile sets | Pearson Correlation | . $180{ }^{* * *)}$ | .253(**) | .857(**) | .735(**) | 1 | .252(**) | .278(**) | .250(**) |
|  | Sig. (2tailed) | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |
| Make calls on FLL/WLL | Pearson Correlation | .246(**) | 0.025 | .192(**) | .218(**) | .252(**) | 1 | .445(**) | .282(**) |
|  | $\begin{aligned} & \hline \text { Sig. (2- } \\ & \text { tailed) } \end{aligned}$ | 0 | 0.113 | 0 | 0 | 0 |  | 0 | 0 |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |
| Make calls on Mobile | Pearson Correlation | .166(**) | .073(**) | .251***) | .188(**) | .278(**) | .445(**) | 1 | .325(**) |
|  | Sig. (2tailed) | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |
| Number of SMS messages sent | Pearson Correlation | .200(**) | 0.014 | .204***) | .199(**) | .250(**) | .282(**) | .325(**) | 1 |
|  | Sig. (2tailed) | 0 | 0.361 | 0 | 0 | 0 | 0 | 0 |  |
|  | N | 3991 | 4078 | 4113 | 4113 | 4113 | 4113 | 4113 | 4113 |

[^3]The econometric model (logistic regression) further shows that as respondent family income increases their demand for various telecommunication services also increases progressively with respect to FLL, WLL and internet. In case of mobile odds value shows that demand is only noted in the high income groups whereas the future demand for computer is reported in low income group. Almost the same trend has been noted in rural area. Table-3.9 shows results of Econometric Model (Logistic Regression) for demand of telecommunication services.

Table-3.9
Results of Econometric Model (Logistic Regression) for Demand of Telecommunication Services, Pakistan, 2008

| Income |  | B | S.E | Wald | DF | Sig. | $\operatorname{Exp}(B)$ | 95.0\% C.I. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lower |  |  |  |  |  | Upper |
| FLL |  |  |  |  |  |  |  |  |  |
| Step <br> 1(a) | quint2 |  |  |  | 4.821 | 4 | 0.306 |  |  |  |
|  | quint2(1) | 0.17 | 0.142 | 1.447 | 1 | 0.229 | 1.186 | 0.898 | 1.566 |
|  | quint2(2) | 0.224 | 0.151 | 2.198 | 1 | 0.138 | 1.251 | 0.93 | 1.682 |
|  | quint2(3) | 0.238 | 0.138 | 2.984 | 1 | 0.084 | 1.269 | 0.969 | 1.662 |
|  | quint2(4) | 0.307 | 0.153 | 4.006 | 1 | 0.045 | 1.359 | 1.006 | 1.835 |
|  | Constant | -1.974 | 0.104 | 359.284 | 1 | 0 | 0.139 |  |  |
| WLL |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 14.802 | 4 | 0.005 |  |  |  |
|  | quint2(1) | 0.244 | 0.209 | 1.363 | 1 | 0.243 | 1.276 | 0.848 | 1.92 |
|  | quint2(2) | 0.374 | 0.218 | 2.955 | 1 | 0.086 | 1.454 | 0.949 | 2.227 |
|  | quint2(3) | 0.592 | 0.194 | 9.343 | 1 | 0.002 | 1.808 | 1.237 | 2.642 |
|  | quint2(4) | 0.687 | 0.21 | 10.674 | 1 | 0.001 | 1.988 | 1.316 | 3.001 |
|  | Constant | -2.946 | 0.156 | 354.474 | 1 | 0 | 0.053 |  |  |
| MOBILE |  |  |  |  |  |  |  |  |  |
| Step | quint2 |  |  | 12.509 | 4 | 0.014 |  |  |  |
|  | quint2(1) | -0.009 | 0.098 | 0.008 | 1 | 0.929 | 0.991 | 0.818 | 1.201 |
|  | quint2(2) | -0.151 | 0.107 | 1.987 | 1 | 0.159 | 0.86 | 0.698 | 1.061 |
|  | quint2(3) | -0.191 | 0.097 | 3.894 | 1 | 0.048 | 0.826 | 0.683 | 0.999 |


|  | quint2(4) | 0.148 | 0.108 | 1.864 | 1 | 0.172 | 1.159 | 0.938 | 1.434 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Constant | -0.427 | 0.07 | 37.478 | 1 | 0 | 0.653 |  |  |
| COMPUTER |  |  |  |  |  |  |  |  |  |
| Step <br> 1(a) | quint2 |  |  | 17.825 | 4 | 0.001 |  |  |  |
|  | quint2(1) | 0.319 | 0.107 | 8.936 | 1 | 0.003 | 1.376 | 1.116 | 1.695 |
|  | quint2(2) | 0.117 | 0.117 | 0.986 | 1 | 0.321 | 1.124 | 0.893 | 1.414 |
|  | quint2(3) | -0.072 | 0.109 | 0.435 | 1 | 0.51 | 0.931 | 0.752 | 1.152 |
|  | quint2(4) | -0.041 | 0.124 | 0.11 | 1 | 0.741 | 0.96 | 0.753 | 1.224 |
|  | Constant | -1.094 | 0.079 | 193.652 | 1 | 0 | 0.335 |  |  |
| INTERNET |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Step } \\ & \text { 1(a) } \end{aligned}$ | quint2 |  |  | 60.368 | 4 | 0 |  |  |  |
|  | quint2(1) | 0.54 | 0.122 | 19.684 | 1 | 0 | 1.716 | 1.352 | 2.179 |
|  | quint2(2) | 0.595 | 0.129 | 21.184 | 1 | 0 | 1.813 | 1.407 | 2.336 |
|  | quint2(3) | 0.672 | 0.118 | 32.254 | 1 | 0 | 1.958 | 1.553 | 2.468 |
|  | quint2(4) | 0.97 | 0.128 | 57.54 | 1 | 0 | 2.639 | 2.053 | 3.39 |
|  | Constant | -1.674 | 0.093 | 320.726 | 1 | 0 | 0.188 |  |  |

a Variable(s) entered on step 1: quint2.
Table- 3.10 shows result of econometric model for expenditure incurred on use of various telecommunication services. It is noted that the expenditure on FLL increases with rise in income quintiles except for income quintile-2

The econometric model (logistic regression) further shows that as family income increases the expenditure on mobile phone use increases. The expenditure on calling cards shows increase only in the high income quintile.

Table-3.10
Results of Econometric Model (Logistic Regression) for Expenditure on telecommunication Services, Pakistan, 2008

| Income |  | B | S.E. | Wald | Df | Sig. | Exp(B) | 95.0\% C.I. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lower |  |  |  |  |  | Upper |
| FLL/WLL |  |  |  |  |  |  |  |  |  |
| Step 1(a) | quint2 |  |  |  | 166.855 | 4 | 0 |  |  |  |
|  | quint2(1) | -0.323 | 0.198 | 2.644 | 1 | 0.104 | 0.724 | 0.491 | 1.068 |
|  | quint2(2) | 0.084 | 0.191 | 0.196 | 1 | 0.658 | 1.088 | 0.749 | 1.582 |
|  | quint2(3) | 0.713 | 0.171 | 17.345 | 1 | 0 | 2.041 | 1.459 | 2.855 |
|  | quint2(4) | 1.517 | 0.184 | 68.097 | 1 | 0 | 4.557 | 3.179 | 6.533 |


|  | Constant | -0.701 | 0.152 | 21.337 | 1 | 0 | 0.496 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MOBILE |  |  |  |  |  |  |  |  |  |
| Step 1(a) | quint2 |  |  | 396.129 | 4 | 0 |  |  |  |
|  | quint2(1) | 0.36 | 0.119 | 9.2 | 1 | 0.002 | 1.433 | 1.136 | 1.809 |
|  | quint2(2) | 1.116 | 0.122 | 84.208 | 1 | 0 | 3.054 | 2.406 | 3.876 |
|  | quint2(3) | 1.523 | 0.114 | 179.797 | 1 | 0 | 4.587 | 3.672 | 5.731 |
|  | quint2(4) | 2.157 | 0.132 | 265.73 | 1 | 0 | 8.647 | 6.672 | 11.21 |
|  | Constant | -1.166 | 0.091 | 164.653 | 1 | 0 | 0.312 |  |  |
| INTERNET |  |  |  |  |  |  |  |  |  |
| Step 1(a) | quint2 |  |  | 21.383 | 4 | 0 |  |  |  |
|  | quint2(1) | -0.02 | 0.426 | 0.002 | 1 | 0.962 | 0.98 | 0.426 | 2.257 |
|  | quint2(2) | -0.334 | 0.432 | 0.596 | 1 | 0.44 | 0.716 | 0.307 | 1.671 |
|  | quint2(3) | -0.101 | 0.375 | 0.073 | 1 | 0.787 | 0.904 | 0.433 | 1.885 |
|  | quint2(4) | 0.733 | 0.362 | 4.11 | 1 | 0.043 | 2.081 | 1.025 | 4.227 |
|  | Constant | -1.553 | 0.332 | 21.908 | 1 | 0 | 0.212 |  |  |
| CALLING CARDS |  |  |  |  |  |  |  |  |  |
| Step 1(a) | quint2 |  |  | 15.371 | 4 | 0.004 |  |  |  |
|  | quint2(1) | -0.038 | 0.581 | 0.004 | 1 | 0.948 | 0.963 | 0.308 | 3.004 |
|  | quint2(2) | -0.152 | 0.63 | 0.058 | 1 | 0.81 | 0.859 | 0.25 | 2.957 |
|  | quint2(3) | 0.677 | 0.501 | 1.826 | 1 | 0.177 | 1.968 | 0.737 | 5.257 |
|  | quint2(4) | 1.272 | 0.487 | 6.826 | 1 | 0.009 | 3.568 | 1.374 | 9.263 |
|  | Constant | -2.398 | 0.426 | 31.624 | 1 | 0 | 0.091 |  |  |

Variable(s) entered on step 1: quintile 2.
In case of rural area almost same trend is observed between family income and expenditure on telecommunication services.

### 3.5 Problem faced and disadvantages of telecommunication services

Almost three-fifths (57 percent) respondents faced problem while 36 percent faced no problem and 7 percent did not respond. One-third of the respondents (33percent) reported coverage problem (weak signals) and about three-tenths ( 29.0 percent) reported that speech is not clear, whereas 23 percent reported congestion/line busy problem and 22 percent complained of frequent call disconnection. Internet disconnection problem has been reported by 11 percent respondents and 13 percent reported helpline / directory assistance problem by the respondents. Urban respondents faced more problems than rural respondents. Males reported facing more problem than female respondents Annex Tables 3.72 and 3.73).

### 3.5.1 Negative Impact

The respondents reported various types of negative impact / disadvantages of phone/internet services. Figure below shows various disadvantages / negative effect of telecommunication services such as dangerous while driving (78 percent to 85 percent) danger of theft / robbery ( 65 percent in case of mobile) increase in expenses ( 36 percent) in case of FLL/WLL, 70 percent in case of mobile to 78 percent in case of internet and misuse for anti-social activities 58 percent in case of mobile, 23 percent for FLL/WLL and 12 percent for internet. About one-third of the mobile users ( 36 percent) reported it wastes time (Annex Table 3.74 to 3.79).

Figure-3.5
Negative Impact of Telecommunication Services, Pakistan, 2008


Source: Annex Tables 3.74 to 3.79

### 3.6 Suggestions by respondents

Most of the respondents gave suggestions by repeating the problem they have been facing by using telecommunication services. Mostly the respondents reported asking reduction in call rates for mobile and proper explanation of tariff packages announced by mobile companies and for the hidden charges and taxes to be explained to telecommunication users.

## Chapter-4

## Survey Methodology

Pakistan Telecommunication Authority's TOR for "An Analysis of Socio - economic Impact of Telecommunication Growth and Telecommunication Indicator" required two types of surveys to be conducted in the country. These were:
i. Non Targeted Survey covering 10,000 respondents.
ii. Targeted Survey covering 5000 respondents.

### 4.1 Non-targeted Survey

Keeping in view the Terms of Reference (TOR) of the Project, 10,000 Respondents were required to fill in the one page questionnaire in all the four Provinces, including Islamabad, AJK, FANA and FATA (covering rural and urban areas of the country). Convenient sampling technique was adopted for nontargeted survey considering the different categories of users representing rural and urban areas from different socio economic strata (SES) of the society covering households, business and working personnel. The sample covered the formal and informal sectors, geographic, community and income variation dimensions. The survey covered 70 percent Urban and 30 percent rural respondents.

Keeping in view the TOR of the Project, Questionnaire was prepared by social scientists, statisticians, telecom experts and it was finalized after discussion with PTA experts. The Non-Targeted Questionnaire is designed to check telecommunication awareness and the degree of penetration among the respondents.

In order to get replies from 10,000 respondents it was envisaged that more questionnaires should be distributed to keep allowance of non-response from the respondents or getting incomplete information which might not be useful for analysis. Around 15,000 Non Targeted Questionnaires were distributed, 14,000 in Urdu and 1000 in Sindhi Language for interior Sindh area. The Non Targeted Survey Questionnaires were widely distributed to collect the data. Multiple sources of information were used to collect information. The Non Targeted Questionnaire distributed were filled in by the respondents and collected back on the same day or the next day. The information was collected through students and teachers of schools and colleges, Local bodies/town committee's representatives, NonGovernment organizations, retired employees of telecommunication organizations, social workers in Punjab, NWFP, AJK, FANA and FATA. The Non Targeted survey was also conducted by distributing the Questionnaires through enumerators / surveyors. These enumerators / Surveyors collected back the filled in forms on the same day or next day or subsequent days.

A total of 10604 Questionnaires were considered for analysis. The province - wise distribution of survey is given in the following Table-4.1. The data was collected in all the provinces, regions covering districts. The list of districts is placed at Annex-4.1.

Table-4.1
Distribution of Respondents covered in Non-Targeted Survey, Pakistan, 2008
(Percent)

| Province | Urban | Rural | Total |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| Punjab | 60.3 | 47.9 | 56.0 |
| Sindh | 23.6 | 14.6 | 20.4 |
| NWFP | 8.0 | 26.9 | 14.6 |
| Balochistan | 6.9 | 6.9 | 6.9 |
| AJK/FANA | 1.2 | 3.7 | 2.1 |
| Total | 100 | 100 | 100 |

The pre-testing of Questionnaire for the Non-Targeted Survey was conducted at Islamabad and Karachi. The Non-Targeted Questionnaires were to be filled in by the respondents without help of enumerators / surveyors. The observations during pre-testing were used for fine tuning up of the Questionnaire.

### 4.2 Targeted Survey

Pakistan Telecommunication Authority (PTA) TOR also required to carry out survey of 5000 respondents targeting households and business working personnel. The requirement was that out of 5000 respondents 80 percent targeted survey should focus on households and 20 percent information should be gathered from business and working persons. Hence business / working personnel survey comprised of 1000 respondents whereas household survey comprised of 4000 respondents.

Two questionnaires one for household and other for business of were designed. These were designed by TEACH experts who were from the field of economics, sociology, statistics and telecommunications. The Targeted Questionnaires were finalized after discussions between PTA and TEACH experts.

For Targeted Survey, occupations / professions are necessary. The major occupations/professions were taken from census report. TEACH experts divided the professions/occupations format with 10 major heads and further divided into sub heads. A detailed list of occupations is placed at Annex-4.2.

The enumerators for the survey were selected from respective areas of survey. The enumerators comprised of both genders. The enumerators spoke the languages of their respective survey areas. They were M.Sc. / M Phil in statistics and related faculties of various universities. Training of the enumerators / surveyors were carried out by TEACH experts at Islamabad and Karachi. The enumerators were informed about the objectives of the project and logic of the
questionnaire by giving proper training in the context of Terms of Reference of the survey.

The Targeted Survey was carried out for 5284 respondents through enumerators with 4000 Questionnaires for household entities and 1000 business entities in 65 districts of the country covering rural and urban residence in all the provinces including Islamabad and AJK / FATA. The urban areas covered the big cities and other urban areas (small cities and towns) (Annex-3). The tentative breakdown of the targeted survey (household \& business) is given in the following Table.

Table-4.2

## Distribution of Respondents covered in targeted survey by Region, Pakistan, 2008

| Area |  | Household |  |  | Business |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  | Rural | Total | Urban | Rural | Total |  |
| Punjab | 48.4 | 50.8 | 49.3 | 50.7 | 54.1 | 51.7 | 49.8 |
| Sindh | 30.4 | 28.4 | 29.6 | 23.6 | 24.7 | 23.9 | 28.3 |
| NWFP | 10.2 | 12.4 | 11.1 | 17.3 | 11.2 | 15.5 | 12.1 |
| Balochistan | 6.2 | 5.6 | 6.9 | 5.2 | 5.9 | 5.4 | 5.9 |
| AJK/NA | 4.8 | 2.8 | 40 | 3.2 | 4.1 | 3.5 | 3.9 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

A multistage stratified sampling technique used covering respondents from different socio-economic strata (SES) including commercial and corporate sector of the population. In order to minimize errors and ensure quality of response proper supervision was carried out by TEACH staff, supervisors and selected professors of the universities in Balochistan, Punjab and NWFP. Data entry was carried out by experienced key punch operators to minimize the data entry errors.

Copies of Non-targeted and Targeted Questionnaires (Business and Household respondents) is placed at Annex-4.3 to 4.5

## Annexes

Annex-1.1

## Respondent's Remarks

As a part of questionnaire for Household and Business (5000), there was an item for remarks and suggestion. Only about 698 respondents offered remarks. A summary of remarks has been prepared and described as under:-
i. Many respondents asked for improvement in network-(75).
ii. Respondents raised coverage problem related to mostly mobile and WLL-(32).
iii. The respondents complained about high call rates-(38).
iv. The respondents informed that tariff plan of cellular are not clear-(19).
v. Demand for FLL local call duration to be increased-(26).
vi. The respondents asked for FLL line rent reduction or abolition-(22).
vii. The respondents were not happy with billing problem-(29).
viii. Demand program for creating awareness about Telecom Service-(10).
ix. The respondents demand lower price for of Mobile WLL Handsets-(10).
x . The respondents complained about poor quality of service of telecom service - (30).
xi. The respondents complained that their demands for FLL in certain areas-(11).
xii. The respondents want to have free FLL local calls and free SMS and internet access facility-(47).
xiii. The respondents asked for proper registration of SIM holders for mobile connection-(22).
xiv.The respondents reported poor response from service Providers Company-(30).
xv . The respondents state disadvantage of cell phone like creating tension disturbance during work-(40).
xvi.The respondents suggest that the cell phones should not to be given to youth as it has adverse effects on them-(20).
xvii. The respondents desired good / cheap packages for mobile for students, teachers and workers-(12).
xviii. The respondent informed that to avoid busy network, infrastructure be increased(10).
xix. The respondents informed that telecom service is necessity and it should be provided in all areas at cheaper rates-(10).
$x x$. The respondents appreciate beneficial impact of telecom-(115).
xxi.Some complained about no coverage-(10).
$x x i i$. Some demanded to reduce call rates-(80).

The remarks are note worthily and reflect acceptance of telecom as part of socio economic system.

The following Figure shows the remarks of respondents:


## List of Occupations

## 10. Senior Professionals

11. Elected Representatives (MNAs, Senators, MPAs, District Nazim)
12. Business, Industrial and Corporate Sector Executives, Bankers, Investors, Stock companies executives.
13. Marketing and Media executives
14. Print, Electronic, Senior Media Personnel
15. Professors
16. Senior Doctors, Specialists
17. Senior Engineers, Architects
18. Senior Lawyers, Solicitors, Advocates of High Court and Supreme Court
19. Senior Accounts Experts (CA \& MA)

## 20. Junior or Mid - Level Professionals

21. Teachers, college \& professional college teachers, doctors, engineers, overseers, supervisors, sales/marketing officials
22. Advocates, lawyers, solicitor
23. General health providers (Nurses, Para medics, Hakims, Homeopaths)
24. Accountants, cashiers, auditors, mid level bureaucrat
25. News, Journalist, correspondents, journalist, designer in printing, advertising, media personnel, photographer.
26. Social workers
27. Local body elected representatives/councillor.

## 30. Business

31. Whole Sale \& Retail business (carpenter, electronic, construction material and tile, sanitary, electric, departmental store, publisher, printer etc)
32. Shop keeper (grocery general merchandise, chemist, travel agents, sales officer.
33. Estate agents, property dealers, brokers (Arthies), middle man, contractor.
34. Restaurant and other eatable shop, nan shop, milk shop.
35. Clinic, medical centre \& other health related
36. Mechanic, or any other repair shop
37. Small industry or factory owner
38. Vendor/ Hawkers and other related workers
39. Salesman, tailor, cushion \& upholstery

## 40. Service Related Workers

41. Utility workers, builders/repairers (plumbers, electricians, mechanics, carpenters, masons, lineman of gas, electric, phone companies.
42. Taxi and Rickshaw drivers, chauffeurs van \& pickup, bus \& truck drivers
43. Cook, domestic servants, waiter
44. Security \& law and order maintainers
45. Repair workers (bicycles, motorcycles, cars, trucks, AC fridge, electronic \& electrical gadgets watch etc)
46. Barber
47. Transporters

## 50. Office Workers

51. Clerks, cashiers, accounts clerks, billing clerks, Receptionists, Telephone Operator, call centre workers, typist, computer clerk
52. Private company office workers, manager in shops.
53. Government servant
54. Semi Government servant
55. Peon

## 60. Skilled Worker

## 70. Non-Skilled worker/ labourer

71. Daily wages earners
72. Constructor workers
73. Helpers / workers employed in shops, small factories / industries workers.
74. Unskilled workers

## 80. Farmers Cultivators

81. Farmers
82. Farm labourer
83. Cattle grazer, milking man
84. Other agriculture worker
85. Seed related worker
86. Pesticider
87. Dairy farm, cattle raiser
88. Bee keeper, flower grower

## 90. Persons not working

91. Students
92. House wives
93. Disabled
94. Senior citizens / Retired persons
95. Landlords

Annex-4.2
Districts of various Provinces/Region involved in the survey

| S/N | Punjab | Sindh | Balochistan | NWFP | AJK \& NA |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Gujranwala | Dadu | Khuzdar | Abbottabad | Muzafarabad |
| 2 | Bahawalpur | Ghotki | Loralai | Bannu | Mirpur |
| 3 | Bhakkar | Hyderabad | Quetta | Charsaddah | Rawalakot |
| 4 | D.G.Khan | Jacobabad | Sibi | Chitral | Northern Areas |
| 5 | Faisalabad | Karachi | Uthal | D.I.Khan | Bhamber |
| 6 | Gujrat | Khairpur | Qila Saifullah | Dir | Kotli |
| 7 | Islamabad | Larkana | Lasbela | Haripur | Bagh |
| 8 | Jhang | Matiari |  | Kohat |  |
| 9 | Jhelum | Mirpur Khas |  | Laki Marwat |  |
| 10 | Kasur | Shikarpur |  | Mansehra |  |
| 11 | Khanewal | Sukkur |  | Mardan |  |
| 12 | Khushab | Tando Allah Yar |  | Peshawar |  |
| 13 | Lahore | Tando Muhammad Khan |  | Swabi |  |
| 14 | Mandi Bahauddin | Thatta |  | Swat |  |
| 15 | Mianwali |  |  | Hangu |  |
| 16 | Multan |  |  | Karak |  |
| 17 | Muzaffargarh |  |  | Malakand |  |
| 18 | Narowal |  |  | Noshera |  |
| 19 | Okara |  |  | Batgram |  |
| 20 | Rahim Yar Khan |  |  | FATA |  |
| 21 | Rajanpur |  |  | Tank |  |
| 22 | Rawalpindi |  |  |  |  |
| 23 | Sahiwal |  |  |  |  |
| 24 | Sargodha |  |  |  |  |
| 25 | Sheikhupura |  |  |  |  |
| 26 | Sialkot |  |  |  |  |
| 27 | Toba Take Singh |  |  |  |  |
| 28 | Vehari |  |  |  |  |
| 29 | Lodhran |  |  |  |  |
| 30 | Attock |  |  |  |  |
| 31 | Bahawal Nagar |  |  |  |  |
| 32 | Layyah |  |  |  |  |

Total Number of Districts involved is 81 Districts

Q. 5 If you don't have a phone and you want to phone someone, which facility do you use?
PCO/Payphone 01 Neighbours 02 Relatives/Friends 03 Office 04
Q. 6 If you don't have Internet connection, where do you go to use?
At Office 01
Neighbours 02
Friend/Relative
03
Educational Institution
04 Net Café 05
Q. 7 Which facilities, out of the following, would you like to own in future?

Q. 8 Do you find that Fixed Phone / WLL / Mobile / Internet is beneficial for

|  |  | Fixed Phone/WLL |  | Mobile |  | Internet |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No | Yes | No | Yes | No |
| Society / Culture |  | 1 | 0 | 1 | 0 | 1 | 0 |
| General interaction |  | 1 | 0 | 1 | 0 | 1 | 0 |
| Business/Trade |  | 1 | 0 | 1 | 0 | 1 | 0 |
| Employment / Work |  | 1 | 0 | 1 | 0 | 1 | 0 |
| Farm Management |  | 1 | 0 | 1 | 0 | 1 | 0 |
| SavingsFamily Cohesion |  | 1 | 0 | 1 | 0 | 1 | 0 |
|  |  | 1 | 0 | 1 | 0 | 1 | 0 |
| Health / Medical |  | 1 | 0 | 1 | 0 | 1 | 0 |
| Education |  | 1 | 0 | 1 | 0 | 1 | 0 |
| News / Sports Updates |  | 1 | 0 | 1 | 0 | 1 | 0 |

Name \& Address (optional):

## Questionnaire Targeted (Business)


Q. 9 How much money do you spend on telecom use per month?

Q. 10 In general, for what purpose do you use telecom services?

Q. 11 Do you face any problem while using telecom facility such as:

| a. | None ...................................... 0 |  |  |  |  |  | 00 |  | b. |  | Slow Sp | Speed-In | nternet. |  |  |  |  |  | 01 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| c. | Frequent Disconnect-Internet ............ 02 |  |  |  |  |  |  |  | d. | Congestion/Line Busy |  |  |  | y ..... | ..... | .... | . |  | 03 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| e. | Frequent Call Disconnection ............ 04 |  |  |  |  |  |  |  | f. | Speech Not Clear |  |  |  | ....... | ......... | ..... | ...... |  | 05 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| g. | Coverage problem (weak signals) |  |  |  |  |  | 06 |  | h. | Helpline / Directory Assistance Problem |  |  |  |  |  |  |  |  | 07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| i. | Billing problem ............................ 08 |  |  |  |  |  |  |  | j. | Other (specify) |  |  |  |  |  |  |  |  | 09 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

C. Socioeconomic Impact of Telecom Growth

Q. 13 Indicate degree of dependence of your organization / work / job on telecom.

D. Fixed Land Line / Wireless Local Loop (FLL / WLL)
Q. 14 If phone is out of order, how much time company takes to restore? No. of days
Q. 15 Reason of using WLL

Q. 18 Which mobile company's connection do you have?

| Mobilink | Ufone | Telenor | Warid | Pak China Mobile (Zong) | Insta |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 |

Q. 19 How many mobile connections do you have?
a. one 1
b. two 2
c. three
3
d. other (specify)
4

F. Internet
Q. 31 If you have Internet facility, which type of Internet connection you are using?

Q. 35 How many persons, make use of one Internet connection in your
a. home

|  |  |  |
| :--- | :--- | :--- |

b. office $\qquad$
Q. 36 For what purpose do you use Internet service?

Q. 37 Do you think that usage of FLL / WLL / Mobile / Internet caused reduction in your


Q.42b To what extent phone (FLL / WLL / Mobile) and Internet has made an impact in terms of the following benefit:

G. Computer
Q. 43 Where do you use Computer?

Q. 45 If you don't use a computer - what is the reason?




## Questionnaire Targeted (Household)


Q. 10 For what purpose do you use following telecom services?


Q. 11 If phone is out of order, how much time company takes to restore? No. of days
Q. 12 If you want to buy a handset from where would you buy?


Q. 14 Which brand of mobile handset are you using?

C. General Information
Q. 16 How much money do you spend on telecom use per month?

Q. 17 For what purpose do you use your fixed phone connection other than making phone calls?
a. Time 01
b. Fax
02
c. Alarm 03
d. Internet 04
e. Voice mail 05
Q. 18 For what purpose do you use your WLL handset other than making phone calls?

Q. 19 For what purpose do you use mobile handset other than making phone calls?

Q. 20 On the average, how many calls do you or your family members make/receive in a day?

Q. 21 How many SMS messages do you or your family send/receive in a day?



Q.33a Please, assess impact of Phone (FLL/WLL/Mobile) and Internet as beneficial for the following aspects of life.

Q.33b Please, assess impact of Phone (FLL/WLL/Mobile) and Internet as beneficial for the following aspects of life.



|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Time taken on Interview |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | rs. |  |  |  | mins. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interviewer's remarks, if any: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Signature: |  |  |  |  |  |  |  |  |  |  | Date |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interview ended at: |  |  |  |  |  | hrs. |  |  |  | mins. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Name of Interviewer: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checked by Supervisor: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Supervisor's comments, if any. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Data entered by (Name): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Data entry checked by. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Annex Tables

Annex Tables: Chapter-5
Volume-I
Annex Table - 5.1
Purpose for using FLL/WLL services by Income level, Pakistan, 2008

| Purpose | Up to Rs. 5000 | $\begin{aligned} & \text { Rs. } 5001- \\ & 10000 \end{aligned}$ | Rs.10001+ | Not Responded | (Percent) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  | Percent | Number |
| Business | 18.5 | 29.2 | 60 | 67.1 | 50.3 | 589 |
| Family matters | 22.8 | 34.1 | 66 | 76.5 | 56.2 | 658 |
| Social contact / work | 15.2 | 28.4 | 57.7 | 56.5 | 47.7 | 558 |
| News / sports | 1.1 | 4.2 | 8.6 | 2.4 | 6.6 | 77 |
| Education | 7.6 | 10.2 | 24.4 | 11.8 | 19 | 222 |
| Health / medical | 15.2 | 19.7 | 34.8 | 40 | 30.2 | 354 |
| Shopping | 8.7 | 13.6 | 35.2 | 35.3 | 28.3 | 331 |
| Office work | 12 | 13.6 | 39.7 | 43.5 | 31.9 | 374 |
| Farm management | 9.8 | 9.8 | 11.6 | 16.5 | 11.4 | 134 |
| Live Stock management | 9.8 | 8.3 | 8.1 | 14.1 | 8.7 | 102 |

Annex Table - 5.2
Purpose for using Mobile Phone by Income level, Pakistan, 2008

| Purpose | Up to <br> Rs.5000 | Rs. <br> $10001-$ | Rs.10001+ | Not <br> Responded | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 62 | 78 | 81.5 | 71.8 | 78.5 | 919 |
| Family matters | 84.8 | 93.9 | 89 | 70.6 | 88.5 | 1036 |
| Social contact/work | 71.7 | 84.8 | 84.4 | 68.2 | 82.3 | 964 |
| News / sports | 18.5 | 23.9 | 22.5 | 16.5 | 22 | 258 |
| Education | 26.1 | 29.2 | 31.4 | 15.3 | 29.3 | 343 |
| Health / medical | 41.3 | 49.2 | 46.6 | 38.8 | 46.2 | 541 |
|  |  |  |  |  | Continued on next page----- |  |


| Shopping | 23.9 | 44.3 | 50.5 | 36.5 | 46 | 539 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Office work | 29.3 | 34.5 | 48.6 | 52.9 | 44.2 | 518 |
| Farm management | 19.6 | 22 | 16.2 | 16.5 | 17.8 | 208 |
| Live Stock <br> management | 15.2 | 18.6 | 11.4 | 16.5 | 13.7 | 160 |

Annex Table - 5.3
Purpose for using Internet Service by Income level, Pakistan, 2008

| Purpose | Up to Rs. 5000 | $\begin{aligned} & \text { Rs. } 5001- \\ & 10000 \end{aligned}$ | Rs.10001+ | Not Responded | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Percent | Number |
| Business | 5.4 | 7.2 | 16.8 | 35.3 | 15.1 | 177 |
| Family matters | 1.1 | 4.2 | 9.6 | 9.4 | 7.7 | 90 |
| Social contact/work | 4.3 | 4.5 | 14.1 | 11.8 | 11 | 129 |
| News/sports | 10.9 | 8.7 | 18.8 | 23.5 | 16.2 | 190 |
| Education | 10.9 | 10.2 | 21.1 | 29.4 | 18.4 | 216 |
| Health / medical | 4.3 | 5.7 | 8.6 | 18.8 | 8.4 | 98 |
| Shopping | 6.5 | 4.2 | 10.7 | 22.4 | 9.7 | 114 |
| Office work | 5.4 | 6.8 | 16.6 | 29.4 | 14.4 | 169 |
| Farm management | 2.2 | 0.8 | 3 | 5.9 | 2.6 | 31 |
| Live Stock management | 2.2 | 1.1 | 1.8 | 5.9 | 2 | 23 |

Annex Table - 5.4
Purpose for using PCO/Payphone by Income level, Pakistan, 2008

| Purpose | Up to <br> Rs.5000 | Rs.5001- <br> 10000 | Rs.10001+ | Not <br> Responded | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 14.1 | 9.8 | 6.4 | 5.9 | 7.8 | 91 |
| Family matters | 16.3 | 12.5 | 5.8 | 4.7 | 8 | 94 |
| Social contact/work | 14.1 | 11.4 | 4.9 | 4.7 | 7.1 | 83 |
|  |  |  |  |  |  |  |


| New/sports | 6.5 | 4.5 | 0.7 | - | 2 | 23 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Education | 7.6 | 5.3 | 2.1 | - | 3.1 | 36 |
| Health/ medical | 9.8 | 6.4 | 2.6 | 1.2 | 3.9 | 46 |
| Shopping | 8.7 | 5.7 | 2.7 | - | 3.7 | 43 |
| Office work | 8.7 | 5.3 | 2.5 | 1.2 | 3.5 | 41 |
| Farm management | 8.7 | 6.8 | 1 | - | 2.8 | 33 |
| Live Stock <br> management | 7.6 | 6.1 | 1 | - | 2.6 | 30 |

Annex Table - 5.5
Usage of FLL/WLL caused reduction in Letter writing, Meetings and Travel by Income level, Pakistan, 2008


Annex Table - 5.6
Usage of Mobile Phone caused reduction in Letter writing, Meetings and Travel by Income level, Pakistan, 2008

| Impact of Mobile on | Up to <br> Rs.5000 | Rs.5001- <br> 10000 | Rs.10001+ | Not <br> Responded | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Letters writing | 9.8 | 6.4 | 5.3 | 5.9 <br> No change |  |


| Somewhat | 28.3 | 31.8 | 35.9 | 20 | 33.2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Very much | 55.4 | 56.4 | 53.2 | 63.5 | 54.8 |
| Not responded | 6.5 | 5.3 | 5.6 | 10.6 | 6 |
| Face to face meetings |  |  |  |  |  |
| No change | 15.2 | 5.7 | 4.8 | 4.7 | 5.8 |
| Somewhat | 33.7 | 48.1 | 51.8 | 36.5 | 48.4 |
| Very much | 41.3 | 40.5 | 38.1 | 41.2 | 39.1 |
| Not responded | 9.8 | 5.7 | 5.3 | 17.6 | 6.7 |
| Travelling |  |  |  |  |  |
| No change | 12 | 4.2 | 5.5 | 4.7 | 5.6 |
| Somewhat | 29.3 | 43.2 | 46.2 | 35.3 | 43.4 |
| Very much | 52.2 | 48.5 | 42.2 | 40 | 44.2 |
| Not responded | 6.5 | 4.2 | 6.2 | 20 | 6.7 |
| Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.7
Usage of Internet caused reduction in Letter writing, Meetings and Travel by Income level, Pakistan, 2008

|  |  |  |  |  | (Percent) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Internet | Up to Rs. 5000 | $\begin{gathered} \text { Rs. } 5001- \\ 10000 \end{gathered}$ | Rs.10001+ | Not Responded | Total |
| Letters writing |  |  |  |  |  |
| No change | 8.7 | 11 | 10.3 | 15.3 | 10.7 |
| Somewhat | 5.4 | 10.2 | 15.6 | 10.6 | 13.2 |
| Very much | 13 | 11.7 | 21.6 | 40 | 20.1 |
| Not responded | 72.8 | 67 | 52.5 | 34.1 | 56 |
| Face to face meetings |  |  |  |  |  |
| No change | 8.7 | 15.2 | 13.4 | 23.5 | 14.2 |
| Somewhat | 10.9 | 10.2 | 17.4 | 12.9 | 14.9 |
| Very much | 7.6 | 6.4 | 14.9 | 24.7 | 13.2 |
| No response | 72.8 | 68.2 | 54.2 | 38.8 | 57.7 |
| Travelling |  |  |  |  |  |
| No change | 14.1 | 12.9 | 14.8 | 22.4 | 14.9 |
| Somewhat | 6.5 | 12.5 | 15.3 | 14.1 | 13.9 |
| Very much | 6.5 | 6.1 | 14.2 | 23.5 | 12.5 |
| Not responded | 72.8 | 68.6 | 55.6 | 40 | 58.8 |
| Toral Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.8
Impact of Telecommunication Growth on income increase, improved efficiency and Savings in transportation cost by Income level, Pakistan, 2008


Annex Table - 5.9
Impact of FLL/WLL on different Benefits of Life by Income level, Pakistan, 2008
(Percent)


| Very much | 9.8 | 10.2 | 21.9 | 23.5 | 18.4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Providing information on new products |  |  |  |  |  |
| No response | 56.5 | 54.2 | 27.9 | 24.7 | 35.9 |
| No impact | 23.9 | 18.6 | 21.1 | 24.7 | 21 |
| Somewhat | 14.1 | 17.4 | 32.9 | 27.1 | 27.5 |
| Very much | 5.4 | 9.8 | 18.1 | 23.5 | 15.6 |
| Better interaction with utility departments |  |  |  |  |  |
| No response | 58.7 | 54.2 | 29.9 | 30.6 | 37.7 |
| No impact | 16.3 | 15.5 | 16.7 | 16.5 | 16.4 |
| Somewhat | 18.5 | 19.3 | 36.8 | 23.5 | 30.5 |
| Very much | 6.5 | 11 | 16.6 | 29.4 | 15.5 |
| Total Percent | 100 | 100 | 100 | 100 | 100 |
| Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.10
Impact of Mobile Phone on different Benefits of Life by Income level, Pakistan, 2008

| Mobile Impact | (Percent) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Up to } \\ \text { Rs. } 5000 \end{gathered}$ | $\begin{gathered} \text { Rs. } 5001- \\ 10000 \end{gathered}$ | Rs.10001+ | Not Responded | Total |
| Helpful in solving day to day problems |  |  |  |  |  |
| No response | 4.3 | 1.5 | 3 | 12.9 | 3.5 |
| No impact | 10.9 | 6.4 | 6.2 | 10.6 | 6.9 |
| Somewhat | 50 | 53 | 47.7 | 36.5 | 48.2 |
| Very much | 34.8 | 39 | 43.2 | 40 | 41.3 |
| Help in search of work / livelihood |  |  |  |  |  |
| No response | 9.8 | 7.6 | 10 | 20 | 10.2 |
| No impact | 26.1 | 17.4 | 19.6 | 31.8 | 20.5 |
| Somewhat | 35.9 | 45.8 | 44.9 | 30.6 | 43.4 |
| Very much | 28.3 | 29.2 | 25.5 | 17.6 | 26 |
| Increase in efficiency at work |  |  |  |  |  |
| No response | 8.7 | 5.3 | 7.7 | 20 | 8.1 |
| No impact | 20.7 | 20.5 | 12.2 | 18.8 | 15.2 |
| Somewhat | 42.4 | 42.4 | 48.1 | 35.3 | 45.4 |
| Very much | 28.3 | 31.8 | 32.1 | 25.9 | 31.3 |
| Helpful in finding new customer |  |  |  |  |  |
| No response | 9.8 | 6.4 | 9.3 | 21.2 | 9.6 |
| No impact | 41.3 | 29.2 | 20.3 | 20 | 23.9 |
| Somewhat | 26.1 | 37.5 | 43.8 | 29.4 | 40 |
|  |  |  |  | Continued | t page----- |


| Very much <br> Increase in sales and turnover | 22.8 | 26.9 | 26.6 | 29.4 | 26.6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| No response | 9.8 | 8.3 | 7.8 | 21.2 | 9.1 |
| No impact | 34.8 | 27.7 | 17.8 | 23.5 | 21.8 |
| Somewhat | 33.7 | 38.6 | 48.5 | 24.7 | 43.4 |
| Very much | 21.7 | 25.4 | 25.9 | 30.6 | 25.8 |
| Increase in income |  |  |  |  |  |
| No response | 10.9 | 5.3 | 6.6 | 21.2 | 7.7 |
| No impact | 45.7 | 30.3 | 19.2 | 25.9 | 24.3 |
| Somewhat | 26.1 | 43.9 | 50.4 | 31.8 | 45.7 |
| Very much | 17.4 | 20.5 | 23.8 | 21.2 | 22.4 |
| Helpful in instant market / price information |  |  |  |  |  |
| No response | 10.9 | 9.1 | 7.1 | 23.5 | 9.1 |
| No impact | 30.4 | 29.2 | 18.8 | 21.2 | 22.2 |
| Somewhat | 40.2 | 36.4 | 46.2 | 23.5 | 41.8 |
| Very much | 18.5 | 25.4 | 27.9 | 31.8 | 26.9 |
| Providing information on new products |  |  |  |  |  |
| No response | 12 | 11 | 9.5 | 24.7 | 11.1 |
| No impact | 33.7 | 29.9 | 23.4 | 25.9 | 25.9 |
| Somewhat | 35.9 | 37.5 | 43.6 | 25.9 | 40.3 |
| Very much | 18.5 | 21.6 | 23.6 | 23.5 | 22.7 |
| Better interaction with utility departments |  |  |  |  |  |
| No response | 16.3 | 13.3 | 14.5 | 36.5 | 16 |
| No impact | 30.4 | 34.1 | 30.5 | 20 | 30.6 |
| Somewhat | 33.7 | 33 | 43 | 32.9 | 39.3 |
| Very much | 19.6 | 19.7 | 11.9 | 10.6 | 14.2 |
| Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.11
Impact of Internet Service on different Benefits of Life by Income level, Pakistan, 2008


| No impact |  | 9.8 | 13.6 | 18.5 | 14.1 | 16.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Somewhat |  | 10.9 | 11 | 12.2 | 25.9 | 12.8 |
| Very much |  | 8.7 | 5.3 | 17.3 | 22.4 | 14.3 |
| Better interaction with utility departments |  |  |  |  |  |  |
| No response |  | 70.7 | 70.1 | 54.2 | 49.4 | 58.8 |
| No impact |  | 14.1 | 15.2 | 29.7 | 27.1 | 25 |
| Somewhat |  | 7.6 | 10.6 | 9.5 | 18.8 | 10.2 |
| Very much |  | 7.6 | 4.2 | 6.6 | 4.7 | 6 |
| Total | Percent | 100 | 100 | 100 | 100 | 100 |
|  | Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.12
FLL/WLL made Impact on different Benefits of Life by Income level, Pakistan, 2008


## Annex Table - 5.13

Mobile Phone made Impact on different Benefits of Life by Income level, Pakistan, 2008

| Impact of Mobile |  |  |  |  | (Percent) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to Rs. 5000 | $\begin{gathered} \text { Rs. } 5001- \\ 10000 \end{gathered}$ | Rs.10001+ | Not Responded | Total |
| Ease of remittances |  |  |  |  |  |
| No response | 10.9 | 7.6 | 8.5 | 17.6 | 9.1 |
| No impact | 28.3 | 20.5 | 24 | 27.1 | 23.7 |
| Somewhat | 30.4 | 48.9 | 48.9 | 29.4 | 46 |
| Very much | 30.4 | 23.1 | 18.6 | 25.9 | 21.1 |
| Reduction in transaction time of deals |  |  |  |  |  |
| No response | 7.6 | 4.2 | 5.8 | 16.5 | 6.3 |
| No impact | 14.1 | 12.1 | 10.4 | 7.1 | 10.8 |
| Somewhat | 48.9 | 51.9 | 55.1 | 44.7 | 53.1 |
| Very much | 29.3 | 31.8 | 28.8 | 31.8 | 29.7 |
| Helpful in crop management |  |  |  |  |  |
| No response | 27.2 | 32.6 | 42.1 | 60 | 40.1 |
| No impact | 31.5 | 25 | 21.4 | 18.8 | 22.8 |
| Somewhat | 27.2 | 24.2 | 25.9 | 15.3 | 24.9 |
| Very much | 14.1 | 18.2 | 10.7 | 5.9 | 12.3 |
| Helpful in livestock management |  |  |  |  |  |
| No response | 31.5 | 33.3 | 46.4 | 62.4 | 43.5 |
| No impact | 31.5 | 28.4 | 23.4 | 20 | 24.9 |
| Somewhat | 22.8 | 20.8 | 20.7 | 12.9 | 20.3 |
| Very much | 14.1 | 17.4 | 9.5 | 4.7 | 11.3 |
| Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.14
Internet made Impact on different Benefits of Life by Income level, Pakistan, 2008

| Impact of Internet | $\begin{aligned} & \text { Up to } \\ & \text { Rs. } 5000 \end{aligned}$ | $\begin{gathered} \text { Rs. } 5001- \\ 10000 \end{gathered}$ | Rs.10001+ | No Response | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ease of remittances |  |  |  |  |  |
| No response | 69.6 | 67.4 | 52.6 | 38.8 | 56.3 |
| No impact | 14.1 | 20.5 | 25.6 | 28.2 | 23.7 |
| Somewhat | 14.1 | 8 | 13.3 | 16.5 | 12.4 |
| Very much | 2.2 | 4.2 | 8.5 | 16.5 | 7.6 |
| Reduction in transaction time of deals |  |  |  |  |  |
| No response | 69.6 | 68.2 | 53.3 | 36.5 | 56.7 |
| No impact | 9.8 | 14.8 | 22.2 | 17.6 | 19.2 |
| Somewhat | 16.3 | 11 | 15.1 | 22.4 | 14.8 |
| Very much | 4.3 | 6.1 | 9.5 | 23.5 | 9.3 |
| Helpful in crop management |  |  |  |  |  |
| No response | 72.8 | 73.9 | 70.4 | 70.6 | 71.4 |
| No impact | 17.4 | 16.3 | 19.7 | 22.4 | 19 |
| Somewhat | 4.3 | 6.4 | 7.4 | 5.9 | 6.8 |
| Very much | 5.4 | 3.4 | 2.5 | 1.2 | 2.8 |
| Helpful in livestock management |  |  |  |  |  |
| No response | 72.8 | 74.2 | 71.5 | 71.8 | 72.2 |
| No impact | 16.3 | 17 | 18.4 | 20 | 18 |
| Somewhat | 6.5 | 5.3 | 7.7 | 7.1 | 7 |
| Very much | 4.3 | 3.4 | 2.5 | 1.2 | 2.7 |
| Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table - 5.15
Respondents reporting Impact Assessment of Competition in LDI and Calling Cards by Income level, Pakistan, 2008

| (Percent) |  |  |  |  | (Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impact assessment | $\begin{gathered} \text { Up to } \\ \text { Rs. } 5000 \end{gathered}$ | $\begin{gathered} \text { Rs. } 5001- \\ 10000 \end{gathered}$ | Rs.10001+ | Not Responded | Total |
| Increased business through overseas contact |  |  |  |  |  |
| No effect | 87 | 84.5 | 79 | 64.7 | 79.8 |
| Somewhat | 10.9 | 13.3 | 16 | 23.5 | 15.5 |
| Very much | 2.2 | 2.3 | 4.9 | 11.8 | 4.6 |
| Increased family contact at national and International level No effect | 81.5 | 79.2 | 69.2 | 63.5 | 72 |
| Somewhat | 9.8 | 13.3 | 17.8 | 24.7 | 16.7 |
| Very much | 8.7 | 7.6 | 13 | 11.8 | 11.4 |
|  |  |  |  | Continued | t page----- |


| Reduction in business travel No effect | 82.6 | 83 | 72.1 | 65.9 | 74.9 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Somewhat | 10.9 | 11.4 | 18.8 | 23.5 | 16.8 |
| Very much | 6.5 | 5.7 | 9.2 | 10.6 | 8.3 |
| Reduction in expenditure on telecom |  |  |  |  |  |
| No effect | 85.9 | 84.5 | 74.4 | 70.6 | 77.3 |
| Somewhat | 9.8 | 12.1 | 19.5 | 22.4 | 17.3 |
| Very much | 4.3 | 3.4 | 6.2 | 7.1 | 5.5 |
| Percent | 100 | 100 | 100 | 100 | 100 |
| Total Number | 92 | 264 | 730 | 85 | 1171 |

Annex Table 7.1
Direct Employment Projections, Telecommunication Sector, Pakistan, 2008/09-2017/18

| Service <br> / Year | FLL | WLL | Mobile Phone | Internet Broadband | LDI | Pay Phones | VTS | Call Centers | Net Café | Tele Centers | Direct Employment Grand Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 2008- \\ 09 \end{gathered}$ | 38300 | 1683 | 20577 | 12920 | 11387 | 249259 | 1100 | 1500 | 3000 | 1000 | 340726 |
| $\begin{gathered} 2009- \\ 10 \end{gathered}$ | 35000 | 1683 | 23826 | 15050 | 11400 | 261571 | 1300 | 1600 | 3100 | 1500 | 356030 |
| $\begin{gathered} 2010- \\ 11 \end{gathered}$ | 34000 | 1683 | 25342 | 17200 | 11400 | 273733 | 1560 | 1700 | 3300 | 2000 | 371918 |
| $\begin{gathered} 2011- \\ 12 \end{gathered}$ | 33000 | 1683 | 26426 | 19700 | 11400 | 286193 | 1800 | 1800 | 3600 | 2500 | 388102 |
| $\begin{gathered} 2012- \\ 13 \end{gathered}$ | 32000 | 1700 | 27076 | 22100 | 11400 | 298505 | 2160 | 1900 | 4000 | 3250 | 404091 |
| $\begin{gathered} 2013- \\ 14 \end{gathered}$ | 31000 | 1700 | 27764 | 24250 | $11400$ | $310817$ | 2590 | 2000 | 4500 | 4250 | 420271 |
| $\begin{gathered} 2014- \\ 15 \end{gathered}$ | 30000 | 1700 | 28388 | 26450 | 11400 | 321329 | 3110 | 2100 | 5100 | 5500 | 435077 |
| $\begin{gathered} 2015- \\ 16 \end{gathered}$ | 29000 | 1700 | 29012 | 28550 | 11400 | 347692 | 3730 | 2200 | 5800 | 7000 | 466084 |
| $\begin{gathered} 2016- \\ 17 \end{gathered}$ | 28000 | 1700 | 29571 | 30820 | 11400 | 347754 | 4476 | 2300 | 6600 | 8750 | 471371 |
| $\begin{gathered} 2017- \\ 18 \end{gathered}$ | 27000 | 1700 | 30000 | 33050 | 11400 | 360000 | 4900 | 2400 | 7500 | 10750 | 488700 |

Source: TEACH Research
Annex Table 7.2
Indirect Employment Projection Telecommunication sector, Pakistan, 2008/09 - 2017/18

| Indirect Employment | $\begin{aligned} & \text { ò } \\ & \text { ob } \\ & \text { O} \end{aligned}$ | 웅 웅 | $\begin{aligned} & \underset{i}{c} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\frac{\stackrel{N}{亠}}{\stackrel{\rightharpoonup}{\sim}}$ | $\stackrel{m}{\grave{N}}$ $\stackrel{N}{N}$ $\stackrel{N}{N}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\prime} \\ & \stackrel{\rightharpoonup}{N} \\ & \stackrel{2}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{n}{j} \\ & \stackrel{N}{j} \\ & \hline \end{aligned}$ | $\frac{0}{\frac{1}{n}}$ | $\begin{aligned} & \text { N} \\ & \dot{\omega} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\top} \\ & \stackrel{\rightharpoonup}{\sim} \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FLL | 5,340 | 5,640 | 5,925 | 6,210 | 6,495 | 6,780 | 7,015 | 7,200 | 7435 | 7,670 |
| WLL | 8678 | 9444 | 10210 | 10770 | 11320 | 11790 | 12248 | 12706 | 13164 | 13520 |
| Mobile | 371,237 | 410,443 | 443,243 | 474,500 | 504,085 | 533,251 | 561,708 | 589,255 | 616,703 | 640,428 |
| LDI | 540 | 550 | 570 | 600 | 620 | 630 | 660 | 670 | 690 | 710 |

Source: TEACH Research

Annex Table 7.3
Induced Employment Projections in Telecommunication Sector, Pakistan, 2008/09 - 2017/18

| Service/Year | FLL | WLL | Mobile <br> Phone | Internet / <br> Broad-band | LDI | Induced <br> Employment <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| $2008-09$ | 69824 | 16578 | 626902 | 20672 | 19083 | 753059 |
| $2009-10$ | 65024 | 17803 | 694830 | 24080 | 19120 | 820858 |
| $2010-11$ | 63880 | 19029 | 749736 | 27520 | 19152 | 879317 |
| $2011-12$ | 62736 | 19925 | 801482 | 31520 | 19200 | 934862 |
| $2012-13$ | 61592 | 20832 | 849858 | 35360 | 19232 | 986874 |
| $2013-14$ | 60448 | 21584 | 897624 | 38800 | 19251 | 1037707 |
| $2014-15$ | 59224 | 22317 | 944154 | 42320 | 19296 | 1087310 |
| $2015-16$ | 57920 | 23050 | 989227 | 45680 | 19312 | 1135189 |
| $2016-17$ | 56696 | 23782 | 1034038 | 48352 | 19344 | 1182213 |
| $2017-18$ | 55472 | 24352 | 1072685 | 51280 | 19376 | 1223165 |

Source: TEACH Research
Annex Table 7.4
Employment Projections in Fixed Local Loop (FLL), Pakistan, 2008/09-2017/18

| Service/Year | Direct Employment | Indirect Employment |  |  |  | Total Indirect | Total Direct+ Indirect | $\begin{aligned} & \text { Induced } \\ & =B^{*} 1.6 \end{aligned}$ | Grand Total$=(B+C)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FLL operators | Vendors | Contract Companies | Security Guards | Outside Plant Contractor |  |  |  |  |
| 2008-09 | 38,300 | 140 | 450 | 4,000 | 750 | 5,340 | 43,640 | 69,824 | 113,464 |
| 2009-10 | 35,000 | 140 | 450 | 4,250 | 800 | 5,640 | 40,640 | 65,024 | 105,664 |
| 2010-11 | 34,000 | 140 | 460 | 4,500 | 825 | 5,925 | 39,925 | 63880 | 103,805 |
| 2011-12 | 33,000 | 140 | 470 | 4,750 | 850 | 6,210 | 39,210 | 62,736 | 101,946 |
| 2012-13 | 32,000 | 140 | 480 | 5,000 | 875 | 6,495 | 38,495 | 61592 | 100,087 |
| 2013-14 | 31,000 | 140 | 490 | 5,250 | 900 | 6,780 | 37,780 | 60,448 | 98,228 |
| 2014-15 | 30,000 | 140 | 500 | 5,450 | 925 | 7,015 | 37,015 | 59,224 | 96,239 |
| 2015-16 | 29,000 | 140 | 510 | 5,600 | 950 | 7,200 | 36,200 | 57,920 | 93,490 |
| 2016-17 | 28,000 | 140 | 520 | 5,800 | 975 | 7435 | 35435 | 56,696 | 92131 |
| 2017-18 | 27,000 | 140 | 530 | 6000 | 1,000 | 7,670 | 34670 | 55,472 | 90142 |

Source: TEACH Research
Annex Table 7.5
Projections in Wireless Local Loop (WLL), Pakistan, 2008/09-2017/18

| Service /Year | Direct Employees | Indirect Employees |  |  |  |  | Direct | Indirect | Total Direct + Indirect | Induced$=\mathrm{B} * 1.6$ | Grand <br> Total (B + C) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | WLL operators | Vendors | $\begin{aligned} & \text { Security } \\ & \text { Cell } \\ & \text { Sites } \\ & (2470) \end{aligned}$ | Tower Installation and service companies | WLL Outlets | Tower Designers |  |  |  |  |  |
| 2008-09 | 1,683 | 600 | 5,558 | 500 | 2,000 | 20 | 1,683 | 8678 | 10,361 | 16578 | 26,939 |
| 2009-10 | 1,683 | 600 | 6,174 | 650 | 2,000 | 20 | 1,683 | 9444 | 11,127 | 17803 | 28,930 |
| 2010-11 | 1,683 | 600 | 6,790 | 800 | 2,000 | 20 | 1,683 | 10210 | 11,893 | 19029 | 30,922 |
| 2011-12 | 1,683 | 600 | 7,200 | 950 | 2,000 | 20 | 1,683 | 10770 | 12,453 | 19925 | 32,378 |
| 2012-13 | 1,700 | 600 | 7,600 | 1100 | 2,000 | 20 | 1,700 | 11320 | 13,020 | 20832 | 33,852 |
| 2013-14 | 1,700 | 600 | 7,920 | 1250 | 2,000 | 20 | 1,700 | 11790 | 13,490 | 21584 | 35,074 |
| 2014-15 | 1,700 | 600 | 8,228 | 1400 | 2,000 | 20 | 1,700 | 12248 | 13,948 | 22317 | 36,265 |
| 2015-16 | 1,700 | 600 | 8,536 | 1550 | 2,000 | 20 | 1,700 | 12706 | 14,406 | 23050 | 37,456 |
| 2016-17 | 1,700 | 600 | 8,844 | 1700 | 2,000 | 20 | 1,700 | 13164 | 14,864 | 23782 | 38,646 |
| 2017-18 | 1,700 | 600 | 9,050 | 1850 | 2,000 | 20 | 1,700 | 13520 | 15,220 | 24352 | 39,572 |

Source: TEACH Research

Annex Table 7.6
Employment Projections in Mobile phone, Pakistan, 2008/09-2017/18

| Employment Projections in Mobile phone, Pakistan, 2008/09-2017/18 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile | O O © O | 으N N ò |  | $N$ $\stackrel{N}{N}$ $\stackrel{\rightharpoonup}{N}$ | N $\stackrel{N}{N}$ $\stackrel{N}{N}$ | $\stackrel{+}{N}$ $\stackrel{y}{N}$ $\stackrel{N}{N}$ | $\begin{aligned} & \text { م} \\ & \underset{\sim}{N} \\ & \underset{\sim}{+} \end{aligned}$ | $\begin{aligned} & 0 \\ & \stackrel{\rightharpoonup}{N} \\ & \stackrel{\omega}{\circ} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{N} \\ & \stackrel{N}{6} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\infty$ $\stackrel{\infty}{N}$ $\stackrel{N}{N}$ |
| Direct Employment |  |  |  |  |  |  |  |  |  |  |
| CMOs | 20577 | 23826 | 25342 | 26426 | 27076 | 27764 | 28388 | 29012 | 29571 | 30000 |
| Indirect Employment |  |  |  |  |  |  |  |  |  |  |
| Vendors of Equipments | 7,500 | 8,000 | 8,500 | 9,000 | 9,500 | 10,000 | 10,500 | 11,000 | 11,500 | 12,000 |
| Tower Designers | 220 | 230 | 240 | 250 | 260 | 270 | 280 | 290 | 300 | 300 |
| Tower Manufacturers | 600 | 650 | 700 | 750 | 800 | 850 | 900 | 950 | 1000 | 1050 |
| Tower Installation Companies | 7500 | 8000 | 8500 | 9000 | 9300 | 9500 | 9600 | 9700 | 9800 | 9850 |
| Subcontractor | 1300 | 1400 | 1500 | 1600 | 1650 | 1700 | 1750 | 1800 | 1850 | 1900 |
| Franchise holders | 18263 | 21447 | 22491 | 23450 | 24199 | 24815 | 25368 | 25921 | 26425 | 27300 |
| Cellular Shops | 260000 | 285000 | 310000 | 335000 | 360000 | 385000 | 410000 | 435000 | 460000 | 480000 |
| Free lance card sellers | 26090 | 30210 | 32130 | 33500 | 34570 | 35450 | 36240 | 37030 | 37750 | 39000 |
| Tower Security | 48864 | 54546 | 58182 | 60910 | 62726 | 64546 | 65910 | 66364 | 66818 | 67728 |
| Service Companies | 400 | 440 | 460 | 480 | 500 | 520 | 540 | 560 | 600 | 620 |
| Consulting Companies | 500 | 520 | 540 | 560 | 580 | 600 | 620 | 640 | 660 | 680 |
| Total Indirect | 371237 | 410443 | 443243 | 474500 | 504085 | 533251 | 561708 | 589255 | 616703 | 640428 |
| Total Direct + Indirect | 391814 | 434269 | 468585 | 500926 | 531161 | 561015 | 590096 | 618267 | 646274 | 670428 |
| $\begin{aligned} & \hline \text { Induced } \\ & =\mathrm{B}^{*} 1.6 \\ & \hline \end{aligned}$ | 626902 | 694830 | 749736 | 801482 | 849858 | 897624 | 944154 | 989227 | 1034038 | 1072685 |
| Grand Total= $(B+C)$ | 1018716 | 1129099 | 1218321 | 1302408 | 1381019 | 1458639 | 1534250 | 1607494 | 1680312 | 1743113 |

Source: TEACH Research
Annex Table - 7.7
Employment Projections in Internet and Broadband, Pakistan, 2008/09-2017/18

| Service/Year | Direct <br> Employment |  | Total Direct <br> Induced <br> $\left(A^{*} 1.6\right)$ | Grand Total <br> $(\mathrm{A}+\mathrm{B})$ |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | ISP / Internet | Broadband |  |  |  |
| $2008-2009$ | 7,920 | 5,000 | 12,920 | 20,672 | 33,592 |
| $2009-2010$ | 8,450 | 6,600 | 15,050 | 24,080 | 39,130 |
| $2010-2011$ | 8,850 | 8,350 | 17,200 | 27,520 | 44,720 |
| $2011-2012$ | 9,750 | 99,50 | 19,700 | 31,520 | 51,220 |
| $2012-2013$ | 10,500 | 11,600 | 22,100 | 35,360 | 57,460 |
| $2013-2014$ | 11,000 | 13,250 | 24,250 | 38,800 | 63,050 |
| $2014-2015$ | 11,550 | 14,900 | 26,450 | 42,320 | 68,770 |
| $2015-2016$ | 12,000 | 16,550 | 28,550 | 45,680 | 74,230 |
| $2016-2017$ | 12,600 | 18,220 | 30,820 | 49,312 | 80,132 |
| $2017-2018$ | 13,050 | 20,000 | 33,050 | 52,880 | 85,930 |

Source: TEACH Research

Annex Table - 7.8

| Service/Year | Direct Employment | Indirect Employment |  |  |  |  | Total Direct + Indirect | $\begin{gathered} \text { Induced }= \\ B^{*} 1.6 \end{gathered}$ | Grand Total (B+C) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| 2008-2009 | 11,387 | 250 | 200 | 60 | 30 | 540 | 11927 | 19083 | 31010 |
| 2009-2010 | 11,400 | 260 | 200 | 60 | 30 | 550 | 11950 | 19120 | 31070 |
| 2010-2011 | 11,400 | 270 | 200 | 60 | 40 | 570 | 11970 | 19152 | 31122 |
| 2011-2012 | 11,400 | 280 | 210 | 60 | 50 | 600 | 12000 | 19200 | 31170 |
| 2012-2013 | 11,400 | 280 | 220 | 60 | 60 | 620 | 12020 | 19232 | 31252 |
| 2013-2014 | 11,400 | 280 | 220 | 60 | 70 | 630 | 12030 | 19251 | 31281 |
| 2014-2015 | 11,400 | 290 | 230 | 60 | 80 | 660 | 12060 | 19296 | 31356 |
| 2015-2016 | 11,400 | 290 | 240 | 60 | 80 | 670 | 12070 | 19312 | 31382 |
| 2016-2017 | 11,400 | 290 | 250 | 60 | 90 | 690 | 12090 | 19344 | 31434 |
| 2017-2018 | 11,400 | 290 | 260 | 60 | 100 | 710 | 12110 | 19376 | 31486 |

Source: TEACH Research
Annex Table 7.9
Yearly Employment Projections in Payphones, Pakistan, 2008/09-2017/18

| Service/Year | Direct Employment | Total Direct | Grand Total |
| :---: | ---: | ---: | ---: |
|  |  |  |  |
| $2008-09$ | 249259 | 249259 | 249259 |
| $2009-10$ | 261571 | 261571 | 261571 |
| $2010-11$ | 273733 | 273733 | 273733 |
| $2011-12$ | 286193 | 286193 | 286193 |
| $2012-13$ | 298505 | 298505 | 298505 |
| $2013-14$ | 310817 | 310817 | 310817 |
| $2014-15$ | 321329 | 321329 | 321329 |
| $2015-16$ | 347692 | 347692 | 347692 |
| $2016-17$ | 347754 | 347754 | 347754 |
| $2017-18$ | 36000 | 360000 | 360000 |

Source: TEACH Research
Annex Table 7.10
Employment Projections in Vehicle Tracking System, Pakistan, 2008/09 -2017/18

| VTS | $\begin{aligned} & \text { O} \\ & \text { o } \\ & \text { O} \\ & \text { N } \end{aligned}$ | $$ | $\frac{\bar{i}}{\stackrel{\circ}{N}}$ | $\frac{\stackrel{N}{亡}}{\stackrel{1}{\sim}}$ | $\begin{aligned} & \stackrel{m}{\grave{N}} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\dot{N}} \\ & \stackrel{\rightharpoonup}{\mathrm{~N}} \end{aligned}$ | $\begin{aligned} & \text { n } \\ & \stackrel{\rightharpoonup}{j} \\ & \stackrel{N}{N} \end{aligned}$ | $\begin{aligned} & 0 \\ & \stackrel{1}{n} \\ & \stackrel{\sim}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\dot{o}} \\ & \stackrel{i}{N} \end{aligned}$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct Employment |  |  |  |  |  |  |  |  |  |  |
| VTS | 1,100 | 1,300 | 1,560 | 1,800 | 2,160 | 2,590 | 3,110 | 3,730 | 4,476 | 4,900 |
| Total Direct | 1,100 | 1,300 | 1,560 | 1,800 | 2,160 | 2,590 | 3,110 | 3,730 | 4,476 | 4,900 |
| Grand Total | 1,100 | 1,300 | 1,560 | 1,800 | 2,160 | 2,590 | 3,110 | 3,730 | 4,476 | 4,900 |

Source: TEACH Research

Annex Table 7.11
Employment Projections，Call Centres Pakistan，2008／09－2017／18

| Employment Projections，Call Centres |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Call Centers | $\begin{aligned} & \text { ob } \\ & \text { © } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { 우 } \\ & \text { Ò } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{i} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\frac{N}{\stackrel{N}{\Gamma}}$ | $\begin{aligned} & \stackrel{m}{N} \\ & \underset{N}{N} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\prime} \\ & \stackrel{\rightharpoonup}{N} \\ & \end{aligned}$ | $\begin{aligned} & \stackrel{\circ}{\dot{J}} \\ & \stackrel{\rightharpoonup}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{\circ}{\dot{\circ}} \\ & \stackrel{\rightharpoonup}{2} \end{aligned}$ | $\begin{aligned} & \hat{N} \\ & \dot{\omega} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | － |
| Direct Employment |  |  |  |  |  |  |  |  |  |  |
| Call Centers | 1，500 | 1，600 | 1，700 | 1，800 | 1，900 | 2，000 | 2，100 | 2，200 | 2，300 | 2，400 |
| Total Direct | 1，500 | 1，600 | 1，700 | 1，800 | 1，900 | 2，000 | 2，100 | 2，200 | 2，300 | 2，400 |
| $\begin{aligned} & \text { Grand } \\ & \text { Total } \end{aligned}$ | 1，500 | 1，600 | 1，700 | 1，800 | 1，900 | 2，000 | 2，100 | 2，200 | 2，300 | 2，400 |

Source：TEACH Research
Annex Table 7.12
Employment Projections，Net Cafes，Pakistan，2008／09－2017／18

| Net cafes | $\begin{aligned} & \text { ò } \\ & \text { © } \\ & \text { ì } \end{aligned}$ | $\begin{aligned} & \text { 웅 } \\ & \text { ò } \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\frac{\stackrel{N}{\grave{N}}}{\stackrel{\rightharpoonup}{\sim}}$ | $\begin{aligned} & \stackrel{m}{N} \\ & \stackrel{\sim}{\sim} \end{aligned}$ | $\stackrel{ \pm}{\dot{m}}$ | ＋ | － | N $\stackrel{\text { ¢ }}{ }$ $\stackrel{\text { N }}{ }$ | ＋ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct Employment |  |  |  |  |  |  |  |  |  |  |
| Net Cafes | 3，000 | 3，100 | 3，300 | 3，600 | 4，000 | 4，500 | 5，100 | 5，800 | 6，600 | 7，500 |
| Total Direct | 3，000 | 3，100 | 3，300 | 3，600 | 4，000 | 4，500 | 5，100 | 5，800 | 6，600 | 7，500 |
| Grand Total A | 3，000 | 3，100 | 3，300 | 3，600 | 4，000 | 4，500 | 5，100 | 5，800 | 6，600 | 7，500 |

Source：TEACH Research
Annex Table 7.13
Employment Projections，Tele Centres，Pakistan，2008／09－2017／18

| Tele centre | $\begin{aligned} & \text { ò } \\ & \text { ó } \\ & \text { O} \end{aligned}$ | 웅 잉 | $\stackrel{\Gamma}{\circ}$ $\stackrel{\rightharpoonup}{ }$ N | $N$ $\stackrel{N}{\top}$ $\stackrel{\rightharpoonup}{N}$ | $\frac{⿳ 亠 丷 厂 犬}{\stackrel{N}{N}}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\dot{M}} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | $\begin{aligned} & \frac{n}{j} \\ & \stackrel{\rightharpoonup}{j} \end{aligned}$ | 0 $\stackrel{1}{n}$ $\stackrel{n}{2}$ |  | $\stackrel{\infty}{\stackrel{1}{\top}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct Employment |  |  |  |  |  |  |  |  |  |  |
| Tele center | 1，000 | 1，500 | 2，000 | 2，500 | 3，250 | 4，250 | 5，500 | 7，000 | 8，750 | 10，750 |
| Total Direct | 1000 | 1500 | 2000 | 2500 | 3250 | 4250 | 5500 | 7000 | 8750 | 10750 |
| Grand Total | 1000 | 1500 | 2000 | 2500 | 3250 | 4250 | 5500 | 7000 | 8750 | 10750 |

Source：TEACH Research
Annex Table 7.14
Employment Projections in Telecommunication Sector，Pakistan，2008／09－2017／18

| Service／ Year | O © O N | 웅 웅 | $\begin{aligned} & \text { 등 } \\ & \stackrel{\circ}{C} \end{aligned}$ | $\stackrel{N}{\grave{1}}$ $\stackrel{\rightharpoonup}{\top}$ | $\begin{aligned} & \text { M } \\ & \stackrel{N}{N} \\ & \underset{N}{2} \end{aligned}$ |  |  | $\begin{aligned} & \text { ¢ } \\ & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | $\begin{aligned} & \text { N} \\ & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | ¢ $\stackrel{\infty}{\top}$ $\stackrel{\rightharpoonup}{*}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FLL | 113464 | 105664 | 103805 | 101946 | 100087 | 98228 | 96239 | 93490 | 92131 | 90142 |
| WLL | 26939 | 28930 | 30922 | 32378 | 33852 | 35074 | 36265 | 37456 | 38646 | 39572 |
| Mobile | 1018716 | 1129099 | 1218321 | 1302408 | 1381019 | 1458639 | 1534250 | 1607494 | 1680312 | 1743113 |
| Internet／ Broadband | 33592 | 39130 | 44720 | 51220 | 57460 | 63050 | 68770 | 74230 | 80132 | 85930 |
| LDI | 31010 | 31070 | 31122 | 31170 | 31252 | 31281 | 31356 | 31382 | 31434 | 31486 |
| Pay Phones | 249259 | 261571 | 273733 | 286193 | 298505 | 310817 | 321329 | 347692 | 347754 | 360000 |
| VTS | 1100 | 1300 | 1560 | 1800 | 2160 | 2590 | 3110 | 3730 | 4476 | 4900 |


| Call | 1500 | 1600 | 1700 | 1800 | 1900 | 2000 | 2100 | 2200 | 2300 | 2400 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Centers | 3000 | 3100 | 3300 | 3600 | 4000 | 4500 | 5100 | 5800 | 6600 | 7500 |
| Net Café |  |  |  |  |  |  |  |  |  |  |
| Tele <br> Centers | 1000 | 1500 | 2000 | 2,500 | 3,250 | 4,250 | 5,500 | 7,000 | 8,750 | 10750 |
| Employ- <br> ment <br> Grand |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |  |

Source: TEACH Research

## Volume-II

Annex Table-1.1
Number of respondents by Residence and Region, Pakistan, 2008

| Region | Urban | Rural | Total |
| :---: | :---: | :---: | :---: |
| Punjab | 60.3 | 47.9 | 56.0 |
| Sindh | 23.6 | 14.6 | 20.4 |
| Balochistan | 6.9 | 6.9 | 6.9 |
| NWFP | 8.0 | 26.9 | 14.6 |
| AJK FANA | 1.2 | 3.7 | 2.1 |
| Total | 100 |  | 100 |

Annex Table-1.2
Age Distribution of Respondents by Residence and Region, Pakistan, 2008

| Background characteristics | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Urban | Rural | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |  |
| Males | 72 | 76 | 85.1 | 91.5 | 76.1 | 73.7 | 82.3 | 76.7 |
| Females | 28 | 24 | 14.9 | 8.5 | 23.9 | 26.3 | 17.7 | 23.3 |
| Age group (Year) |  |  |  |  |  |  |  |  |
| <20 | 14.7 | 7.7 | 14.9 | 9.4 | 15.6 | 13.9 | 10.1 | 12.5 |
| 20-39 | 57.6 | 66 | 62 | 50.4 | 48.6 | 58.3 | 58.4 | 58.3 |
| 40-59 | 18.8 | 19.5 | 11.6 | 27.5 | 12.8 | 19.5 | 19.8 | 19.6 |
| $60+$ | 8.9 | 6.8 | 11.5 | 12.7 | 22.9 | 8.4 | 11.7 | 9.5 |
| Age group |  |  |  |  |  |  |  |  |
| <20 | 14.7 | 7.7 | 14.9 | 9.4 | 15.6 | 13.9 | 10.1 | 12.5 |
| 20-24 | 17.9 | 18.5 | 22.3 | 9.9 | 15.6 | 17.7 | 16 | 17.1 |
| 25-29 | 16.7 | 16.6 | 17.1 | 13.2 | 16.5 | 16.3 | 16 | 16.2 |
| 30-34 | 12.6 | 17.8 | 14.2 | 13.9 | 12.8 | 13.8 | 14.4 | 14 |
| 35-39 | 10.4 | 13.1 | 8.3 | 13.4 | 3.7 | 10.6 | 12 | 11.1 |
| 40-44 | 8.6 | 9.9 | 7 | 13.7 | 5.5 | 9.2 | 10 | 9.5 |
| 45-49 | 5.6 | 4.9 | 3.8 | 7.1 | 4.6 | 5.8 | 5 | 5.5 |
| 50-54 | 3 | 2.7 | 0.4 | 4.6 | 2.3 | 2.9 | 3 | 3 |
| 55-59 | 1.7 | 1.9 | 0.4 | 2 | 0.5 | 1.6 | 1.7 | 1.6 |
| 60-64 | 0.8 | 1.2 | 0.4 | 1.3 | - | 0.9 | 1 | 0.9 |
|  |  |  |  |  |  | Conti | d on ne | age----- |


| $65-69$ | 0.4 | 0.6 |  | 0.2 | - | 0.5 | 0.3 | 0.4 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $70+$ | 7.7 | 5 | 11.1 | 11.2 | 22.9 | 7.1 | 10.4 | 8.2 |
| Age group |  |  |  |  |  |  |  |  |
| 20 | 14.7 | 7.7 | 14.9 | 9.4 | 15.6 | 13.9 | 10.1 | 12.5 |
| $20-29$ | 34.5 | 35.1 | 39.4 | 23.1 | 32.1 | 33.9 | 32 | 33.3 |
| $30-39$ | 23 | 30.9 | 22.6 | 27.3 | 16.5 | 24.4 | 26.4 | 25.1 |
| $40-49$ | 14.2 | 14.9 | 10.8 | 20.8 | 10.1 | 14.9 | 15.1 | 15 |
| $50-59$ | 4.6 | 4.6 | 0.8 | 6.6 | 2.8 | 4.5 | 4.8 | 4.6 |
| $60+$ | 8.9 | 6.8 | 11.5 | 12.7 | 22.9 | 8.4 | 11.7 | 9.5 |
|  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |
| Percent | 100 | 100 | 100 | 100 | 100 | 65.1 | 34.9 | 100 |
| Number | 5937 | 2168 | 731 | 1550 | 218 | 6906 | 3698 | 10604 |
| Age of respondent |  |  |  |  |  |  |  |  |
| Mean | 35.5 | 34.7 | 35.7 | 40.8 | 44.6 | 35.2 | 38.4 | 36.3 |
| Median | 30 | 30.5 | 28 | 35 | 31 | 30 | 32 | 30 |

Annex Table - 1.3
Age Distribution of Respondents by Sex, Pakistan, 2008

| Age groups (Year) | Males |  | Females |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percent | Number | Percent | Number | Percent | Number |
| Age group |  |  |  |  |  |  |
| < 20 | 67.6 | 899 | 32.4 | 431 | 100 | 1330 |
| 20-39 | 74 | 4580 | 26 | 1607 | 100 | 6187 |
| 40-59 | 88.7 | 1843 | 11.3 | 234 | 100 | 2077 |
| 60 + | 79.9 | 807 | 20.1 | 203 | 100 | 1010 |
| Age group |  |  |  |  |  |  |
| <20 | 67.6 | 899 | 32.4 | 431 | 100 | 1330 |
| 20-24 | 64.4 | 1168 | 35.6 | 646 | 100 | 1814 |
| 25-29 | 75 | 1285 | 25 | 429 | 100 | 1714 |
| 30-34 | 78 | 1159 | 22 | 326 | 100 | 1485 |
| 35-39 | 82.5 | 968 | 17.5 | 206 | 100 | 1174 |
| 40-44 | 88.8 | 891 | 11.2 | 112 | 100 | 1003 |
| 45-49 | 86.7 | 507 | 13.3 | 78 | 100 | 585 |
| 50-54 | 91.1 | 287 | 8.9 | 28 | 100 | 315 |
| 55-59 | 90.8 | 158 | 9.2 | 16 | 100 | 174 |
| 60-64 | 83.2 | 79 | 16.8 | 16 | 100 | 95 |
| 65-69 | 83.3 | 35 | 16.7 | 7 | 100 | 42 |
| 70 + | 79.4 | 693 | 20.6 | 180 | 100 | 873 |
| Age group |  |  |  |  |  |  |
| < 20 | 11.1 |  | 17.4 |  | 12.5 |  |
| 20-29 | 30.1 |  | 43.4 |  | 33.3 |  |
| 30-39 | 26.2 |  | 21.5 |  | 25.1 |  |
| 40-49 | 17.2 |  | 7.7 |  | 15.0 |  |
|  |  |  |  |  | ntinued o | xt page--- |


| $50-59$ | 5.5 | 1.8 | 4.6 |
| :--- | :---: | :---: | :---: |
| $60+$ | 9.9 | 8.2 | 9.5 |
| Total | 100 | 100 | 100 |
| Mean age | $\mathbf{3 7 . 6}$ | $\mathbf{3 2 . 2}$ | $\mathbf{3 6 . 3}$ |
| Median age | $\mathbf{3 2}$ | $\mathbf{2 6}$ | $\mathbf{3 0}$ |

Annex Table - 1.4
Knowledge about Telecommunication Services / Gadgets by Residence and Region, Pakistan, 2008

|  |  |  |  |  |  |  |  |  | (Percen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of Telecom Services / Gadgets | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Urban | Rural | Total |  |
|  |  |  |  |  |  |  |  | Percent | Number |
| FLL | 86.6 | 82.1 | 89.7 | 89.4 | 80.7 | 86.6 | 85.3 | 86.2 | 9137 |
| WLL | 48.1 | 40.4 | 59.8 | 48.1 | 21.6 | 48.7 | 43.1 | 46.8 | 4960 |
| Mobile phone | 87.9 | 93.1 | 91.1 | 87.8 | 89 | 90.1 | 87.6 | 89.2 | 9461 |
| SMS | 58 | 69.7 | 56.6 | 65 | 49.5 | 64.1 | 55.7 | 61.2 | 6485 |
| MMS | 27.5 | 36.5 | 18.6 | 28.4 | 11 | 33.3 | 19.7 | 28.5 | 3026 |
| WiMax/Broadband | 12.3 | 12.4 | 5.6 | 11.9 | 6.9 | 14.8 | 6 | 11.7 | 1241 |
| PC | 40.2 | 44.6 | 45.8 | 49.9 | 45.4 | 47.6 | 34.6 | 43 | 4562 |
| Internet | 57 | 71.8 | 68.3 | 52.8 | 61 | 65.2 | 51.1 | 60.3 | 6389 |
| Calling cards | 51.5 | 37.4 | 42.1 | 59.2 | 28.9 | 51.2 | 44 | 48.7 | 5160 |
| PCO/ Payphone | 67.4 | 71.7 | 75 | 62 | 36.7 | 68.3 | 65.7 | 67.4 | 7145 |
| Fax | 29.3 | 22.7 | 28 | 35.2 | 24.3 | 32.3 | 21.8 | 28.6 | 3036 |
| Car tracker | 14.8 | 14.6 | 5.5 | 6.7 | 7.3 | 16.2 | 6.5 | 12.8 | 1357 |

Annex Table - 1.5
Knowledge about Telecommunication Services / Gadgets by Sex, Pakistan, 2008
(Percent)

| Type of Telecom services / Gadgets | Male | Female | Total |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| FLL | 86.4 | 85.5 | 86.2 | 9137 |
| WLL | 49.1 | 39.0 | 46.8 | 4960 |
| Mobile | 89.4 | 88.5 | 89.2 | 9461 |
| SMS | 60.8 | 62.2 | 61.2 | 6485 |
| MMS | 28.1 | 29.9 | 28.5 | 3026 |
| WiMax /Broadband | 12.2 | 10.0 | 11.7 | 1241 |
| PC | 42.9 | 43.4 | 43 | 4562 |
| Internet | 61.1 | 57.5 | 60.3 | 6389 |
| Calling Cards | 49.7 | 45.2 | 48.7 | 5160 |
| PCO/ Payphone | 69.4 | 60.7 | 67.4 | 7145 |
| Fax | 30.2 | 23.4 | 28.6 | 3036 |
| Car tracker | 13.6 | 10.1 | 12.8 | 1357 |

Annex Table - 1.6
Use of Telecommunication Services/Gadgets, by Residence and Region, Pakistan, 2008

| Type of Telecom services / Gadgets | Punjab | Sindh | Balochistan | NWFP | AJK/FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| FLL | 74.3 | 67.2 | 72 | 78.1 | 66.5 | 75.4 | 68.8 | 73.1 | 7750 |
| WLL | 31.2 | 18.1 | 28.6 | 18.6 | 9.2 | 28 | 22.3 | 26.1 | 2763 |
| Mobile | 80.7 | 88.7 | 81.7 | 71 | 80.7 | 84 | 75.3 | 81 | 8588 |
| SMS | 43.9 | 56.1 | 39.9 | 44 | 23.9 | 50.4 | 37 | 45.7 | 4848 |
| MMS | 19.4 | 25.1 | 10.3 | 17.1 | 10.1 | 23.2 | 12.2 | 19.4 | 2056 |
| WiMax/ Broadband | 4.2 | 3.4 | 2.3 | 5.2 | 3.2 | 5.1 | 1.9 | 4 | 425 |
| PC | 21.3 | 29.9 | 25.3 | 26.9 | 24.3 | 27.5 | 18 | 24.2 | 2566 |
| Internet | 49.1 | 61.8 | 60.3 | 37.2 | 45.4 | 56.1 | 40.5 | 50.6 | 5368 |
| Calling cards | 32.5 | 19 | 18.3 | 28.6 | 12.8 | 29.9 | 23.9 | 27.8 | 2947 |
| PCO/ <br> Payphones | 60.7 | 61.8 | 61.3 | 31.9 | 25.2 | 59.2 | 50.1 | 56 | 5942 |
| Fax | 13.3 | 10.2 | 8.2 | 11.5 | 12.4 | 14.6 | 7.4 | 12.1 | 1278 |
|  |  |  |  |  |  |  | Continued on next page----- |  |  |


| Car tracker | 6.5 | 4.1 | 1.8 | 2.7 | 3.7 | 6.4 | 2.7 | 5.1 | 539 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| At least one <br> service | 97.8 | 99 | 98.4 | 97.4 | 96.8 | 98 | 97.9 | 98 | 10393 |

Annex Table - 1.7
Use of Telecommunication Services/Gadgets, by Sex, Pakistan, 2008
(Percent)

| Type of Telecom services / Gadgets | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| FLL | 72.3 | 75.6 | 73.1 | 7750 |
| WLL | 27.1 | 22.6 | 26.1 | 2763 |
| Mobile | 80.7 | 81.9 | 81 | 8588 |
| SMS | 45.3 | 47.1 | 45.7 | 4848 |
| MMS | 18.4 | 22.5 | 19.4 | 2056 |
| WiMax/ Broadband | 4.1 | 3.8 | 4 | 425 |
| PC | 23.9 | 25.1 | 24.2 | 2566 |
| Internet | 50.9 | 49.8 | 50.6 | 5368 |
| Calling cards | 28.0 | 27.2 | 2947 |  |
| PCO/ Payphones | 57.3 | 51.8 | 56 | 5942 |
| Fax | 13.2 | 8.3 | 12.1 | 1278 |
| Car tracker | 5.2 | 4.6 | 5.1 | 539 |
| At least one service | 98.1 | 97.6 | 98 | 10393 |

Annex Table - 1.8
Telecommunication Services/Gadgets Owned by Respondents by Residence and Region, Pakistan, 2008

| Type of Telecom services / Gadgets | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| FLL | 60.1 | 46.4 | 49.9 | 68.8 | 43.1 | 59.8 | 53.4 | 57.6 | 6103 |
| WLL | 20.4 | 12.4 | 17.1 | 13.5 | 9.6 | 18.7 | 14.6 | 17.3 | 1833 |
| Mobile | 74.8 | 82.6 | 71.4 | 65.6 | 81.7 | 78.4 | 68.6 | 75 | 7949 |
| WiMax/ Broadband | 2.5 | 1.2 | 1.8 | 4.4 | 3.2 | 3 | 1.5 | 2.5 | 263 |
| PC | 16.4 | 23.7 | 20.4 | 24.7 | 20.2 | 22.3 | 14 | 19.4 | 2062 |
| Internet | 22.8 | 22.5 | 18.2 | 25.4 | 18.3 | 26.9 | 14.8 | 22.7 | 2404 |
| Fax | 7.3 | 5.6 | 2.5 | 3.8 | 3.2 | 7.6 | 2.9 | 6 | 637 |
| Car tracker | 4.8 | 3 | 1.2 | 1 | 1.4 | 4.8 | 1.2 | 3.6 | 377 |
| At least one own service | 93.5 | 95 | 90.4 | 94.1 | 95.4 | 94.8 | 91.7 | 93.7 | 9936 |

Annex Table - 1.9
Telecommunication Services/Gadgets Owned by Respondents, by Sex, Pakistan, 2008
(Percent)

| Telecom services / gadgets | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: |
| FLL | 57.8 | 57.8 | 57.6 | 6103 |
| WLL | 18.1 | 14.7 | 17.3 | 1833 |
| Mobile | 74.7 | 76 | 75 | 7949 |
| WiMax / Broadband | 2.5 | 2.5 | 2.5 | 263 |
| PC | 19.5 | 19.3 | 19.4 | 2062 |
| Internet | 22.9 | 21.8 | 22.7 | 2404 |
| Fax | 6.4 | 4.7 | 6 | 637 |
| Car tracker | 3.6 | 3.5 | 3.6 | 377 |
| At least one service own | 93.4 | 94.8 | 93.7 | 9936 |

Annex Table - 1.10
Reasons for not having FLL / WLL by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Urban | Rural |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent | Number |  |  |  |  |  |  |  |  |  |
| Facility not <br> available | 8.9 | 10.8 | 10 | 5.1 | 16.1 | 9.1 | 8.7 | 8.9 | 949 |  |
| Cannot afford | 15 | 23.8 | 17 | 9.3 | 19.3 | 15.3 | 17.9 | 16.2 | 1719 |  |
| Have no use of it | 2.7 | 4.2 | 1.8 | 2.1 | 2.8 | 3.2 | 2.3 | 2.9 | 305 |  |
| Find it complicated | 4 | 4.7 | 1.8 | 2 | 4.1 | 4 | 3.1 | 3.7 | 389 |  |

Annex Table-1.11
Reasons for not having FLL/WLL by Sex, Pakistan, 2008
(Percent)

| Reasons | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: |
| Facility not available | 8.7 | 9.9 | 8.9 | 949 |
| Cannot afford | 16.6 | 14.9 | 16.2 | 1719 |
| Have no use of it | 2.6 | 3.8 | 2.9 | 305 |
| Find it complicated | 3.5 | 4.1 | 3.7 | 389 |

Annex Table - 1.12
Reasons for not having Mobile phone by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Facility not available | 4.1 | 6.4 | 2.5 | 15.3 | 2.8 | 4.2 | 9.5 | 6.1 | 644 |
| Cannot afford | 9.1 | 6.6 | 11.1 | 5.2 | 3.2 | 7.2 | 9.5 | 8 | 850 |
| Have no use of it | 3.8 | 2.3 | 4.4 | 2.9 | 2.8 | 3.3 | 3.6 | 3.4 | 361 |
| Find it complicated | 2.8 | 2.3 | 1.5 | 1.4 | 2.3 | 2.6 | 1.9 | 2.4 | 251 |

Annex Table - 1.13
Reasons for not having Mobile Phone by Sex, Pakistan, 2008

| Reasons | Males | Females | Percent | Total | Number |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Facility not available | 6.8 | 3.8 | 6.1 | 644 |  |
| Cannot afford | 8.3 | 6.9 | 8 | 850 |  |
| Have no use of it | 3.2 | 4.1 | 3.4 | 361 |  |
| Find it complicated | 2.4 | 2.3 | 2.4 | 251 |  |

Annex Table - 1.14
Reasons for not having Internet by Residence and Region, Pakistan, 2008

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Urban | Rural |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 12.1 | 12.9 | 11.2 | 12.2 | 14.2 | 10.1 | 16.2 | 12.3 | 1300 |
| Cannot afford | 20.4 | 20.6 | 21.2 | 22.6 | 15.1 | 17.5 | 26.6 | 20.7 | 2194 |
| Have no use of it | 14 | 16.1 | 11.5 | 17 | 7.8 | 12.5 | 18.5 | 14.6 | 1546 |
| Find it <br> complicated | 10 | 8.1 | 4.2 | 7.5 | 8.7 | 9 | 8.5 | 8.8 | 936 |

Annex Table - 1.15
Reasons for not having Internet by Sex, Pakistan, 2008
(Percent)

| Reasons | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: |
| Facility not available | 12.2 | 12.6 | 12.3 | 1300 |
| Cannot afford | 22.0 | 16.4 | 20.7 | 2194 |
| Have no use of it | 14.9 | 13.4 | 14.6 | 1546 |
| Find it complicated | 8.7 | 9.4 | 8.8 | 936 |

Annex Table-1.16
Place where Phone Facility used by Residence and Region, Pakistan, 2008

| Place of use | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| PCO/ Payphone | 56.4 | 58.7 | 60.1 | 42.6 | 48.6 | 55.6 | 53.7 | 54.9 | 5826 |
| Neighbours | 11.6 | 11.9 | 7.7 | 8.6 | 17.4 | 11.8 | 9.7 | 11 | 1171 |
| Relatives / friends | 15.3 | 19.1 | 9.3 | 9.9 | 14.2 | 15.7 | 13.2 | 14.8 | 1574 |
| Office | 6.5 | 10.1 | 2.6 | 5.7 | 4.6 | 8.5 | 3.8 | 6.8 | 724 |
| Phone facility | 74.3 | 67.2 | 72 | 78.1 | 66.5 | 75.4 | 68.8 | 73.1 | 7750 |

Annex Table - 1.17
Place where Phone Facility used by Sex, Pakistan, 2008

| Place | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: | :---: |
| PCO / Payphone | 54.9 | 55 | 54.9 | 5826 |
| Neighbours | 10.6 | 12.4 | 11 | 1171 |
| Relatives / friends | 14.6 | 15.6 | 14.8 | 1574 |
| Office | 7.6 | 4.2 | 6.8 | 724 |
| Phone facility | 72.3 | 75.6 | 73.1 | 7750 |

Annex Table - 1.18
Place where Internet Facility used by Residence and Region, Pakistan, 2008
(Percent)

| Place of use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Urban | Rural | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At office | 12.3 | 11.1 | 7.4 | 6.3 | 6.4 | 13.4 | 5.7 | 10.7 | 1134 |  |
| Neighbours | 5.3 | 6 | 4.8 | 5.3 | 2.8 | 5.5 | 4.9 | 5.3 | 565 |  |
| Friend / relative | 11.7 | 12.3 | 6.6 | 11.8 | 15.6 | 11.9 | 11 | 11.6 | 1227 |  |
| Educational | 10.9 | 16.8 | 15.7 | 7 | 4.6 | 13 | 9.4 | 11.8 | 1247 |  |
| institutions |  |  |  |  |  |  |  |  |  |  |
| Number |  |  |  |  |  |  |  |  |  |  |
| Net cafe | 32 | 36.3 | 36.1 | 26.4 | 24.8 | 34.6 | 27.6 | 32.2 | 3413 |  |
| Internet facility | 49.1 | 61.8 | 60.3 | 37.2 | 45.4 | 56.1 | 40.5 | 50.6 | 5368 |  |

Annex Table - 1.19
Place where Internet Facility used by Sex, Pakistan, 2008
(Percent)

| Place of use | Males | Females | Percent | Notal |
| :--- | :---: | :---: | :---: | :---: |
| At office | 10.7 | 10.7 | 10.7 | 1134 |
| Neighbours | 5.1 | 6 | 5.3 | 565 |
| Friends / relatives | 10.6 | 14.7 | 11.6 | 1227 |
| Educational institutions | 10 | 17.5 | 11.8 | 1247 |
| Net cafe | 34.9 | 23.2 | 32.2 | 3413 |
| Internet facility | 50.9 | 49.8 | 50.6 | 5368 |

Annex Table - 1.20
Facilities would like to be owned in Future by Residence and Region, Pakistan, 2008
(Percent)

| Facilities owned <br> in future | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Urban | Rural | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FLL | 21.6 | 20.5 | 31.9 | 31.2 | 37.6 | 20 | 31.1 | 23.8 | 2529 |
| WLL | 14.5 | 15.7 | 20.8 | 23.1 | 8.7 | 14 | 20.6 | 16.3 | 1728 |
| Mobile phone | 34.2 | 44.2 | 38 | 51.8 | 19.7 | 35.1 | 45.8 | 38.8 | 4114 |
| WiMax/ <br> Broadband | 15.7 | 11 | 6 | 25 | 5 | 16.8 | 12.4 | 15.2 | 1616 |
|  |  |  |  |  |  |  |  | Continued on next page------ |  |


| PC |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internet | 18.6 | 28 | 23.8 | 29.4 | 13.8 | 21.5 | 23.9 | 22.4 | 2370 |
| Fax | 28.3 | 36.5 | 33.7 | 34.8 | 23.4 | 32.5 | 28.8 | 31.2 | 3306 |
| Car tracker | 11.9 | 21.8 | 11.4 | 12.7 | 13.8 | 14.7 | 12.7 | 14 | 1489 |
| Other | 8.2 | 9.1 | 5.6 | 5.3 | 10.1 | 9.6 | 4.6 | 7.8 | 832 |

Annex Table - 1.21
Facility would like to owned in Future by Sex, Pakistan, 2008

| Facilities owned in future | Males | Females |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| FLL | 24.7 | 21 | 23.8 | 2529 |  |
| WLL |  |  |  | Percent | Number |
| Mobile | 17.2 | 13.3 | 16.3 | 1728 |  |
| WiMax / Broadband | 39.2 | 37.6 | 38.8 | 4114 |  |
| PC | 15.7 | 13.7 | 15.2 | 1616 |  |
| Internet | 22.5 | 21.9 | 22.4 | 2370 |  |
| Fax | 31.5 | 30.2 | 31.2 | 3306 |  |
| Car tracker | 13.7 | 15 | 14 | 1489 |  |
| Other | 8.4 | 6.1 | 7.8 | 832 |  |

Annex Table - 1.22
Benefits of FLL / WLL by Residence and Region, Pakistan, 2008

| Types of Benefits | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Social / Cultural | 66.1 | 41.9 | 53.2 | 64.1 | 65.1 | 60.2 | 59.6 | 60 | 6361 |
| General interaction | 77.4 | 50.4 | 64.8 | 78.1 | 72 | 71.1 | 70.8 | 71 | 7527 |
| Business / Trade | 68.4 | 37.1 | 52 | 63.3 | 61 | 59.4 | 61.1 | 60 | 6361 |
| Employment/work | 62 | 33.8 | 43.9 | 61.8 | 54.1 | 54.2 | 55.8 | 54.8 | 5808 |
| Farm management | 48.6 | 20.9 | 27.2 | 48.6 | 45.9 | 38.5 | 46.8 | 41.4 | 4390 |
| Savings | 50.5 | 28.6 | 34.6 | 42.5 | 37.2 | 44.7 | 41.3 | 43.5 | 4612 |
| Family cohesion | 64.9 | 39.7 | 55.7 | 69 | 63.8 | 60.5 | 58.1 | 59.7 | 6327 |
| Health / Medical | 56.3 | 28 | 41 | 64 | 58.3 | 48.6 | 54.4 | 50.6 | 5368 |
| Education | 53.6 | 24.8 | 28.5 | 52.6 | 55 | 45.1 | 47.2 | 45.9 | 4862 |
| News/sports updates | 48.4 | 19 | 21.1 | 35.5 | 48.2 | 38.4 | 38.9 | 38.6 | 4094 |

Annex Table - 1.23
Benefits of FLL / WLL by Sex, Pakistan, 2008

| Benefits | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: |
| Social / cultural | 59.9 | 60.3 | 60 | 6361 |
| General interaction | 70.1 | 73.9 | 71 | 7527 |
| Business / trade | 60.9 | 57 | 60 | 6361 |
| Employment / work | 54.9 | 54.4 | 54.8 | 5808 |
| Farm management | 41.9 | 39.7 | 41.4 | 4390 |
| Savings | 43.7 | 42.9 | 43.5 | 4612 |
| Family cohesion | 58.6 | 63 | 59.7 | 6327 |
| Health / medical | 50.6 | 50.8 | 50.6 | 5368 |
| Education | 45.6 | 46.7 | 45.9 | 4862 |
| News / sports updates | 38.6 | 38.7 | 38.6 | 4094 |

Annex Table - 1.24
Benefits of Mobile Phone by Residence and Region, Pakistan, 2008

| Types of Benefits | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Social / Cultural | 69.4 | 64.4 | 58.1 | 49.8 | 66.1 | 65.9 | 62.4 | 64.7 | 6857 |
| General interaction | 83.8 | 75.2 | 77.7 | 65.7 | 81.2 | 80.6 | 75.9 | 78.9 | 8371 |
| Business / Trade | 73.7 | 58.6 | 58 | 54.5 | 68.8 | 66.8 | 66.4 | 66.6 | 7065 |
| Employment/ work | 67.7 | 53.1 | 49.1 | 50.2 | 64.2 | 61.9 | 58.8 | 60.8 | 6449 |
| Farm management | 53.3 | 42 | 26.7 | 35.5 | 53.2 | 45.5 | 48.4 | 46.5 | 4935 |
| Savings | 53.2 | 37.8 | 28.5 | 35.2 | 42.2 | 45.5 | 45.4 | 45.5 | 4823 |
| Family cohesion | 67.7 | 61.2 | 56.2 | 54.6 | 61 | 64.9 | 61.1 | 63.6 | 6739 |
| Health / Medical | 61.1 | 44.4 | 46 | 52 | 57.3 | 54.8 | 56 | 55.2 | 5858 |
| Education | 59.3 | 31.6 | 36.7 | 43.4 | 57.8 | 50.9 | 47.7 | 49.7 | 5275 |
| News / sports | 59.4 | 23.7 | 29.5 | 39.1 | 65.1 | 47.5 | 46.6 | 47.2 | 5002 |

Annex Table - 1.25
Benefits of Mobile Phone by Sex, Pakistan, 2008

| Benefits | Males | Females | Percent | Total |
| :--- | :---: | :---: | :---: | :---: |
| Number |  |  |  |  |
| Social / culture | 64.3 | 66 | 64.7 | 6857 |
| General interaction | 78.3 | 80.9 | 78.9 | 8371 |
| Business / trade | 66.9 | 65.6 | 66.6 | 7065 |
| Employment / work | 60.4 | 62.1 | 60.8 | 6449 |
| Farm management | 46.7 | 45.9 | 46.5 | 4935 |
| Savings | 46.9 | 40.8 | 45.5 | 4823 |
| Family cohesion | 62.8 | 66.1 | 63.6 | 6739 |
| Health / medical | 54.8 | 56.6 | 55.2 | 5858 |
| Education | 49.3 | 51.1 | 49.7 | 5275 |
| News / sports updates | 47.3 | 46.6 | 47.2 | 5002 |

Annex Table - 1.26
Benefits of Internet by Residence and Region, Pakistan, 2008

| Types of Benefits | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Urban | Rural | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Social / Cultural | 45.9 | 30.7 | 26.3 | 33.2 | 58.3 | 43.4 | 33.1 | 39.8 | 4221 |
| General interaction | 49.9 | 33.3 | 33.7 | 37 | 61.9 | 48.1 | 35.6 | 43.7 | 4639 |
| Business / Trade | 49.9 | 30.5 | 27.8 | 33.2 | 56 | 46.4 | 34 | 42.1 | 4463 |
| Employment/ work | 47.8 | 29.8 | 32.7 | 36.3 | 54.1 | 46.6 | 32.2 | 41.5 | 4405 |
| Farm management | 33.5 | 17.1 | 20 | 24.5 | 47.2 | 30.1 | 24.6 | 28.2 | 2989 |
| Savings | 34.9 | 21.7 | 24.5 | 28.8 | 48.2 | 33.6 | 25.7 | 30.9 | 3272 |
| Family cohesion | 36.6 | 24.2 | 20.4 | 30.3 | 48.6 | 35.1 | 27 | 32.3 | 3423 |
| Health / Medical | 41.3 | 27.2 | 29 | 33 | 47.2 | 40.3 | 29.3 | 36.5 | 3867 |
| Education | 56.2 | 36.7 | 51.6 | 42.7 | 56.9 | 56.1 | 38.5 | 50 | 5297 |
| News / sports | 54.6 | 36.7 | 49.5 | 38.1 | 58.7 | 53.7 | 38.1 | 48.2 | 5116 |

Annex Table - 1.27
Benefits of Internet by Sex, Pakistan, 2008

| Benefits | Males | Females | Percent | Total |
| :--- | :---: | :---: | :---: | :---: |
| Number |  |  |  |  |
| Social / culture | 38.8 | 43.2 | 39.8 | 4221 |
| General interaction | 42.7 | 47.2 | 43.7 | 4639 |
| Business / trade | 41.8 | 43.1 | 42.1 | 4463 |
| Employment / work | 41.4 | 42 | 41.5 | 4405 |
| Farm management | 27.5 | 30.6 | 28.2 | 2989 |
| Savings | 30.8 | 31 | 30.9 | 3272 |
| Family cohesion | 31.2 | 35.8 | 32.3 | 3423 |
| Health / medical | 35.7 | 38.9 | 36.5 | 3867 |
| Education | 49.3 | 52.2 | 50 | 5297 |
| News / sports updates |  |  |  |  |

Annex Table -2.1
Age group of Respondents by Region, Pakistan, 2008

| Age Group (Years) | Punjab | Sindh | Baloch- <br> istan | NWFP | AJK / FANA | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $<20$ | 0.5 | 1.4 | - | - | - | 0.6 |
| $20-39$ | 62.5 | 60.7 | 66.7 | 51.1 | 68.3 | 60.7 |
| $40-59$ | 29.4 | 31.1 | 33.3 | 40.7 | 29.3 | 31.8 |
| $60+$ | 7.4 | 6.8 |  | 8.2 | 2.4 | 6.8 |
| No response | 0.2 | - | - | - | - | 0.1 |
| Total $\quad$ Percent | 100 | 100 | 100 | 100 | 100 | 100 |
| $\quad$ Number | 605 | 280 | 63 | 182 | 41 | 1171 |

Annex Table - 2.2
Age group of Respondents by Sex, Pakistan, 2008

| Age group (Years) |  | Males | Females | Total |
| :---: | :---: | :---: | :---: | :---: |
| Age group |  |  |  |  |
| <20 |  | 0.5 | 1.6 | 0.6 |
| 20-39 |  | 59.8 | 77.4 | 60.7 |
| 40-59 |  | 32.7 | 14.5 | 31.8 |
| 60 + |  | 6.9 | 6.5 | 6.8 |
| No response |  | 0.1 | - | 0.1 |
| Age group |  |  |  |  |
| < 20 |  | 0.5 | 1.6 | 0.6 |
| 20-24 |  | 6.4 | 22.6 | 7.3 |
| 25-29 |  | 15.7 | 27.4 | 16.3 |
| 30-34 |  | 18 | 12.9 | 17.8 |
| 35-39 |  | 19.7 | 14.5 | 19.4 |
| 40-44 |  | 14.3 | 3.2 | 13.7 |
| 45-49 |  | 10.4 | 9.7 | 10.3 |
| 50-54 |  | 5.4 | 1.6 | 5.2 |
| 55-59 |  | 2.6 | - | 2.5 |
| 60-64 |  | 2.2 | 1.6 | 2.1 |
| 65-69 |  | 0.2 | - | 0.2 |
| 70 + |  | 4.5 | 4.8 | 4.5 |
| No response |  | 0.1 | - | 0.1 |
| Age group |  |  |  |  |
| < 20 |  | 0.5 | 1.6 | 0.6 |
| 20-29 |  | 22.1 | 50 | 23.6 |
| 30-39 |  | 37.7 | 27.4 | 37.1 |
| 40-49 |  | 24.7 | 12.9 | 24.1 |
| 50-59 |  | 8 | 1.6 | 7.7 |
| 60-69 |  | 2.3 | 1.6 | 2.3 |
| 70 + |  | 4.5 | 4.8 | 4.5 |
| No response |  | 0.1 | - | 0.1 |
| Total | Percent | 100 | 100 | 100 |
|  | Number | 1109 | 62 | 1171 |
| Mean |  | 39.4 | 34.5 | 39.1 |
| Median |  | 36 | 29 | 36 |

Annex Table - 2.3
Major Educational Groups of Respondents by Region, Pakistan, 2008
(Percent)

| Education |  |  |  | (Percent) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Total |
| No education | 4.8 | 8.2 | 17.5 | 12.6 | 7.3 | 7.6 |
| Under Matric | 19.8 | 17.5 | 34.9 | 12.6 | 26.8 | 19.2 |
| Matric / Intermediate | 37.7 | 38.9 | 25.4 | 33.5 | 22 | 36.1 |
| Graduate and above | 37.7 | 35.4 | 22.2 | 41.2 | 43.9 | 37.1 |
|  Percent <br> Total <br> Number  | $\begin{array}{r} 100 \\ 605 \end{array}$ | $\begin{aligned} & 100 \\ & 280 \end{aligned}$ | $100$ | $\begin{aligned} & 100 \\ & 182 \end{aligned}$ | ${ }_{41}$ | $\begin{gathered} 100 \\ 1171 \end{gathered}$ |

Annex Table - 2.4
Major Occupational Groups of Respondents by Region, Pakistan, 2008

| Occupational Groups | Punjab | Sindh | Balochistan | NWFP | AJK $/$ <br> FANA | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senior management | 8.1 | 3.2 | 1.6 | 8.2 | 4.9 | 6.5 |  |
| Junior or mid - level professionals | 14.7 | 8.2 | 6.3 | 13.7 | 19.5 | 12.7 |  |
| Business |  |  |  |  |  |  |  |
| Service related workers | 48.8 | 68.2 | 69.8 | 54.9 | 56.1 | 55.8 |  |
| Office workers | 9.1 | 9.6 | 12.7 | 6.6 | 9.8 | 9.1 |  |
| Skilled worker |  |  |  |  |  |  |  |
| Non-skilled worker | 7.4 | 0.4 | - | 4.9 | 4.9 | 4.9 |  |
| Farmers cultivators | 2.6 | 0.7 | - | 0.5 | - | 1.6 |  |
| Persons not working | 0.7 | 1.4 | - | 2.2 | - | 1 |  |
| No reported |  |  |  |  |  |  |  |

Annex Table - 2.5
Use of Telecommunication Facility by Residence and Region, Pakistan, 2008

| Type | Punjab | Sindh | Balochistan | NWFP | AJK/FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| No use | 0.7 | 1.1 |  |  |  | 0.3 | 0.7 | 0.6 | 7 |
| Fixed <br> Land Line <br> (FLL) | 56.4 | 43.2 | 61.9 | 75.8 | 58.5 | 47.9 | 60.2 | 56.6 | 663 |
| Wireless <br> Local <br> Loop <br> (WLL) | 17 | 17.9 | 9.5 | 24.2 | 7.3 | 13.8 | 19.1 | 17.6 | 206 |
| Mobile | 95.7 | 90.7 | 96.8 | 98.4 | 100 | 92.6 | 96.1 | 95.1 | 1114 |
| At-least one facility | 99.3 | 98.9 | 100 | 100 | 100 | 99.7 | 99.3 | 99.4 | 1164 |

Annex Table - 2.6
Facility used if the respondent wants to phone someone by Residence and Region, Pakistan, 2008

| Type | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | (Percent) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Percent | Number |
| PCO / Payphone | 35 | 77.9 | 7.9 | 73.6 | 56.1 | 51.5 | 50.2 | 50.6 | 592 |
| Neighbours | 5.6 | 4.3 | 1.6 | 9.3 | 7.3 | 8.2 | 4.7 | 5.7 | 67 |
| Relatives / Friends | 13.1 | 8.2 | - | 6.6 | 17.1 | 7.9 | 11.3 | 10.3 | 121 |
| Office | 23 | 8.9 | - | 11.5 | 12.2 | 13.2 | 17.4 | 16.2 | 190 |
| At least one facility | 99.3 | 98.9 | 100 | 100 | 100 | 99.7 | 99.3 | 99.4 | 1164 |

Annex Table - 2.7
Planning to have telecommunication services, if presently no connection available, by Residence and Region, Pakistan, 2008

| Type | Punjab | Sindh | Balochistan | NWFP | AJK/FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No | 8.9 | 26.4 | - | 4.9 | 4.9 | 14.1 | 11 | 11.9 | 139 |
| FLL | 7.3 | 7.1 | - | 25.8 | 14.6 | 12.1 | 9.1 | 10 | 117 |
| WLL | 7.1 | 11.1 | - | 14.3 | 7.3 | 9.1 | 8.7 | 8.8 | 103 |
| Mobile | 19.3 | 41.8 | 7.9 | 41.8 | 56.1 | 35 | 26.4 | 28.9 | 338 |
| At-least one <br> facility | 99.3 | 98.9 | 100 | 100 | 100 | 99.7 | 99.3 | 99.4 | 1164 |

Annex Table - 2.8
Reasons for not having FLL/WLL in Future by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Potal |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 3.3 | 1.8 | 1.6 | 1.1 | 14.6 | 6.5 | 2.8 | 2.9 | 34 |
| Cannot afford | 6.6 | 13.2 | 9.5 | 9.3 | - | 12.1 | 11.6 | 8.5 | 100 |
| Have no use <br> of it | 16.9 | 24.6 | 14.3 | 12.6 | - | 20 | 38.8 | 17.3 | 203 |
| Find it <br> complicated | 0.2 | 0.7 | - | 5.5 | - | 0.3 | 2.8 | 1.1 | 13 |

Annex Table - 2.9
Reasons for not having Mobile in Future by Residence and Region, Pakistan, 2008

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 0.8 | 3.2 | - | 0.5 | 2.4 | 3.5 | 1.8 | 1.4 | 16 |
| Cannot afford | 2.6 | 2.5 | 1.6 | 1.1 | - | 3.8 | 3 | 2.2 | 26 |
| Have no use of it | 0.8 | 3.9 | 1.6 | 2.7 | - | 3.5 | 2.6 | 1.9 | 22 |
| Find it <br> complicated | 0.5 | 0.4 | - | - | - | 0.9 | 0.1 | 0.3 | 4 |

Annex Table - 2.10
Reasons for not having Internet in Future by Residence and Region, Pakistan, 2008

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 3.6 | 3.2 | 6.3 | 3.3 | 9.8 | 8.2 | 6.1 | 3.8 | 45 |
| Cannot <br> afford | 7.4 | 7.5 | 11.1 | 17.6 | - | 10.6 | 11.7 | 9 | 105 |
| Have no use <br> of it | 34.2 | 42.5 | 36.5 | 33.5 | 7.3 | 42.6 | 80 | 35.3 | 413 |
| Find it <br> complicated | 6.4 | 6.4 | 4.8 | 17.6 | - | 11.5 | 17.5 | 7.9 | 92 |

Annex Table - 2.11

Monthly Expenditure on Telecommunication Services by Residence and Region, Pakistan, 2008

| Expenditure |  | Punjab | Sindh | Balochistan | NWFP | AJK/FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FLL/WLL | $\begin{aligned} & \text { Upto Rs. } \\ & 250 \end{aligned}$ | 6.7 | 21 | 33.3 | 12.9 | 28 | 14.2 | 12.5 | 12.9 |
|  | 251-500 | 20.8 | 39.9 | 55.6 | 18.6 | 36 | 36.1 | 23.4 | 26.5 |
|  | 501-1000 | 32.2 | 31.9 | 8.3 | 32.9 | 16 | 29 | 30.9 | 30.5 |
|  | 1000 + | 40.3 | 7.2 | 2.8 | 35.7 | 20 | 20.7 | 33.2 | 30.2 |
| Mobile phone | $\begin{aligned} & \hline \text { Upto Rs. } \\ & 250 \end{aligned}$ | 8.6 | 22.8 | 21.1 | 11.2 | 14.6 | 18.2 | 10.9 | 13 |
|  | 251-500 | 27.3 | 35.4 | 50.9 | 41.6 | 51.2 | 38.4 | 31.6 | 33.5 |
|  | 501-1000 | 28.5 | 28 | 26.3 | 24.2 | 14.6 | 22.6 | 28.9 | 27.1 |
|  | 1000 + | 35.6 | 13.8 | 1.8 | 23 | 19.5 | 20.8 | 28.6 | 26.4 |
| Internet | $\begin{aligned} & \hline \text { Upto Rs. } \\ & 250 \end{aligned}$ | 36.8 | 60.5 | 50 | 25.9 | 27.3 | 50.8 | 34.2 | 37.5 |
|  | 251-500 | 20.1 | 27.9 | 50 | 35.8 | 54.5 | 20.3 | 30.3 | 28.3 |
|  | 501-1000 | 19.4 | 9.3 |  | 27.2 | 18.2 | 16.9 | 19.7 | 19.1 |
|  | 1000 + | 23.6 | 2.3 |  | 11.1 |  | 11.9 | 15.8 | 15 |
| Calling card | $\begin{aligned} & \text { Upto Rs. } \\ & 250 \end{aligned}$ | 41.7 | 88.2 | 25 | 55.6 | 100 | 68.8 | 48.7 | 53.1 |
|  | 251-500 | 36.7 | 11.8 | 25 | 22.2 |  | 15.6 | 30.1 | 26.9 |
|  | 501-1000 | 15 |  |  | 11.1 |  | 12.5 | 10.6 | 11 |
|  | 1000 + | 6.7 |  | 50 | 11.1 |  | 3.1 | 10.6 | 9 |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 22.1 | 77.9 | 100 |
|  | Number | 60 | 17 | 4 | 63 | 1 | 32 | 113 | 145 |

Annex Table - 2.12
Respondents Reporting Purpose for using FLL/WLL by Residence and Region , Pakistan, 2008
(Percent)

| Purpose | Punjab | Sindh | Balochistan | NWFP | $\begin{aligned} & \hline \text { AJK/ } \\ & \text { FANA } \end{aligned}$ | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 50.2 | 46.8 | 31.7 | 66.5 | 31.7 | 39.4 | 54.8 | 50.3 | 589 |
| Family matters | 55.5 | 46.8 | 65.1 | 73.6 | 39 | 48.2 | 59.4 | 56.2 | 658 |
| Social contact / work | 48.9 | 38.2 | 41.3 | 66.5 | 19.5 | 40.3 | 50.7 | 47.7 | 558 |
| News/sports | 5.8 | 8.6 | - | 9.9 | - | 6.2 | 6.7 | 6.6 | 77 |
| Education | 17.4 | 13.6 | 3.2 | 41.8 | 2.4 | 17.6 | 19.5 | 19 | 222 |
| Health / medical | 26.4 | 20.4 | 11.1 | 70.3 | 4.9 | 27.6 | 31.3 | 30.2 | 354 |
| Shopping | 19.3 | 25.7 | 25.4 | 67.6 | 7.3 | 20.6 | 31.4 | 28.3 | 331 |
| Office work | 37.5 | 18.6 | 17.5 | 41.8 | 19.5 | 19.7 | 36.9 | 31.9 | 374 |
| Farm management | 9.8 | 6.4 | 9.5 | 28 | - | 15.3 | 9.9 | 11.4 | 134 |
| Live Stock management | 8.1 | 4.6 | 4.8 | 18.7 | 7.3 | 12.1 | 7.3 | 8.7 | 102 |

Annex Table - 2.13
Respondents Reporting Purpose for using Mobile Phone by Residence and Region, Pakistan, 2008
(Percent)

| Purpose | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 77.5 | 81.8 | 90.5 | 76.9 | 58.5 | 74.7 | 80 | 78.5 | 919 |
| Family matters | 89.8 | 87.5 | 79.4 | 87.9 | 92.7 | 89.1 | 88.2 | 88.5 | 1036 |
| Social contact/ work | 87.9 | 75.4 | 77.8 | 79.7 | 65.9 | 81.8 | 82.6 | 82.3 | 964 |
| News/sports | 16.7 | 17.5 |  | 56.6 | 12.2 | 15.9 | 24.5 | 22 | 258 |
| Education | 27.3 | 22.9 | 9.5 | 57.1 | 9.8 | 24.7 | 31.2 | 29.3 | 343 |
| Health/medical | 42.8 | 40 | 39.7 | 78.6 | 4.9 | 44.1 | 47.1 | 46.2 | 541 |
| Shopping | 38.8 | 42.9 | 71.4 | 73.6 | 12.2 | 45.3 | 46.3 | 46 | 539 |
| Office work | 53.9 | 28.2 | 41.3 | 41.8 | 26.8 | 35 | 48 | 44.2 | 518 |
| Farm management | 15 | 11.1 | 14.3 | 40.7 | 7.3 | 26.2 | 14.3 | 17.8 | 208 |
| Live Stock management | 11.7 | 8.6 | 7.9 | 31.9 | 4.9 | 20.3 | 11 | 13.7 | 160 |

Annex Table - 2.14
Respondents Reporting Purpose for using Internet Service by Residence and Region, Pakistan, 2008

| Purpose | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 16.9 | 7.9 | 4.8 | 26.9 | 2.4 | 8.8 | 17.7 | 15.1 | 177 |
| Family matters | 4.6 | 8.2 | 1.6 | 20.3 | 2.4 | 5.6 | 8.5 | 7.7 | 90 |
| Social contact/work | 10.9 | 8.9 | - | 20.9 | - | 6.5 | 12.9 | 11 | 129 |
| News/sports | 15 | 10.4 | 4.8 | 32.4 | 19.5 | 12.9 | 17.6 | 16.2 | 190 |
| Education | 19.2 | 11.1 | 7.9 | 31.9 | 14.6 | 14.4 | 20.1 | 18.4 | 216 |
| Health/medical | 8.3 | 6.8 | 1.6 | 14.8 | 2.4 | 4.7 | 9.9 | 8.4 | 98 |
|  |  |  |  |  |  |  | Con | ued on ne | page----- |


| Shopping | 8.4 | 6.8 | 1.6 | 23.6 |  | 5.9 | 11.3 | 9.7 | 114 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Office work | 16.7 | 7.9 | 4.8 | 19.8 | 17.1 | 7.9 | 17.1 | 14.4 | 169 |
| Farm <br> management | 1.8 | 2.1 | - |  | 7.7 | - | 0.9 | 3.4 | 2.6 |
| Live Stock <br> management | 2 | $3.6-$ |  | - | 2.4 | 0.9 | 2.4 | 2 | 23 |

Annex Table-2.15
Purpose for using PCO/Payphone by Residence and Region, Pakistan, 2008

| Purpose | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 6.8 | 1.1 | - | 24.7 | 4.9 | 7.1 | 8.1 | 7.8 | 91 |
| Family matters | 5 | 0.7 | - | 29.7 | 19.5 | 6.8 | 8.5 | 8 | 94 |
| Social contact/work | 5.1 | - | - | 24.7 | 17.1 | 7.4 | 7 | 7.1 | 83 |
| News/sports | 0.2 | - | - | 12.1 | - | 0.3 | 2.6 | 2 | 23 |
| Education | 0.8 | - | - | 17 | - | 0.6 | 4.1 | 3.1 | 36 |
| Health / medical | 1.8 | - | - | 18.7 | 2.4 | 3.2 | 4.2 | 3.9 | 46 |
| Shopping | 2 | 0.4 | 1.6 | 15.9 | - | 2.4 | 4.2 | 3.7 | 43 |
| Office work | 3.1 | - | 1.6 | 11.5 | - | 2.1 | 4.1 | 3.5 | 41 |
| Farm management | 0.7 | - | - | 15.4 | 2.4 | 1.2 | 3.5 | 2.8 | 33 |
| Live Stock management | 1 | - | - | 13.2 | - | 1.5 | 3 | 2.6 | 30 |

Annex Table - 2.16
Problem Faced while using Telecom Services by Residence and Region, Pakistan, 2008
(Percent)

| Problems faced | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Problem not <br> reported | 47.9 | 29.6 | - | 34.6 | 19.5 | 41.2 | 36.6 | 37.9 | 444 |  |
| Slow Speed - <br> internet | 10.2 | 7.5 | 12.7 | 22 | 34.1 | 9.1 | 13.7 | 12.4 | 145 |  |
| Frequent <br> Disconnect - <br> Internet | 8.9 | 10 | 11.1 | 14.3 | 22 | 8.2 | 11.6 | 10.6 | 124 |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Number |  |  |  |  |  |  |  |  |  |  |


| Congestion/Line <br> busy | 18.7 | 33.2 | 28.6 | 17 | 19.5 | 16.2 | 25 | 22.5 | 263 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Frequent Call <br> Disconnection | 22 | 36.1 | 61.9 | 15.9 | 39 | 22.9 | 28.9 | 27.2 | 318 |
| Coverage <br> problem (weak <br> signals) | 31.4 | 37.9 | 88.9 | 23.6 | 51.2 | 35 | 35.7 | 35.5 | 416 |
| Helpline / <br> Directory <br> Assistance <br> Problem | 12.4 | 13.9 | 46 | 18.7 | - | 11.8 | 16.5 | 15.1 | 177 |
| Billing problem | 8.8 | 17.1 | 14.3 | 24.7 | 12.2 | 12.6 | 14.1 | 13.7 | 160 |
| Others |  |  |  |  |  |  |  |  |  |

Annex Table - 2.17
Telecom Services Impact on Time, Money efficiency by Residence and Region, Pakistan, 2008
(Percent)

| Impact on | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income increase |  |  |  |  |  |  |  |  |
| No impact | 19.8 | 16.4 | 14.3 | 16.5 | 48.8 | 19.1 | 19.3 | 19.2 |
| Somewhat | 43.8 | 55 | 68.3 | 40.7 | 22 | 44.4 | 47.4 | 46.5 |
| Very much | 43.8 | 13.2 | 14.3 | 36.8 | 22 | 23.5 | 26.2 | 25.4 |
| Adverse effect | 43.8 | 3.2 | - | 2.2 | 4.9 | 4.1 | 2.8 | 3.2 |
| Not respond | 43.8 | 12.1 | 3.2 | 3.8 | 2.4 | 8.8 | 4.3 | 5.6 |
| Saving in time |  |  |  |  |  |  |  |  |
| No impact | 43.8 | 8.2 | 3.2 | 6 |  | 5.9 | 5.2 | 5.4 |
| Somewhat | 43.8 | 46.8 | 79.4 | 24.7 | 58.5 | 38.2 | 36.2 | 36.8 |
| Very much | 43.8 | 40.7 | 15.9 | 63.7 | 36.6 | 50.9 | 55.4 | 54.1 |
| Adverse effect | 43.8 | 1.1 | - | 2.2 | - | 2.1 | 1.2 | 1.5 |
| Not respond | 43.8 | 3.2 | 1.6 | 3.3 | 4.9 | 2.9 | 2 | 2.3 |
| Improved organizational efficiency |  |  |  |  |  |  |  |  |
| No impact | 43.8 | 15 | 6.3 | 9.9 | 24.4 | 16.8 | 13.7 | 14.6 |
| Somewhat | 43.8 | 37.1 | 71.4 | 31.9 | 51.2 | 37.9 | 38.4 | 38.3 |
| Very much | 43.8 | 18.2 | 17.5 | 40.7 | 17.1 | 27.9 | 36.9 | 34.3 |
| Adverse effect | 43.8 | 1.1 | - | 6 | 2.4 | 2.1 | 1.6 | 1.7 |
| Not respond | 43.8 | 28.6 | 4.8 | 11.5 | 4.9 | 15.3 | 9.4 | 11.1 |
| Savings in transportation cost |  |  |  |  |  |  |  |  |
| No impact | 43.8 | 5.4 | 4.8 | 2.7 | 4.9 | 5.3 | 4.7 | 4.9 |
| Somewhat | 43.8 | 40 | 77.8 | 30.2 | 39 | 39.4 | 34.1 | 35.6 |
|  |  |  |  |  |  | Continued on next page----- |  |  |


| Very much | 43.8 | 36.8 | 15.9 | 61 | 48.8 | 44.4 | 55 | 51.9 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adverse effect | 43.8 | 3.9 | - | 3.3 | - | 2.9 | 1.7 | 2 |
| Not respond | 43.8 | 13.9 | 1.6 | 2.7 | 7.3 | 7.9 | 4.6 | 5.6 |

Annex Table - 2.18
Degree of Dependence on Telecom Services by Residence and Region , Pakistan, 2008
(Percent)

| Degree of dependence | Punjab | Sindh | Balochistan | NWFP | AJK/FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| None | 12.6 | 13.2 | 3.2 | 17.6 | 19.5 | 14.1 | 12.9 | 13.2 |
| Somewhat (upto 25\%) | 45.3 | 50.4 | 71.4 | 29.1 | 56.1 | 48.5 | 44.6 | 45.8 |
| Very much (upto 50\%) | 36.9 | 25 | 25.4 | 39 | 24.4 | 32.4 | 33.7 | 33.3 |
| Total (100\%) | 5.3 | 11.4 |  | 14.3 |  | 5 | 8.8 | 7.7 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.19
Restoration of Out of Order Phones, by Residence and Region, Pakistan, 2008

| Restoration Time | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Same day (within a day) | 43 | 53.2 | 46 | 22.5 | 29.3 | 48.5 | 39.2 | 41.9 |
| Within 2-days | 33.4 | 23.2 | 25.4 | 43.4 | 4.9 | 26.5 | 33 | 31.1 |
| 3-6 days | 16.9 | 12.5 | 19 | 26.9 | 36.6 | 13.8 | 20 | 18.2 |
| Within two weeks | 4 | 3.2 | 4.8 | 4.9 | 26.8 | 6.5 | 4.1 | 4.8 |
| One month or more | 2.8 | 7.9 | 4.8 | 2.2 | 2.4 | 4.7 | 3.7 | 4 |
| Torcent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |
| Total |  |  |  |  |  |  |  |  |
|  | 2.1 | 2.9 | 2.9 | 2.5 | 4 | 2.7 | 2.3 | 2.5 |

Annex Table - 2.20
Reason for using WLL by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed network <br> not available | 6.1 | 7.1 | 4.8 | 6 | 2.4 | 8.8 | 5.1 | 6.1 | 72 |
| Portability | 14.5 | 17.1 | 6.3 | 23.6 | 14.6 | 12.6 | 17.6 | 16.1 | 189 |
|  |  |  |  |  |  |  |  |  | Continued on next page------ |


| Better quality | 9.1 | 11.1 | 1.6 | 15.4 | 9.8 | 7.9 | 11.1 | 10.2 | 119 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| More economical | 8.1 | 4.6 |  | 8.8 | 12.2 | 6.8 | 7.2 | 7.1 | 83 |
| Reliability | 6 | 5.7 | 1.6 | 7.1 | 17.1 | 6.2 | 6.3 | 6.2 | 73 |
| Ease and speed <br> of service <br> implementation | 5.1 | 7.5 | - | 9.3 | - | 3.8 | 6.7 | 5.9 | 69 |
| Others | 3.5 | 2.5 |  | 2.2 |  | 2.6 | 2.8 | 2.7 | 32 |

Annex Table-2.21
Type of WLL phone use/prefer by Residence and Region, Pakistan, 2008

| Type of WLL | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not responded | 68.8 | 69.6 | 90.5 | 64.8 | 68.3 | 70.9 | 69 | 69.5 |  |
| Desktop type | 15.2 | 11.1 | 1.6 | 20.3 | 22 | 14.4 | 14.6 | 14.5 |  |
| Handset type | 16 | 19.3 | 7.9 | 14.8 | 9.8 | 14.7 | 16.5 | 16 |  |
|  |  |  |  |  |  |  |  |  |  |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |  |

Annex Table - 2.22
Primary use of WLL phone by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Primary use of WLL | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| Making phone calls | 23.8 | 23.9 | 9.5 | 29.7 | 29.3 | 23.8 | 24.3 | 24.2 |
| SMS | 1.5 | 0.7 | - | - | 4.9 | 0.9 | 1.2 | 1.1 |
| Others | 2.1 | - | - | 1.1 | 2.4 | 2.4 | 1 | 1.4 |
| No response | 68.8 | 73.2 | 90.5 | 65.9 | 61 | 70.3 | 70.3 | 70.3 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.23
Connection of Mobile Phone Companies by Residence and Region, Pakistan, 2008
(Percent)

| Connection | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 57 | 57.9 | 58.7 | 50 | 29.3 | 52.9 | 56.2 | 55.3 | 647 |
|  |  |  |  |  |  |  |  |  |  |
| Continued on next page------ |  |  |  |  |  |  |  |  |  |


| Ufone | 35.5 | 32.9 | 52.4 | 51.1 | 56.1 | 32.6 | 41.5 | 38.9 | 456 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telenor | 23.6 | 33.2 | 27 | 34.6 | 53.7 | 33.2 | 27.1 | 28.9 | 338 |
| Warid | 20.7 | 21.4 | 11.1 | 15.9 | 7.3 | 16.5 | 20.2 | 19.1 | 224 |
| Pak China <br> (Zong) | 5.3 | 3.6 | - | 9.9 | - | 3.5 | 5.8 | 5.1 | 60 |
| Instaphone | 1 | 0.4 | - | 1.1 | 2.4 | 0.3 | 1.1 | 0.9 | 10 |

Annex Table - 2.24
Number of Mobile Phone Connections and Handset by Residence and Region, Pakistan, 2008

| Number of connection / sets | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of mobile connections |  |  |  |  |  |  |  |  |
| Not responded | 1.8 | 1.8 | 1.6 | 2.2 | 2.4 | 2.1 | 1.8 | 1.9 |
| One | 56.9 | 55.4 | 52.4 | 47.3 | 56.1 | 58.8 | 53.1 | 54.7 |
| Two | 27.8 | 25.4 | 36.5 | 34.1 | 31.7 | 25.3 | 30.2 | 28.8 |
| Three | 9.8 | 14.3 | 9.5 | 13.2 | 9.8 | 11.8 | 11.2 | 11.4 |
| Others | 3.8 | 3.2 | - | 3.3 | - | 2.1 | 3.7 | 3.2 |
| Number of mobile sets |  |  |  |  |  |  |  |  |
| Not responded | 3 | 1.8 | 1.6 | 2.2 | 2.4 | 2.4 | 2.5 | 2.5 |
| One | 68.9 | 68.9 | 65.1 | 76.9 | 73.2 | 72.6 | 69.1 | 70.1 |
| Two | 21.7 | 26.1 | 33.3 | 18.7 | 24.4 | 21.2 | 23.7 | 23 |
| Three | 4.5 | 3.2 | - | 1.1 | - | 2.9 | 3.4 | 3.2 |
| Others | 2 | - | - | 1.1 | - | 0.9 | 1.3 | 1.2 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.25
Mobile Number Portability (MNP): Knowledge, use and problem by Residence and Region, Pakistan, 2008

| Knowledge / Use / <br> Problem | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aware of Mobile Number <br> Portability (MNP) |  |  |  |  |  |  |  |  |
| No | 72.9 | 71.4 | 63.5 | 67.6 | 53.7 | 74.7 | 68.8 | 70.5 |
| Yes | 27.1 | 28.6 | 36.5 | 32.4 | 46.3 | 25.3 | 31.2 | 29.5 |
| Availed service of MNP |  |  |  |  |  |  |  |  |
| No | 93.1 | 91.8 | 73 | 89 | 85.4 | 89.4 | 91.3 | 90.8 |
| Yes | 6.9 | 8.2 | 27 | 11 | 14.6 | 10.6 | 8.7 | 9.2 |
|  |  |  |  |  |  | Continued on next page----- |  |  |



Annex Table - 2.26
Place of Purchase and Buying Capacity of Mobile Handset by Respondents, by Residence and Region, Pakistan, 2008

| (Percent |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Place of Purchase / Buying Price of Mobile Phone | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| Buy mobile handset from |  |  |  |  |  |  |  |  |
| Any shop | 60.8 | 62.1 | 73 | 48.4 | 63.4 | 62.4 | 59 | 59.9 |
| No Response | 4.1 | 1.8 | 1.6 | 2.7 | 2.4 | 3.8 | 2.9 | 3.2 |
| Price would like to spend on mobile |  |  |  |  |  |  |  |  |
| < 1000 | 1.7 | - | - |  | 2.4 | 0.9 | 1 | 0.9 |
| 1000-2500 | 22.3 | 22.1 | 1.6 | 18.1 | 17.1 | 26.8 | 17.7 | 20.3 |
| 2501-3500 | 13.6 | 16.4 | 7.9 | 13.2 | 14.6 | 17.1 | 12.6 | 13.9 |
| 3501-5000 | 25.3 | 25 | 49.2 | 17.6 | 26.8 | 22.9 | 26.4 | 25.4 |
| 5001-10000 | 24.3 | 20.7 | 25.4 | 17.6 | 19.5 | 13.2 | 26 | 22.3 |
| 10001-20000 | 5.8 | 2.9 | - | 2.7 | 2.4 | 3.5 | 4.5 | 4.2 |
| 20001+ | 0.8 | 0.7 | - | 3.3 |  | 0.9 | 1.2 | 1.1 |
| No Response | 6.3 | 12.1 | 15.9 | 27.5 | 17.1 | 14.7 | 10.7 | 11.9 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |
| Mean Price would like to spend to buy a mobile phone | 5012.1 | 4377.3 | 4444.4 | 4773.1 | 3939 | 3962.8 | 5079.2 | 4755 |

Annex Table - 2.27
Brand of Mobile Handset used by Residence and Region, Pakistan, 2008

| Brands | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Nokia | 61.8 | 68.6 | 33.3 | 79.1 | 53.7 | 63.8 | 64.5 | 64.3 | 753 |
| Sony Erickson | 17.9 | 15.4 | 25.4 | 9.3 | 19.5 | 15.9 | 16.6 | 16.4 | 192 |
| Motorola | 9.3 | 12.9 | 6.3 | 7.1 | 17.1 | 8.8 | 10.3 | 9.9 | 116 |
| Samsung | 11.7 | 15.7 | 36.5 | 19.2 | 19.5 | 15.6 | 15.4 | 15.5 | 181 |
| Blackberry | 2 | 0.4 | - | 0.5 | - | 0.3 | 1.6 | 1.2 | 14 |


| LG | 8.3 | 7.9 | 28.6 | 3.8 | - | 7.6 | 8.5 | 8.3 | 97 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chinese <br> origin | 2.6 | 2.1 | - | 3.8 | 7.3 | 2.9 | 2.6 | 2.7 | 32 |
| Siemens | 1.2 | - | - | 0.5 | - | 0.9 | 0.6 | 0.7 | 8 |
| Others | 0.5 | 0.7 | 1.6 | - | - | 0.3 | 0.6 | 0.5 | 6 |

Annex Table - 2.28
Use of Mobile Phone other than Calls by Residence and Region, Pakistan, 2008

| Brand | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | (Percent) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Percent | Number |
| None | 26 | 20.7 | 36.5 | 11 | 17.1 | 32.9 | 18.4 | 22.6 | 265 |
| SMS | 53.4 | 65.7 | 52.4 | 68.7 | 70.7 | 49.4 | 63.3 | 59.3 | 694 |
| MMS | 10.7 | 12.1 | 4.8 | 21.4 | 7.3 | 7.4 | 14.3 | 12.3 | 144 |
| Calendar | 42 | 48.2 | 17.5 | 60.4 | 34.1 | 37.9 | 47.5 | 44.7 | 524 |
| Songs | 27.3 | 36.4 | 30.2 | 44.5 | 29.3 | 29.1 | 33.7 | 32.4 | 379 |
| Radio | 26.3 | 40.7 | 19 | 46.7 | 19.5 | 29.7 | 33.3 | 32.3 | 378 |
| Alarm | 45.3 | 58.9 | 36.5 | 71.4 | 46.3 | 44.4 | 55.4 | 52.2 | 611 |
| Camera | 31.9 | 30 | 28.6 | 50 | 29.3 | 26.2 | 37.2 | 34 | 398 |
| Internet GPRS / EDGE | 6.3 | 3.6 | - | 8.8 | 7.3 | 2.4 | 7.1 | 5.7 | 67 |
| Game / <br> Entertainment | 13.6 | 22.5 | 17.5 | 37.4 | 17.1 | 16.5 | 21.1 | 19.7 | 231 |
| Fax | 0.5 | 4.6 | - | 2.2 | - | 0.9 | 2 | 1.7 | 20 |
| Computer (PDA) | 0.8 | 1.1 | - | 1.1 | - | 0.6 | 1 | 0.9 | 10 |
| TV viewing | 1.2 | 2.1 | - | - | - | 1.2 | 1.1 | 1.1 | 13 |
| Other value added services | 2.3 | 0.4 | - | 2.2 | - | 0.9 | 1.9 | 1.6 | 19 |

Annex Table - 2.29
Number of Messages sent/received by Residence and Region, Pakistan, 2008
(Percent)

| Number of Messages | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sent |  |  |  |  |  |  |  |  |
| 0 | 42 | 23.2 | 44.4 | 25.3 | 14.6 | 43.5 | 30.2 | 34.1 |
| 1-10 | 33.4 | 48.2 | 52.4 | 33.5 | 56.1 | 36.5 | 39.7 | 38.8 |
| 11-20 | 14.2 | 15.4 | 3.2 | 14.3 | 12.2 | 10 | 15.4 | 13.8 |
| 21-50 | 6.9 | 5 | - | 22 | 14.6 | 6.8 | 9.5 | 8.7 |
| 51+ | 3.5 | 8.2 | - | 4.9 | 2.4 | 3.2 | 5.2 | 4.6 |
| Received |  |  |  |  |  |  |  |  |
| 0 | 38.3 | 23.9 | 44.4 | 25.3 | 14.6 | 42.4 | 28.3 | 32.4 |
| 1-10 | 30.9 | 42.9 | 50.8 | 31.3 | 46.3 | 35.3 | 35.5 | 35.4 |
| 11-20 | 16.9 | 15.7 | 4.8 | 20.3 | 17.1 | 11.8 | 18.4 | 16.5 |
| 21-50 | 9.4 | 10.7 | - | 17.6 | 19.5 | 7.1 | 12.4 | 10.8 |
| 51+ | 4.5 | 6.8 | - | 5.5 | 2.4 | 3.5 | 5.4 | 4.9 |
| Total |  |  |  |  |  |  |  |  |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |
| Mean number of SMS sent | 9.9 | 15 | 4.2 | 16.9 | 12 | 8.8 | 13.3 | 12 |
| Mean number of SMS Received | 13.2 | 16.8 | 4 | 16.6 | 14.2 | 9.5 | 16 | 14.1 |

Annex Table - 2.30
Language preferred to send/receive SMS by Residence and Region, Pakistan, 2008
(Percent)

| Language <br> preference | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| English | 45.6 | 56.4 | 46 | 50 | 53.7 | 41.2 | 52.5 | 49.2 | 576 |
| Urdu | 10.6 | 32.9 | 52.4 | 36.3 | 43.9 | 18.8 | 25.2 | 23.3 | 273 |
| Roman Urdu | 30.7 | 39.3 |  | 37.4 | 22 | 23.5 | 35.3 | 31.9 | 373 |
| Others | 1 | 5.7 | 7.9 | 0.5 |  | 3.8 | 1.8 | 2.4 | 28 |

Annex Table - 2.31
Purpose of sending / receiving SMS by Residence and Region, Pakistan, 2008

| Purpose | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 27.1 | 50.7 | 30.2 | 33.5 | 19.5 | 25.3 | 37.1 | 33.6 | 394 |
| Personal | 40.5 | 63.9 | 47.6 | 61.5 | 46.3 | 41.2 | 53.5 | 50 | 585 |
| Family | 36.2 | 61.1 | 50.8 | 50.5 | 65.9 | 34.4 | 51 | 46.2 | 541 |
| Social | 38.3 | 45.7 | 30.2 | 46.2 | 61 | 35 | 44.4 | 41.7 | 488 |
| Education | 10.4 | 11.8 | 4.8 | 30.8 | 17.1 | 10.6 | 15.2 | 13.8 | 162 |
| News | 8.4 | 12.9 | 1.6 | 13.2 | 7.3 | 6.5 | 11.2 | 9.8 | 115 |
| Sports | 6.1 | 9.6 | 3.2 | 15.9 | 4.9 | 6.5 | 9 | 8.3 | 97 |
| Others | 2 | 3.2 | - | - | - | 3.5 | 1.1 | 1.8 | 21 |

Annex Table - 2.32
Respondents using type of Internet connection by Residence and Region, Pakistan, 2008

| Type | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Percent) |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dial-up | 18.3 | 13.2 | 14.3 | 39.6 | 41.5 | 18.8 | 21.9 | 21 | 246 |
| DSL/ADSL | 7.9 | 3.9 |  | 6.6 | 24.4 | 5 | 7.7 | 6.9 | 81 |
| Wireless / <br> Broadband | 7.3 | 5.7 | 1.6 | 10.4 | 2.4 | 3.8 | 8.2 | 6.9 | 81 |
| Mobile <br> (GPRS / | 3.6 | 1.1 | - | 0.5 | - | 0.6 | 2.9 | 2.2 | 26 |
| EDGE) |  |  |  |  |  |  |  |  |  |

Annex Table - 2.33
Respondent's reason for not using Internet by Residence and Region, Pakistan, 2008
(Percent)

| Reason | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not required | 32.1 | 52.5 | 33.3 | 30.2 | 29.3 | 43.8 | 33.7 | 36.6 | 429 |
| Service not <br> available | 3.1 | 5.7 | 3.2 | 8.2 | 17.1 | 9.1 | 3.4 | 5 | 59 |
| Cannot afford | 5.1 | 4.3 | 4.8 | 25.3 | 7.3 | 7.6 | 8.3 | 8.1 | 95 |
| Too <br> complicated | 5.1 | 8.2 | 6.3 | 20.3 | 4.9 | 11.2 | 7.1 | 8.3 | 97 |
| Others | 1.5 | 0.4 | - | 0.5 | - | 1.8 | 0.6 | 0.9 | 11 |

Annex Table - 2.34
Place where Respondents use Internet by Residence and Region, Pakistan, 2008

| Place | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office | 24.1 | 16.1 | 7.9 | 34.1 | 31.7 | 16.5 | 25.9 | 23.1 | 271 |
| Home | 22.1 | 16.1 | 12.7 | 34.6 | 31.7 | 15 | 25.5 | 22.5 | 263 |
| Neighbours | 0.7 | 0.4 | - | 1.1 | 2.4 | 0.6 | 0.7 | 0.7 | 8 |
| Friend / <br> Relative | 2.3 | 2.9 | - | 4.9 | 4.9 | 3.2 | 2.6 | 2.8 | 33 |
| Educational <br> institutions | 4 | 0.4 | - | 7.7 | 4.9 | 2.6 | 3.9 | 3.5 | 41 |
| Net Cafe | 8.6 | 7.1 | 4.8 | 20.3 | 29.3 | 10.6 | 10.6 | 10.6 | 124 |

Annex Table - 2.35
Number of persons using Internet by Residence and Region, Pakistan, 2008
(Percent)

| Frequency of using Internet | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In Home |  |  |  |  |  |  |  |  |
| Not responded | 70.1 | 83.9 | 87.3 | 59.3 | 65.9 | 81.5 | 68.8 | 72.5 |
| 1 | 7.8 | 3.2 | 1.6 | 8.8 | 14.6 | 5 | 7.5 | 6.7 |
| 2-3 | 16 | 9.3 | 9.5 | 25.8 | 14.6 | 10.3 | 17.7 | 15.5 |
| 4-5 | 4.5 | 2.9 | 1.6 | 6 | 4.9 | 2.6 | 4.8 | 4.2 |
| $6+$ | 1.7 | 0.7 | - | - |  | 0.6 | 1.2 | 1 |
| In Office |  |  |  |  |  |  |  |  |
| Not responded | 71.9 | 87.1 | 92.1 | 63.7 | 70.7 | 83.8 | 71.8 | 75.3 |
| 1 | 4.6 | 3.9 | 4.8 | 11 |  | 2.6 | 6.4 | 5.3 |
| 2-3 | 7.4 | 5.4 | 1.6 | 9.3 | 17.1 | 5.9 | 7.8 | 7.3 |
| 4-5 | 4.8 | 1.8 | 1.6 | 4.9 | 9.8 | 2.1 | 4.9 | 4.1 |
| 6+ | 11.2 | 1.8 | - | 11 | 2.4 | 5.6 | 9 | 8 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |
| Mean at home | 0.8 | 0.4 | 0.3 | 1 | 0.7 | 0.4 | 0.8 | 0.7 |
| Mean at office | 1.9 | 0.4 | 0.1 | 2.7 | 1 | 0.8 | 1.8 | 1.5 |

Annex Table - 2.36
Purpose of using Internet facility by Respondents, by Residence and Region, Pakistan, 2008

| Purpose of use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Percent | Number |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| E-mail | 29.6 | 24.3 | 19 | 50 | 61 | 25.3 | 34.8 | 32 | 375 |  |
| Voice <br> communication | 7.8 | 7.5 |  | 15.9 | 9.8 | 5.3 | 10 | 8.6 | 101 |  |
| News / Sports / <br> Entertainment | 15.4 | 11.1 | 7.9 | 20.9 | 34.1 | 14.4 | 15.9 | 15.5 | 181 |  |
| Employment <br> help | 8.4 | 6.8 | 3.2 | 17 | 2.4 | 7.6 | 9.4 | 8.9 | 104 |  |
| Office work | 21.8 | 12.9 | 14.3 | 30.2 | 24.4 | 16.5 | 22.4 | 20.7 | 242 |  |
| Business / <br> trade | 13.6 | 13.6 | 9.5 | 31.3 | 14.6 | 10.9 | 18.3 | 16.1 | 189 |  |
| Travel booking | 3.5 | 6.1 | 1.6 | 12.6 | 2.4 | 4.7 | 5.7 | 5.4 | 63 |  |
| Studies / | 17.4 | 11.1 | 7.9 | 28 | 22 | 13.5 | 18.7 | 17.2 | 201 |  |
| Education |  |  |  |  |  |  |  |  |  |  |


| Watching <br> movies | 4.5 | 6.4 | 7.9 | 11.5 | 9.8 | 5.9 | 6.6 | 6.4 | 75 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chatting | 16.7 | 12.5 | 7.9 | 26.9 | 22 | 14.7 | 17.9 | 17 | 199 |
| Banking | 5 | 7.1 | 4.8 | 14.3 | 2.4 | 3.2 | 8.3 | 6.8 | 80 |
| Health / <br> Medical | 4.6 | 5 | 3.2 | 11 | 2.4 | 4.4 | 6 | 5.6 | 65 |
| Online <br> shopping | 2.5 | 6.8 | 3.2 | 18.7 |  | 4.1 | 6.7 | 6 | 70 |
| Games | 3.8 | 7.1 | 6.3 | 10.4 | 9.8 | 5 | 6.4 | 6 | 70 |
| Others | 1.2 | 2.5 |  | 1.1 | 2.4 | 1.5 | 1.4 | 1.5 | 17 |

Annex Table - 2.37
Impact of FLL / WLL on Letter writing, Meetings \& Travel by Residence and Region, Pakistan, 2008
(Percent)

| Impact of FLL / WLL on | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Letters writing |  |  |  |  |  |  |  |  |
| No change | 7.1 | 1.4 | 4.8 | 4.9 | 31.7 | 5.9 | 6.3 | 6.1 |
| Somewhat | 26.9 | 27.1 | 22.2 | 29.1 | 36.6 | 27.1 | 27.6 | 27.4 |
| Very much | 35 | 30.4 | 36.5 | 46.2 | 9.8 | 30.6 | 36.6 | 34.8 |
| Not responded | 30.9 | 41.1 | 36.5 | 19.8 | 22 | 36.5 | 29.6 | 31.6 |
| Face to face meetings |  |  |  |  |  |  |  |  |
| No change | 7.8 | 1.8 | 1.6 | 4.9 | 14.6 | 6.5 | 5.5 | 5.8 |
| Somewhat | 38.3 | 35 | 55.6 | 35.7 | 51.2 | 36.5 | 39.4 | 38.5 |
| Very much | 22 | 18.2 | 6.3 | 36.3 | 9.8 | 19.1 | 23.2 | 22 |
| Not responded | 31.9 | 45 | 36.5 | 23.1 | 24.4 | 37.9 | 31.9 | 33.6 |
| Travelling |  |  |  |  |  |  |  |  |
| No change | 8.8 | 2.9 | 1.6 | 5.5 | 22 | 7.1 | 6.9 | 6.9 |
| Somewhat | 32.4 | 30 | 61.9 | 26.4 | 34.1 | 31.5 | 33 | 32.5 |
| Very much | 27.3 | 20.4 |  | 39.6 | 24.4 | 22.6 | 27.3 | 26 |
| Not responded | 31.6 | 46.8 | 36.5 | 28.6 | 19.5 | 38.8 | 32.9 | 34.6 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.38
Impact of Mobile on Letter writing, Meetings and Travel by Residence and Region, Pakistan, 2008
(Percent)

| Mobile | Punjab | Sindh | Balochistan | NWFP | AJK FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Letters writing |  |  |  |  |  |  |  |  |
| No change | 6.4 | 3.6 | 3.2 | 6 | 19.5 | 7.4 | 5.4 | 6 |
| Somewhat | 26.6 | 42.9 | 39.7 | 36.8 | 39 | 34.7 | 32.6 | 33.2 |
| Very much | 62.6 | 43.6 | 50.8 | 52.7 | 31.7 | 50 | 56.8 | 54.8 |
| Not responded | 4.3 | 10 | 6.3 | 4.4 | 9.8 | 7.9 | 5.2 | 6 |
| Face to face meetings |  |  |  |  |  |  |  |  |
| No change | 8.4 | 2.1 |  | 4.9 | 4.9 | 7.4 | 5.2 | 5.8 |
| Somewhat | 46.6 | 55.4 | 84.1 | 30.8 | 51.2 | 50.3 | 47.7 | 48.4 |
| Very much | 41.2 | 28.6 | 9.5 | 58.8 | 39 | 34.1 | 41.2 | 39.1 |
| Not responded | 3.8 | 13.9 | 6.3 | 5.5 | 4.9 | 8.2 | 6 | 6.7 |
| Travelling |  |  |  |  |  |  |  |  |
| No change | 7.3 | 2.5 | 4.8 | 4.4 | 9.8 | 6.8 | 5.2 | 5.6 |
| Somewhat | 36.7 | 58.6 | 85.7 | 28 | 41.5 | 45.6 | 42.5 | 43.4 |
| Very much | 51.2 | 29.3 | 1.6 | 59.3 | 41.5 | 39.7 | 46.1 | 44.2 |
| Not responded | 4.8 | 9.6 | 7.9 | 8.2 | 7.3 | 7.9 | 6.3 | 6.7 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.39
Impact of Internet on Letter writing, Meetings and Travel by Residence and Region, Pakistan, 2008)

| Internet | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Letters writing |  |  |  |  |  |  |  |  |
| No change | 11.2 | 9.6 | 3.2 | 8.2 | 31.7 | 10.9 | 10.6 | 10.7 |
| Somewhat | 13.2 | 12.1 | 4.8 | 15.9 | 22 | 13.5 | 13.1 | 13.2 |
| Very much | 21.7 | 15.4 | 1.6 | 30.2 | 12.2 | 17.4 | 21.2 | 20.1 |
| Not responded | 53.9 | 62.9 | 90.5 | 45.6 | 34.1 | 58.2 | 55.1 | 56 |
|  |  |  |  |  |  |  |  |  |
| $\quad$ Face to face meetings |  |  |  |  |  |  |  |  |
| No change | 18.2 | 9.6 | - | 7.7 | 36.6 | 15 | 13.8 | 14.2 |
| Somewhat | 14.9 | 13.9 | 6.3 | 18.1 | 22 | 14.1 | 15.3 | 14.9 |
| Very much | 11.9 | 9.3 | 1.6 | 29.1 | 4.9 | 10.6 | 14.2 | 13.2 |
| No response | 55 | 67.1 | 92.1 | 45.1 | 36.6 | 60.3 | 56.7 | 57.7 |
| $\quad$ Travelling |  |  |  |  |  |  |  |  |
| No change |  |  |  |  |  |  |  |  |
| Somewhat | 18.2 | 10.7 | - | 9.9 | 39 | 14.7 | 14.9 | 14.9 |
| Very much | 14.9 | 15 | 3.2 | 9.9 | 26.8 | 14.7 | 13.6 | 13.9 |
| Not responded | 12.1 | 6.1 |  | 29.7 | 4.9 | 9.1 | 13.8 | 12.5 |
|  | 54.9 | 68.2 | 96.8 | 50.5 | 29.3 | 61.5 | 57.6 | 58.8 |
| Total $\quad$ Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| $\quad$ Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.40
Effect of FLL/WLL on different Aspect of Life by Residence and Region, Pakistan, 2008

| FLL / WLL | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadened social circle |  |  |  |  |  |  |  |  |
| Not responded | 28.3 | 40.7 | 50.8 | 21.4 | 19.5 | 35.6 | 29.2 | 31.1 |
| No change | 11.2 | 6.1 | 11.1 | 3.3 | 36.6 | 10.6 | 9.3 | 9.6 |
| Somewhat | 46.4 | 38.6 | 36.5 | 23.6 | 41.5 | 38.5 | 41 | 40.3 |
| Very much | 14 | 14.6 | 1.6 | 51.6 | 2.4 | 15.3 | 20.5 | 19 |
| Helped in family cohesion |  |  |  |  |  |  |  |  |
| Not responded | 28.3 | 43.2 | 39.7 | 22 | 14.6 | 35.3 | 29.2 | 31 |
| No change | 6.6 | 4.6 | 6.3 | 2.7 | 19.5 | 7.9 | 5.2 | 6 |
| Somewhat | 39.7 | 37.1 | 49.2 | 26.4 | 56.1 | 37.4 | 38.4 | 38.1 |
| Very much | 25.5 | 15 | 4.8 | 48.9 | 9.8 | 19.4 | 27.2 | 24.9 |
| Improved access to doctor / health facility |  |  |  |  |  |  |  |  |
| Not responded | 28.9 | 47.9 | 55.6 | 21.4 | 14.6 | 37.6 | 31.4 | 33.2 |
| No change | 16.7 | 12.1 | 9.5 | 5.5 | 48.8 | 13.8 | 14.9 | 14.6 |
| Somewhat | 38 | 32.5 | 30.2 | 25.3 | 29.3 | 31.8 | 34.9 | 34 |
| Very much | 16.4 | 7.5 | 4.8 | 47.8 | 7.3 | 16.8 | 18.8 | 18.2 |
| Helped in knowledge/ education |  |  |  |  |  |  |  |  |
| Not responded | 30.2 | 45.7 | 68.3 | 35.7 | 34.1 | 37.9 | 36.6 | 37 |
| No change | 27.3 | 24.6 | 11.1 | 10.4 | 56.1 | 25.9 | 23.5 | 24.2 |
| Somewhat | 31.2 | 21.4 | 19 | 25.3 | 9.8 | 25.3 | 27.1 | 26.6 |
| Very much | 11.2 | 8.2 | 1.6 | 28.6 |  | 10.9 | 12.9 | 12.3 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.41
Effect of Mobile on different Aspect of Life by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| Broadened social circle |  |  |  |  |  |  |  |  |
| Not responded | 3.6 | 11.8 | 3.2 | 6.6 | 12.2 | 10.6 | 4.6 | 6.3 |
| No change | 6 | 6.4 | 4.8 | 3.8 | 22 | 5.6 | 6.5 | 6.2 |
| Somewhat | 44.5 | 59.3 | 79.4 | 32.4 | 34.1 | 49.4 | 46.9 | 47.7 |
| Very much | 46 | 22.5 | 12.7 | 57.1 | 31.7 | 34.4 | 42 | 39.8 |
| Helped in family cohesion |  |  |  |  |  |  |  |  |
| Not responded | 3.1 | 7.5 | 7.9 | 4.9 | 2.4 | 6.8 | 3.9 | 4.7 |
| No change | 7.1 | 1.8 | 3.2 | 4.4 | 2.4 | 4.4 | 5.3 | 5 |


| Somewhat | 40 | 62.9 | 76.2 | 36.8 | 70.7 | 49.7 | 47.3 | 48 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Very much | 49.8 | 27.9 | 12.7 | 53.8 | 24.4 | 39.1 | 43.6 | 42.3 |


| Improved access to doctor / health facility |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not responded | 4 | 22.9 | 17.5 | 9.3 | 2.4 | 11.8 | 9.3 | 10 |
| No change | 23.5 | 16.8 | 7.9 | 7.7 | 41.5 | 21.2 | 18.4 | 19.2 |
| Somewhat | 40 | 49.6 | 66.7 | 31.3 | 39 | 42.1 | 42.5 | 42.4 |
| Very much | 32.6 | 10.7 | 7.9 | 51.6 | 17.1 | 25 | 29.8 | 28.4 |
| Helped in knowledge / education |  |  |  |  |  |  |  |  |
| Not responded | 5.8 | 24.6 | 46 | 20.3 | 26.8 | 14.7 | 15.8 | 15.5 |
| No change | 32.6 | 28.9 | 11.1 | 17 | 46.3 | 31.8 | 27.3 | 28.6 |
| Somewhat | 40.2 | 39.3 | 38.1 | 21.4 | 19.5 | 38.8 | 35.1 | 36.2 |
| Very much | 21.5 | 7.1 | 4.8 | 41.2 | 7.3 | 14.7 | 21.8 | 19.7 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.42
Effect of Internet on different Aspect of Life by Residence and Region, Pakistan, 2008

| (Percent |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internet | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| Broadened social circle |  |  |  |  |  |  |  |  |
| No response | 50.9 | 63.2 | 90.5 | 50.5 | 26.8 | 58.8 | 53.5 | 55.1 |
| No change | 24.3 | 16.8 | - | 6.6 | 43.9 | 20.6 | 18.5 | 19.1 |
| Somewhat | 15.4 | 12.9 | 9.5 | 17 | 19.5 | 12.1 | 16 | 14.9 |
| Very much | 9.4 | 7.1 |  | 25.8 | 9.8 | 8.5 | 11.9 | 10.9 |
| Helped in family cohesion |  |  |  |  |  |  |  |  |
| No response | 52.7 | 66.4 | 96.8 | 51.1 | 34.1 | 60.6 | 56.2 | 57.5 |
| No change | 29.6 | 16.4 | - | 15.4 | 43.9 | 24.7 | 22.5 | 23.1 |
| Somewhat | 13.1 | 11.4 | 3.2 | 13.2 | 17.1 | 9.4 | 13.5 | 12.3 |
| Very much | 4.6 | 5.7 |  | 20.3 | 4.9 | 5.3 | 7.8 | 7.1 |
| Improved access to doctor/health facility |  |  |  |  |  |  |  |  |
| No response | 52.6 | 68.9 | 95.2 | 51.1 | 29.3 | 60.3 | 56.7 | 57.7 |
| No change | 36 | 19.3 | 1.6 | 18.7 | 58.5 | 27.4 | 28.6 | 28.3 |
| Somewhat | 9.6 | 8.9 | 3.2 | 14.8 | 7.3 | 8.2 | 10.5 | 9.8 |
| Very much | 1.8 | 2.9 |  | 15.4 | 4.9 | 4.1 | 4.2 | 4.2 |
| Helped in knowledge/education |  |  |  |  |  |  |  |  |
| No response | 51.2 | 63.6 | 93.7 | 47.8 | 31.7 | 57.9 | 54.2 | 55.3 |


| No change |  | 15 | 11.4 | - | 4.4 | 22 | 12.6 | 11.7 | 12 |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Somewhat |  | 13.6 | 13.6 | 1.6 | 10.4 | 14.6 | 13.2 | 12.2 | 12.5 |
| Very much |  | 20.2 | 11.4 | 4.8 | 37.4 | 31.7 | 16.2 | 22 | 20.3 |
|  |  |  |  |  |  |  |  |  |  |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
|  | Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.43
Impact of FLL/WLL on different Benefits of Life by Residence and Region, Pakistan, 2008

| FLL / WLL Impact | Punjab | Sindh | Balochistan | NWFP | AJK/ | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| No response | 27.8 | 38.6 | 63.5 | 20.9 | 12.2 | 32.6 | 29.8 | 30.7 |
| No impact | 8.6 | 8.9 | 1.6 | 1.1 | 43.9 | 8.5 | 8.3 | 8.4 |
| Somewhat | 41.8 | 36.8 | 31.7 | 31.3 | 41.5 | 40.6 | 37.5 | 38.4 |
| Very much | 21.8 | 15.7 | 3.2 | 46.7 | 2.4 | 18.2 | 24.3 | 22.5 |
| Help in search of work / livelihood |  |  |  |  |  |  |  |  |
| No response | 30.7 | 47.9 | 68.3 | 28 | 17.1 | 38.8 | 34.8 | 36 |
| No impact | 27.6 | 12.9 | 3.2 | 6 | 58.5 | 21.5 | 20.1 | 20.5 |
| Somewhat | 30.2 | 29.3 | 23.8 | 35.2 | 14.6 | 27.9 | 30.7 | 29.9 |
| Very much | 11.4 | 10 | 4.8 | 30.8 | 9.8 | 11.8 | 14.4 | 13.7 |
| Increase in efficiency at work |  |  |  |  |  |  |  |  |
| No response | 29.3 | 44.3 | 65.1 | 28.6 | 19.5 | 36.8 | 33.3 | 34.3 |
| No impact | 17 | 7.9 | 3.2 | 3.8 | 39 | 12.1 | 13.1 | 12.8 |
| Somewhat | 35.5 | 37.9 | 25.4 | 27.5 | 39 | 35 | 34.2 | 34.4 |
| Very much | 18.2 | 10 | 6.3 | 40.1 | 2.4 | 16.2 | 19.4 | 18.4 |
| Helpful in finding new customer |  |  |  |  |  |  |  |  |
| No response | 29.1 | 45.4 | 68.3 | 25.8 | 22 | 35.9 | 33.7 | 34.3 |
| No impact | 24.6 | 14.6 | 3.2 | 8.2 | 68.3 | 19.4 | 20.3 | 20.1 |
| Somewhat | 33.2 | 31.8 | 22.2 | 28 | 7.3 | 32.6 | 29.7 | 30.6 |
| Very much | 13.1 | 8.2 | 6.3 | 37.9 | 2.4 | 12.1 | 16.2 | 15 |
| Increase in sales and turnover |  |  |  |  |  |  |  |  |
| No response | 29.8 | 43.2 | 68.3 | 26.4 | 24.4 | 36.2 | 33.6 | 34.3 |
| No impact | 24.1 | 10.4 | 1.6 | 9.3 | 34.1 | 16.8 | 18.1 | 17.7 |
| Somewhat | 35.4 | 35.4 | 22.2 | 21.4 | 31.7 | 34.1 | 31.6 | 32.4 |
| Very much | 10.7 | 11.1 | 7.9 | 42.9 | 9.8 | 12.9 | 16.7 | 15.6 |


| No response | 29.8 | 41.8 | 68.3 | 25.8 | 24.4 | 34.7 | 33.6 | 33.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No impact | 24.3 | 11.1 | 3.2 | 17.6 | 36.6 | 17.6 | 20.1 | 19.4 |
| Somewhat | 35.7 | 36.8 | 17.5 | 25.8 | 29.3 | 37.6 | 31.4 | 33.2 |
| Very much | 10.2 | 10.4 | 11.1 | 30.8 | 9.8 | 10 | 14.9 | 13.5 |
| Helpful in instant market / price information |  |  |  |  |  |  |  |  |
| No response | 30.1 | 45 | 68.3 | 24.7 | 31.7 | 36.5 | 34.3 | 34.9 |
| No impact | 24.6 | 7.9 | 3.2 | 3.8 | 39 | 17.9 | 16.2 | 16.7 |
| Somewhat | 30.4 | 31.8 | 25.4 | 27.5 | 26.8 | 30 | 29.8 | 29.9 |
| Very much | 14.9 | 15.4 | 3.2 | 44 | 2.4 | 15.6 | 19.6 | 18.4 |
| Providing information on new products |  |  |  |  |  |  |  |  |
| No response | 30.4 | 47.9 | 66.7 | 25.3 | 34.1 | 37.6 | 35.1 | 35.9 |
| No impact | 29.4 | 12.1 | 4.8 | 6.6 | 46.3 | 19.7 | 21.5 | 21 |
| Somewhat | 27.8 | 31.1 | 22.2 | 24.7 | 19.5 | 30 | 26.5 | 27.5 |
| Very much | 12.4 | 8.9 | 6.3 | 43.4 |  | 12.6 | 16.8 | 15.6 |
| Better interaction with utility departments |  |  |  |  |  |  |  |  |
| No response | 30.6 | 48.6 | 79.4 | 26.4 | 53.7 | 38.2 | 37.4 | 37.7 |
| No impact | 22 | 13.6 | 1.6 | 7.1 | 17.1 | 16.2 | 16.5 | 16.4 |
| Somewhat | 35.7 | 29.3 | 17.5 | 20.9 | 24.4 | 33.2 | 29.4 | 30.5 |
| Very much | 11.7 | 8.6 | 1.6 | 45.6 | 4.9 | 12.4 | 16.7 | 15.5 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.44
Impact of Mobile Phone on different Benefits of Life by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile Impact | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| No response | 2.6 | 2.9 | 3.2 | 7.1 | 4.9 | 3.5 | 3.5 | 3.5 |
| No impact | 6.1 | 7.1 | 9.5 | 2.2 | 34.1 | 5 | 7.7 | 6.9 |
| Somewhat | 46 | 51.4 | 74.6 | 45.1 | 34.1 | 49.1 | 47.9 | 48.2 |
| Very much | 45.3 | 38.6 | 12.7 | 45.6 | 26.8 | 42.4 | 40.9 | 41.3 |
| Help in search of work/livelihood |  |  |  |  |  |  |  |  |
| No response | 4.8 | 18.2 | 17.5 | 13.7 | 7.3 | 10.3 | 10.1 | 10.2 |
| No impact | 26.1 | 13.9 | 7.9 | 10.4 | 46.3 | 19.1 | 21.1 | 20.5 |
| Somewhat | 40 | 48.2 | 60.3 | 42.3 | 39 | 45.9 | 42.4 | 43.4 |
| Very much | 29.1 | 19.6 | 14.3 | 33.5 | 7.3 | 24.7 | 26.5 | 26 |


| Increase in efficiency at work |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No response | 3.1 | 16.1 | 12.7 | 11.5 | 4.9 | 8.5 | 7.9 | 8.1 |
| No impact | 17.9 | 11.1 | 4.8 | 9.9 | 43.9 | 15.6 | 15 | 15.2 |
| Somewhat | 43 | 51.1 | 74.6 | 37.9 | 31.7 | 43.2 | 46.3 | 45.4 |
| Very much | 36 | 21.8 | 7.9 | 40.7 | 19.5 | 32.6 | 30.7 | 31.3 |
| Helpful in finding new customer |  |  |  |  |  |  |  |  |
| No response | 4.3 | 17.9 | 15.9 | 12.6 | 7.3 | 9.7 | 9.5 | 9.6 |
| No impact | 28.3 | 20.7 | 7.9 | 11.5 | 61 | 25 | 23.5 | 23.9 |
| Somewhat | 37.5 | 45.4 | 63.5 | 35.2 | 24.4 | 41.2 | 39.5 | 40 |
| Very much | 29.9 | 16.1 | 12.7 | 40.7 | 7.3 | 24.1 | 27.6 | 26.6 |
| Increase in sales and turnover |  |  |  |  |  |  |  |  |
| No response | 4.5 | 15.4 | 12.7 | 13.2 | 9.8 | 7.9 | 9.5 | 9.1 |
| No impact | 27.8 | 16.1 | 7.9 | 11.5 | 39 | 23.8 | 20.9 | 21.8 |
| Somewhat | 42 | 47.9 | 66.7 | 36.3 | 29.3 | 43.5 | 43.3 | 43.4 |
| Very much | 25.8 | 20.7 | 12.7 | 39 | 22 | 24.7 | 26.2 | 25.8 |
| Increase in income |  |  |  |  |  |  |  |  |
| No response | 4.5 | 11.4 | 11.1 | 11.5 | 7.3 | 7.4 | 7.8 | 7.7 |
| No impact | 27.1 | 21.1 | 14.3 | 18.7 | 43.9 | 23.5 | 24.5 | 24.3 |
| Somewhat | 45.8 | 48.2 | 58.7 | 40.7 | 29.3 | 47.9 | 44.8 | 45.7 |
| Very much | 22.6 | 19.3 | 15.9 | 29.1 | 19.5 | 21.2 | 22.9 | 22.4 |
| Helpful in instant market/price information |  |  |  |  |  |  |  |  |
| No response | 4.8 | 16.1 | 11.1 | 9.9 | 17.1 | 7.6 | 9.6 | 9.1 |
| No impact | 28.3 | 17.5 | 9.5 | 8.8 | 43.9 | 20.9 | 22.7 | 22.2 |
| Somewhat | 41.7 | 41.4 | 71.4 | 34.6 | 34.1 | 46.8 | 39.8 | 41.8 |
| Very much | 25.3 | 25 | 7.9 | 46.7 | 4.9 | 24.7 | 27.8 | 26.9 |
| Providing information on new products |  |  |  |  |  |  |  |  |
| No response | 5.5 | 20.4 | 17.5 | 11.5 | 19.5 | 10 | 11.6 | 11.1 |
| No impact | 34.2 | 22.5 | 6.3 | 6 | 43.9 | 25.6 | 26 | 25.9 |
| Somewhat | 38.2 | 42.1 | 66.7 | 37.4 | 31.7 | 44.7 | 38.5 | 40.3 |
| Very much | 22.1 | 15 | 9.5 | 45.1 | 4.9 | 19.7 | 23.9 | 22.7 |
| Better interaction with utility departments |  |  |  |  |  |  |  |  |
| No response | 7.1 | 26.8 | 39.7 | 15.4 | 39 | 14.7 | 16.5 | 16 |
| No impact | 35.7 | 33.2 | 9.5 | 17.6 | 26.8 | 32.6 | 29.7 | 30.6 |
| Somewhat | 42.8 | 32.1 | 49.2 | 38.5 | 24.4 | 39.7 | 39.1 | 39.3 |
| Very much | 14.4 | 7.9 | 1.6 | 28.6 | 9.8 | 12.9 | 14.7 | 14.2 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.45
Impact of Internet on different Benefits of Life by Residence and Region, Pakistan, 2008

| Internet Impact | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| No response | 50.4 | 60 | 90.5 | 52.7 | 31.7 | 55.6 | 54.2 | 54.6 |
| No impact | 28.3 | 16.8 | - | 9.3 | 41.5 | 23.2 | 20.8 | 21.5 |
| Somewhat | 13.4 | 16.1 | 7.9 | 16.5 | 19.5 | 13.5 | 14.8 | 14.4 |
| Very much | 7.9 | 7.1 | 1.6 | 21.4 | 7.3 | 7.6 | 10.2 | 9.5 |
| Help in search of work / livelihood |  |  |  |  |  |  |  |  |
| No response | 51.2 | 63.9 | 93.7 | 51.6 | 36.6 | 57.4 | 55.6 | 56.1 |
| No impact | 23.6 | 16.1 | - | 7.1 | 22 | 20.9 | 16.7 | 17.9 |
| Somewhat | 15.5 | 12.9 | 3.2 | 19.8 | 34.1 | 15.3 | 15.6 | 15.5 |
| Very much | 9.6 | 7.1 | 3.2 | 21.4 | 7.3 | 6.5 | 12 | 10.4 |
| Increase in efficiency at work |  |  |  |  |  |  |  |  |
| No response | 51.1 | 62.9 | 95.2 | 51.1 | 29.3 | 57.1 | 54.9 | 55.5 |
| No impact | 23.5 | 17.1 | - | 8.2 | 29.3 | 20.3 | 17.8 | 18.5 |
| Somewhat | 15.9 | 12.5 | 3.2 | 12.6 | 31.7 | 14.1 | 14.6 | 14.4 |
| Very much | 9.6 | 7.5 | 1.6 | 28 | 9.8 | 8.5 | 12.8 | 11.5 |
| Helpful in finding new customer |  |  |  |  |  |  |  |  |
| No response | 52.1 | 62.9 | 98.4 | 52.7 | 34.1 | 56.8 | 56.6 | 56.6 |
| No impact | 29.1 | 18.9 | - | 7.1 | 51.2 | 23.8 | 21.9 | 22.5 |
| Somewhat | 12.2 | 11.8 | - | 15.9 | 9.8 | 13.2 | 11.4 | 12 |
| Very much | 6.6 | 6.4 | 1.6 | 24.2 | 4.9 | 6.2 | 10.1 | 9 |
| Increase in sales and turnover |  |  |  |  |  |  |  |  |
| No response | 52.6 | 63.9 | 96.8 | 54.9 | 39 | 58.8 | 57 | 57.6 |
| No impact | 29.8 | 18.6 | - | 8.8 | 51.2 | 22.4 | 23.2 | 23 |
| Somewhat | 11.6 | 10.7 | 1.6 | 12.1 | 7.3 | 12.4 | 10.1 | 10.8 |
| Very much | 6.1 | 6.8 | 1.6 | 24.2 | 2.4 | 6.5 | 9.6 | 8.7 |
| Increase in income |  |  |  |  |  |  |  |  |
| No response | 51.9 | 62.9 | 98.4 | 52.2 | 31.7 | 56.8 | 56.2 | 56.4 |
| No impact | 31.1 | 19.3 | - | 9.3 | 48.8 | 25 | 23.3 | 23.8 |
| Somewhat | 12.2 | 11.4 | 1.6 | 15.9 | 17.1 | 14.1 | 11.4 | 12.2 |
| Very much | 4.8 | 6.4 | - | 22.5 | 2.4 | 4.1 | 9 | 7.6 |
| Helpful in instant market/price information |  |  |  |  |  |  |  |  |
| No response | 52.4 | 62.5 | 93.7 | 51.1 | 39 | 57.4 | 56 | 56.4 |
| No impact | 24.5 | 16.1 | - | 4.4 | 22 | 18.5 | 17.7 | 17.9 |
| Somewhat | 15.2 | 11.8 | 4.8 | 11 | 24.4 | 13.2 | 13.6 | 13.5 |
| Very much | 7.9 | 9.6 | 1.6 | 33.5 | 14.6 | 10.9 | 12.8 | 12.2 |


| Providing information on new products |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No response | 52.6 | 62.9 | 96.8 | 50 | 39 | 57.9 | 56 | 56.5 |
| No impact | 23 | 12.9 | - | 5.5 | 17.1 | 17.1 | 16.1 | 16.4 |
| Somewhat | 13.7 | 12.9 | 1.6 | 9.3 | 31.7 | 12.1 | 13.1 | 12.8 |
| Very much | 10.7 | 11.4 | 1.6 | 35.2 | 12.2 | 12.9 | 14.8 | 14.3 |
| Better interaction with utility departments |  |  |  |  |  |  |  |  |
| No response | 52.9 | 66.4 | 98.4 | 52.7 | 58.5 | 58.8 | 58.7 | 58.8 |
| No impact | 32.2 | 19.3 | - | 19.2 | 22 | 25.9 | 24.7 | 25 |
| Somewhat | 11.1 | 11.1 | - | 8.8 | 14.6 | 10.6 | 10.1 | 10.2 |
| Very much | 3.8 | 3.2 | 1.6 | 19.2 | 4.9 | 4.7 | 6.5 | 6 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.46
FLL/WLL made Impact on different Benefits of Life by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impact of FLL/WLL | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| Ease of remittances |  |  |  |  |  |  |  |  |
| No response | 31.2 | 45 | 65.1 | 24.7 | 14.6 | 37.1 | 33.8 | 34.8 |
| No impact | 29.8 | 15.4 | 7.9 | 13.2 | 51.2 | 25.9 | 22.3 | 23.3 |
| Somewhat | 31.2 | 29.6 | 23.8 | 26.9 | 34.1 | 26.2 | 31.4 | 29.9 |
| Very much | 7.8 | 10 | 3.2 | 35.2 |  | 10.9 | 12.5 | 12 |
| Reduction in transaction time of deals |  |  |  |  |  |  |  |  |
| No response | 30.6 | 40 | 63.5 | 23.1 | 14.6 | 35 | 32 | 32.9 |
| No impact | 13.9 | 7.1 | 3.2 | 1.6 | 41.5 | 12.1 | 10.2 | 10.8 |
| Somewhat | 44.6 | 35 | 28.6 | 30.8 | 39 | 36.2 | 40.3 | 39.1 |
| Very much | 10.9 | 17.9 | 4.8 | 44.5 | 4.9 | 16.8 | 17.4 | 17.3 |
| Helpful in crop management |  |  |  |  |  |  |  |  |
| No response | 56.2 | 60.4 | 81 | 54.4 | 39 | 52.6 | 59.7 | 57.6 |
| No impact | 21.7 | 17.9 | 1.6 | 5.5 | 29.3 | 14.1 | 18.8 | 17.4 |
| Somewhat | 18.5 | 16.4 | 15.9 | 17 | 26.8 | 24.4 | 15.3 | 17.9 |
| Very much | 3.6 | 5.4 | 1.6 | 23.1 | 4.9 | 8.8 | 6.3 | 7 |
| Helpful in livestock management |  |  |  |  |  |  |  |  |
| No response | 57.5 | 60 | 85.7 | 58.8 | 34.1 | 51.5 | 62.1 | 59 |
| No impact | 22.1 | 20 | 6.3 | 7.7 | 34.1 | 17.1 | 19.7 | 19 |


| Somewhat |  | 16.9 | 15.7 | 7.9 | 17.6 | 29.3 | 23.8 | 13.7 | 16.7 |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Very much |  | 3.5 | 4.3 | - | 15.9 | 2.4 | 7.6 | 4.5 | 5.4 |
|  | Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total | Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.47
Mobile phone made Impact on different Benefits of Life by Residence and Region, Pakistan, 2008
(Percent)

| Impact of Mobile Phone | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ease of remittances |  |  |  |  |  |  |  |  |
| No response | 5.6 | 18.2 | 6.3 | 7.7 | 9.8 | 11.5 | 8.2 | 9.1 |
| No impact | 30.4 | 19.3 | 12.7 | 8.8 | 39 | 23.8 | 23.7 | 23.7 |
| Somewhat | 44.3 | 53.6 | 71.4 | 34.6 | 31.7 | 47.9 | 45.2 | 46 |
| Very much | 19.7 | 8.9 | 9.5 | 48.9 | 19.5 | 16.8 | 22.9 | 21.1 |
| Reduction in transaction time of deals |  |  |  |  |  |  |  |  |
| No response | 5 | 7.9 | 6.3 | 8.8 | 4.9 | 7.4 | 5.9 | 6.3 |
| No impact | 14 | 7.1 | 1.6 | 3.3 | 36.6 | 10.9 | 10.8 | 10.8 |
| Somewhat | 54.2 | 58.2 | 79.4 | 37.4 | 31.7 | 52.1 | 53.5 | 53.1 |
| Very much | 26.8 | 26.8 | 12.7 | 50.5 | 26.8 | 29.7 | 29.7 | 29.7 |
| Helpful in crop management |  |  |  |  |  |  |  |  |
| No response | 36.7 | 41.1 | 65.1 | 40.7 | 41.5 | 32.4 | 43.2 | 40.1 |
| No impact | 27.1 | 28.6 | - | 6.6 | 26.8 | 18.8 | 24.4 | 22.8 |
| Somewhat | 24.3 | 24.3 | 28.6 | 25.3 | 29.3 | 33.8 | 21.2 | 24.9 |
| Very much | 11.9 | 6.1 | 6.3 | 27.5 | 2.4 | 15 | 11.2 | 12.3 |
| Helpful in livestock management |  |  |  |  |  |  |  |  |
| No response | 39 | 44.3 | 81 | 46.7 | 31.7 | 36.2 | 46.5 | 43.5 |
| No impact | 30.2 | 30.7 | 1.6 | 6 | 26.8 | 22.6 | 25.9 | 24.9 |
| Somewhat | 20.3 | 20.4 | 15.9 | 20.3 | 26.8 | 27.6 | 17.3 | 20.3 |
| Very much | 10.4 | 4.6 | 1.6 | 26.9 | 14.6 | 13.5 | 10.3 | 11.3 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.48
Internet made Impact on different Benefits of Life by Residence and Region, Pakistan, 2008

| Impact of Internet | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ease of remittances |  |  |  |  |  |  |  |  |
| No response | 53.2 | 63.6 | 95.2 | 48.9 | 24.4 | 58.2 | 55.5 | 56.3 |
| No impact | 30.9 | 17.9 | - | 9.9 | 56.1 | 25.9 | 22.9 | 23.7 |
| Somewhat | 11.2 | 12.5 | 4.8 | 17.6 | 17.1 | 10.9 | 13 | 12.4 |
| Very much | 4.6 | 6.1 | - | 23.6 | 2.4 | 5 | 8.7 | 7.6 |
| Reduction in transaction time of deals |  |  |  |  |  |  |  |  |
| No response | 53.7 | 63.2 | 93.7 | 51.1 | 24.4 | 58.8 | 55.8 | 56.7 |
| No impact | 24.5 | 16.1 | - | 6.6 | 48.8 | 20 | 18.9 | 19.2 |
| Somewhat | 16 | 12.9 | 6.3 | 15.4 | 19.5 | 14.1 | 15 | 14.8 |
| Very much | 5.8 | 7.9 | - | 26.9 | 7.3 | 7.1 | 10.2 | 9.3 |
| Helpful in crop management |  |  |  |  |  |  |  |  |
| No response | 69.8 | 72.5 | 98.4 | 71.4 | 46.3 | 67.4 | 73 | 71.4 |
| No impact | 21.5 | 17.9 | - | 15.4 | 34.1 | 22.1 | 17.7 | 19 |
| Somewhat | 7.1 | 7.1 | 1.6 | 4.9 | 17.1 | 7.4 | 6.6 | 6.8 |
| Very much | 1.7 | 2.5 | - | 8.2 | 2.4 | 3.2 | 2.6 | 2.8 |
| Helpful in livestock management |  |  |  |  |  |  |  |  |
| No response | 70.4 | 73.2 | 100 | 74.7 | 39 | 67.6 | 74.1 | 72.2 |
| No impact | 19.3 | 17.5 | - | 15.9 | 39 | 20.9 | 16.8 | 18 |
| Somewhat | 7.6 | 7.9 | - | 3.8 | 17.1 | 8.2 | 6.5 | 7 |
| Very much | 2.6 | 1.4 | - | 5.5 | 4.9 | 3.2 | 2.5 | 2.7 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.49
Place where Computer used by Respondents, by Residence and Region, Pakistan, 2008

| Place | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Home | 36.9 | 24.3 | 11.1 | 48.9 | 48.8 | 26.5 | 38.1 | 34.8 | 407 |
| Office | 29.1 | 13.6 | 9.5 | 37.4 | 31.7 | 16.5 | 29.5 | 25.7 | 301 |
| Neighbours | 0.7 | 0.4 |  | 2.7 |  | 0.3 | 1.1 | 0.9 | 10 |
| Net cafe | 6.1 | 2.9 | 3.2 | 17.6 | 26.8 | 7.4 | 7.8 | 7.7 | 90 |
| Educational institution | 5.8 | - | - | 8.8 | 17.1 | 4.4 | 5.2 | 5 | 58 |
| Others | 3 | 1.8 | - | - | 4.9 | 2.6 | 1.9 | 2.1 | 25 |

Annex Table - 2.50

Purpose of using Computer by Residence and Region, Pakistan, 2008
(Percent)

| Purpose of use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Professional <br> work | 32.6 | 25 | 15.9 | 39 | 36.6 | 23.8 | 33.9 | 31 | 363 |
| Entertainment / <br> sports | 22.6 | 15.7 | 4.8 | 34.6 | 43.9 | 18.8 | 24.2 | 22.6 | 265 |
| Internet | 26.8 | 17.5 | 12.7 | 44.5 | 43.9 | 19.1 | 30.4 | 27.2 | 318 |
| Others | 3.6 | 2.9 | - | 2.2 | - | 3.8 | 2.5 | 2.9 | 34 |

Annex Table - 2.51
Reason for not using Computer by Residence and Region, Pakistan, 2008
(Percent)

| Reason for <br> not use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not <br> required | 51.6 | 57.1 | 54 | 24.2 | 29.3 | 59.1 | 43.4 | 48 | 562 |
| Cannot <br> afford | 6.8 | 6.1 | 17.5 | 15.9 | 22 | 10.6 | 8.5 | 9.1 | 107 |
| Others | 3.3 | 2.9 | - | - | - | 2.1 | 2.5 | 2.4 | 28 |
| Would like <br> to buy <br> computer <br> in future | 22.5 | 38.6 | 27 | 35.7 | 46.3 | 30.3 | 29.1 | 29.5 | 345 |

Annex Table - 2.52
Price would like to buy Computer by Residence and Region, Pakistan, 2008

| Price | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| < 5000 | 4.8 | 4.3 | 4.8 | 12.1 | 12.2 | 7.1 | 5.7 | 6.1 |
| 5000-10000 | 11.4 | 23.6 | 22.2 | 14.3 | 31.7 | 15.9 | 16.1 | 16.1 |
| 10001-25000 | 4.8 | 8.2 | 1.6 | 4.9 | 2.4 | 4.7 | 5.7 | 5.4 |
| 25001+ | 1.5 | 1.4 | - | 3.8 | - | 1.2 | 1.9 | 1.7 |
| Not responded | 77.5 | 62.5 | 71.4 | 64.8 | 53.7 | 71.2 | 70.6 | 70.8 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Total Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |
| Mean Price | 2641.5 | 4044.6 | 2254 | 3646.7 | 3097.6 | 2710.3 | 3299.4 | 3128.4 |

Annex Table - 2.53

Long Distance International (LDI) Calls Practices by Residence and Region, Pakistan, 2008

| LDI Calls | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Use LDI calling cards |  |  |  |  |  |  |  |  |
| No | 84.8 | 82.5 | 92.1 | 72 | 80.5 | 82.4 | 82.6 | 82.5 |
| Yes | 15.2 | 17.5 | 7.9 | 28 | 19.5 | 17.6 | 17.4 | 17.5 |
| Expenditure on LDI calling cards per month |  |  |  |  |  |  |  |  |
| < 300 | 37.6 | 88.9 | 90.5 | 73.1 | 85.4 | 87.4 | 85.1 | 3.5 |
| 300-1000 | 8.6 | 10 | 7.9 | 14.3 | 9.8 | 10.3 | 9.6 | 9.6 |
| 1001 + | 3.8 | 1.1 | 1.6 | 12.6 | 4.9 | 2.4 | 5.3 | 4.4 |
| Nation-wide calls |  |  |  |  |  |  |  |  |
| No | 91.4 | 83.6 | 98.4 | 84.6 | 92.7 | 87.4 | 89.5 | 88.9 |
| Yes | 8.6 | 16.4 | 1.6 | 15.4 | 7.3 | 12.6 | 10.5 | 11.1 |
| Overseas calls |  |  |  |  |  |  |  |  |
| No | 88.4 | 92.9 | 92.1 | 75.3 | 82.9 | 88.5 | 87 | 87.4 |
| Yes | 11.6 | 7.1 | 7.9 | 24.7 | 17.1 | 11.5 | 13 | 12.6 |
| Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.54
Impact Assessment of Competition in LDI and Calling Cards by Residence and Region, Pakistan,2008

| Impact assessment | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Increased business through overseas contact |  |  |  |  |  |  |  |  |
| No effect | 79.5 | 81.1 | 100 | 68.7 | 95.1 | 80.6 | 79.5 | 79.8 |
| Somewhat | 15.9 | 17.1 | - | 20.3 | 2.4 | 15.6 | 15.5 | 15.5 |
| Very much | 4.6 | 1.8 | - | 11 | 2.4 | 3.8 | 4.9 | 4.6 |
| Increased family contact at national and International level |  |  |  |  |  |  |  |  |
| No effect | 70.1 | 73.6 | 100 | 65.9 | 73.2 | 71.2 | 72.3 | 72 |
| Somewhat | 16.4 | 21.8 | - | 17 | 9.8 | 18.8 | 15.8 | 16.7 |
| Very much | 13.6 | 4.6 | - | 17 | 17.1 | 10 | 11.9 | 11.4 |
| Reduction in business travel |  |  |  |  |  |  |  |  |
| No effect | 75.5 | 72.1 | 100 | 66.5 | 82.9 | 74.4 | 75.1 | 74.9 |
| Somewhat | 17.2 | 23.6 | - | 12.6 | 9.8 | 16.8 | 16.8 | 16.8 |
| Very much | 7.3 | 4.3 | - | 20.9 | 7.3 | 8.8 | 8.1 | 8.3 |



Annex Table - 2.55
Impact of using UAN, PRN and TFN by Residence and Region, Pakistan, 2008

| Impact | Punjab | Sindh | Balochistan | NWFP | AJK/ FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Universal Access Number (UAN) |  |  |  |  |  |  |  |  |
| Not responded | 48.6 | 54.3 | 100 | 40.7 | 29.3 | 52.4 | 50.2 | 50.8 |
| Nominal impact | 23.6 | 32.9 | - | 8.8 | 26.8 | 25.3 | 21.2 | 22.4 |
| Good impact | 26 | 11.1 | - | 15.9 | 41.5 | 17.9 | 20.8 | 20 |
| Substantial impact | 1.8 | 1.8 | - | 34.6 | 2.4 | 4.4 | 7.8 | 6.8 |
| Premium Rate Number (PRN) |  |  |  |  |  |  |  |  |
| Not responded | 49.8 | 55.7 | 100 | 57.7 | 24.4 | 55.6 | 53.7 | 54.2 |
| Nominal impact | 32.6 | 35 | - | 13.2 | 43.9 | 32.1 | 27.4 | 28.8 |
| Good impact | 16.2 | 9.3 | - | 21.4 | 24.4 | 11.8 | 16 | 14.8 |
| Substantial impact | 1.5 |  | - | 7.7 | 7.3 | 0.6 | 2.9 | 2.2 |
| Toll Free Number (TFN) |  |  |  |  |  |  |  |  |
| Not responded | 47.9 | 46.4 | 100 | 39.6 | 24.4 | 48.8 | 48 | 48.2 |
| Nominal impact | 19 | 32.1 | - | 8.2 | 19.5 | 23.8 | 17.7 | 19.5 |
| Good impact | 29.9 | 16.4 | - | 13.2 | 41.5 | 18.8 | 24.5 | 22.9 |
| Substantial impact | 3.1 | 5 | - | 39 | 14.6 | 8.5 | 9.7 | 9.4 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
| Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.56
Usefulness of Access to Services like UAN, PRN and TFN through Mobile phone by Residence and Region, Pakistan, 2008

| Usefulness | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No | 37.7 | 23.6 | 12.7 | 18.1 | 19.5 | 30.6 | 28.8 | 29.3 |  |
| Yes | 30.2 | 33.2 | 61.9 | 36.8 | 56.1 | 34.1 | 34.8 | 34.6 |  |
| Don't know |  | 32.1 | 43.2 | 25.4 | 45.1 | 24.4 | 35.3 | 36.5 | 36.1 |
|  |  |  |  |  |  |  |  |  |  |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 29 | 71 | 100 |
|  | Number | 605 | 280 | 63 | 182 | 41 | 340 | 831 | 1171 |

Annex Table - 2.57
Monthly Income of Businessman / working person by Residence and Region, Pakistan, 2008
(Percent)

| Income in Rs. | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Upto 5000 | 9.8 | 4.5 | 3.2 | 5.6 | 12.8 | 7.5 | 7.8 | 7.7 |
| 5001 - 10000 | 21.8 | 23.2 | 20.6 | 19.7 | 30.8 | 29.8 | 18.8 | 22.1 |
| 10001-20000 | 25.5 | 36.7 | 52.4 | 28.2 | 25.6 | 31.9 | 29.4 | 30.1 |
| 20001-50000 | 28.3 | 24.7 | 14.3 | 23.2 | 7.7 | 19 | 27.9 | 25.2 |
| 50001-75000 | 3.9 | 4.5 | 3.2 | 4.2 | 2.6 | 3.3 | 4.3 | 4 |
| 75001 + | 2.4 | 3.4 | 6.3 | 4.2 | 2.6 | 2.4 | 3.4 | 3.1 |
| Not responded | 8.3 | 3 | - | 14.8 | 17.9 | 6 | 8.4 | 7.7 |
| Percent | 100 | 100 | 100 | 100 | 100 | 30.1 | 69.9 | 100 |
| Total Number | 591 | 267 | 63 | 142 | 39 | 332 | 770 | 1102 |
| Mean Income | 20716.4 | 22324 | 23095.2 | 22010.6 | 14359 | 18771.1 | 22223.9 | 21183.7 |

Annex Table - 3.1
Educational Qualification of Household by Region, Pakistan, 2008

|  |  |  |  |  |  | (Percent) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Educational qualification | Punjab | Sindh | Balochistan | NWFP | AJK/ FANA | Total |
| No education | 13 | 17.4 | 20.6 | 6.6 | 5.5 | 13.8 |
| Under matric | 23.9 | 22.2 | 17 | 18.4 | 13.3 | 22 |
| Matric/ Intermediate | 33.4 | 27.8 | 28.3 | 38.2 | 20 | 31.4 |
| Graduate and above | 29.6 | 32.6 | 34 | 36.8 | 61.2 | 32.8 |

Annex Table - 3.2
Major Occupational Groups of Household Head by Gender, Pakistan, 2008
(Percent)

| Major Occupational Group | Gender |  | Total |
| :--- | :---: | :---: | :---: |
| Senior management | Males | Females |  |
| Junior or mid-level professionals | 4.4 | 5.2 | 4.5 |
| Business | 14.8 | 25.7 | 16.5 |
| Service related workers | 23.2 | 7.9 | 20.8 |
| Office workers | 11.6 | 3.2 | 10.3 |
| Skilled worker | 19 | 11.3 | 17.7 |
| Non-skilled worker | 0.3 | 0.2 | 0.3 |
| Farmers cultivators | 6.5 | 2.3 | 5.8 |
| Persons not working | 8.2 | 1.4 | 7.1 |
| No response | 10.5 | 39.7 | 15.1 |

Annex Table - 3.3
Major Occupational Groups of Head of Household by Region, Pakistan, 2008

| Major Occupational Groups | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senior management | 3.6 | 7.1 | 4.9 | 1.5 | 4.8 | 4.5 |
| Junior or mid-level professionals | 14.1 | 20.4 | 17.4 | 14.5 | 21.8 | 16.5 |
| Business | 21.6 | 18.4 | 23.9 | 23.2 | 17 | 20.8 |
| Service related workers | 9.2 | 12.6 | 9.7 | 10.3 | 6.1 | 10.3 |
| Office workers | 15.9 | 15.4 | 22.7 | 29.4 | 18.8 | 17.7 |
| Skilled worker | 0.3 | 0.2 |  | 0.4 |  | 0.3 |
| Non-skilled worker | 6.3 | 6.7 | 6.1 | 2.6 | 1.8 | 5.8 |
| Farmers cultivators | 9.5 | 6.2 | 5.3 | 1.3 | 2.4 | 7.1 |
| Persons not working | 16.6 | 12.6 | 10.1 | 15.6 | 21.8 | 15.1 |
| No response | 2.9 | 0.5 |  | 1.1 | 5.5 | 1.9 |

Annex Table 3.4
Family Size of Household head by Region, Pakistan, 2008

| Background characteristics | Punjab | Sindh | Balochistan | NWFP | $\begin{aligned} & \hline \text { AJK/ } \\ & \text { FANA } \end{aligned}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Family size <3 | 2.5 | 2.3 | 0.4 | 2.5 | 3.6 | 2.4 |
| 03-06 | 39.5 | 34.2 | 19.9 | 34.5 | 30.9 | 35.9 |
| 07-10 | 48.1 | 49.8 | 45.1 | 47.1 | 57 | 48.7 |
| 11+ | 9.9 | 13.7 | 34.6 | 15.9 | 8.5 | 13.1 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 |
| Mean family size | 7.2 | 7.7 | 9.6 | 7.8 | 7.3 | 7.6 |

Annex Table - 3.5
Family Size of Household head by Sex, Pakistan, 2008

| Family size |  | Male | Female | Total |
| :--- | :--- | :---: | :---: | :---: |
|  | $<3$ | 2.2 | 3.4 | 2.4 |
|  | $03-06$ | 33.1 | 50.2 | 35.9 |
|  | $07-10$ | 50.6 | 38.6 | 48.7 |
| Total | $11+$ | 14.1 | 7.8 | 13.1 |
|  | Percent | 100 | 100 | 100 |
| Mean Family size | Number | 3423 | 655 | 4078 |
|  |  | 7.7 | 6.7 | 7.6 |

Annex Table - 3.6
Educational Qualification of Household Family by Region, Pakistan, 2008

| Background characteristics |  | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Total |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Educational | No education | 7.8 | 8.4 | 9.7 | 6.6 | 7.6 | 8.1 |
| qualification | Under matric | 7.8 | 7.8 | 10.5 | 7.5 | 8.1 | 7.9 |
|  | Matric/ | 7.2 | 7.7 | 10 | 8.5 | 7 | 7.6 |
|  | Intermediate | 29.6 | 32.6 | 34 | 36.8 | 61.2 | 32.8 |
| Graduate and |  |  |  |  |  |  |  |
| above | 7.2 | 7.7 | 9.6 | 7.8 | 7.3 | 7.6 |  |

Annex Table -3.7
Types of Phones used by Households, by Residence and Region, Pakistan, 2008
(Percent)

| Types of <br> Phones <br> used | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Land <br> Line (FLL) | 44 | 36.9 | 44.9 | 67.8 | 32.1 | 35.3 | 49.5 | 44.1 | 1813 |
| Wireless <br> Local Loop <br> (WLL) | 10 | 9.3 | 15.4 | 15.4 | 3.6 | 8.3 | 11.7 | 10.4 | 429 |
| Mobile | 90.7 | 92.7 | 95.5 | 92.3 | 93.9 | 89.6 | 93.3 | 91.9 | 3779 |
| At-least one <br> facility use | 95.6 | 95.2 | 99.6 | 97.8 | 97 | 94.2 | 97.1 | 95.9 | 3948 |
| None | 3.7 | 3.7 | 0.4 | 1.8 | 1.8 | 5.1 | 2 | 3.2 | 131 |
| No response | 0.8 | 1.1 | - | 0.4 | 1.2 | 0.8 | 0.9 | 0.8 | 34 |

Annex Table - 3.8
Types of Phones used by Households by Sex, Pakistan, 2008
(Percent)

| Type | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: |
| Fixed Land Line (FLL) | 42.6 | 52.1 | 44.1 | Numbercent |
| Wireless Local Loop (WLL) | 10.8 |  |  | 1813 |
| Mobile | 92.2 | 8.7 | 10.4 | 429 |
| At-least one facility use | 95.7 | 90.4 | 91.9 | 3779 |
| None | 3.4 | 97.3 | 96 | 3948 |
| No response | 0.8 | 2 | 3.2 | 131 |

Annex Table - 3.9
Types of facility used for Phone if Households want to phone someone by Residence and Region, Pakistan, 2008

| Type of <br> facility used | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCO/ <br> Payphone | 41.7 | 74.4 | 23.5 | 63.4 | 43.6 | 54.4 | 51.8 | 52.8 | 2171 |
| Neighbours | 8.5 | 7.3 | 4 | 12.5 | 8.5 | 9.1 | 7.8 | 8.3 | 343 |
| Relatives/ <br> friends | 13 | 13.3 | 1.6 | 11.4 | 7.9 | 15.3 | 10 | 12 | 494 |
| Office | 9.7 | 10.1 | 1.2 | 9.4 |  | 6.7 | 10.2 | 8.9 | 365 |
| At least one <br> facility | 59.4 | 88.3 | 26.3 | 76.3 | 56.4 | 69.2 | 66.8 | 67.7 | 2786 |
| No response | 40.6 | 11.7 | 73.7 | 23.7 | 43.6 | 30.8 | 33.2 | 32.3 | 1327 |

Annex Table - 3.10
Types of facility used for Phone if want to phone someone, by Households, by Sex, Pakistan, 2008

| Type | Males |  |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Females |  | Percent | Number |
| PCO/ Payphone | 53.5 | 49 | 52.8 | 2171 |  |
| Neighbours | 7.1 | 14.6 | 8.3 | 343 |  |
| Relatives/friends | 12.1 | 11.7 | 12 | 494 |  |
| Office | 9.1 | 7.8 | 8.9 | 365 |  |
| At-least one facility | 67.4 | 69.4 | 67.7 | 2786 |  |
| No response | 32.6 | 30.6 | 32.3 | 1327 |  |

Annex Table - 3.11
Households planning to have phones, by Residence and Region, Pakistan, 2008
(Percent)

| Type | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |  |
| FLL | 12.5 | 16.1 | 7.7 | 23 | 7.9 | 12.2 | 15.6 | 14.3 | 587 |  |
| WLL | 4.7 | 9.6 | 4 | 15.1 | 1.8 | 6.9 | 7.3 | 7.2 | 295 |  |
| Mobile | 34.6 | 50.5 | 16.2 | 32.9 | 46.1 | 36 | 40 | 38.5 | 1583 |  |
| At least one | 42.8 | 64 | 20.2 | 55.9 | 55.8 | 48.2 | 50.6 | 49.7 | 2044 |  |
| facility |  |  |  |  |  |  |  |  |  |  |
| None | 7.1 | 12.6 | 1.6 | 8.6 | 0.6 | 9.8 | 7.4 | 8.3 | 342 |  |
| No response | 50.1 | 23.3 | 78.1 | 35.5 | 43.6 | 42.1 | 41.9 | 42 | 1727 |  |

Annex Table - 3.12
Households planning to have phones, by Sex, Pakistan, 2008

| Type | Males |  |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Females |  | Percent | Number |
| FLL | 14 |  | 15.5 | 14.3 | 587 |
| WLL | 7.1 | 7.8 | 7.2 | 295 |  |
| Mobile | 38.5 | 38.4 | 38.5 | 1583 |  |
| At-least one facility | 49.6 | 50.2 | 49.7 | 2044 |  |
| None | 8.6 | 7 | 8.3 | 342 |  |
| No response | 41.8 | 42.8 | 42 | 1727 |  |

Annex Table - 3.13
Household's reasons for not having FLL/WLL by Residence and Region, Pakistan, 2008

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Major <br> Urban | Other <br> Urban |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent | Number |  |  |  |  |  |  |  |  |  |
| Facility not <br> available <br> Cannot <br> afford | 4.8 | 5.3 | 2 | 6.8 | 13.9 | 9.4 | 2.6 | 9.1 | 5.4 | 222 |
| Have no <br> use of it | 15.6 | 15.7 | 16.6 | 13.8 | 11.5 | 18.1 | 13.7 | 12.7 | 15.3 | 631 |
| Find it <br> complicated <br> No <br> Response | 29.3 | 37.1 | 19 | 5.5 | 10.3 | 29.4 | 25.7 | 43.6 | 27.6 | 1135 |

Annex Table - 3.14
Household's reasons for not having FLL / WLL by Sex, Pakistan, 2008
(Percent)

| Reasons | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| Facility not available | 5.5 | 4.7 | 5.4 | 222 |
| Cannot afford | 16.1 | 11.4 | 15.3 | 631 |
| Have no use of it | 28.6 | 22.4 | 27.6 | 1135 |
| Find it complicated | 1.5 | 2.9 | 1.7 | 71 |
| No response | 50.9 | 60.9 | 52.5 | 2158 |

Annex Table - 3.15
Household's reasons for not having Mobile Phone by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Major <br> Urban | Other <br> Urban | Total | Percent | Number |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 0.5 | 0.1 | 0.4 | 2.9 | 0.6 | 1.1 | 0.3 | 0.9 | 0.6 | 26 |  |
| Cannot <br> afford | 6.9 | 4.2 | 2 | 5.7 | 3 | 7.1 | 4.4 | 7.3 | 5.5 | 226 |  |
| Have no <br> use of it | 4.9 | 3 | 1.2 | 2.4 | 3 | 3.9 | 3.5 | 5.5 | 3.7 | 154 |  |
| Find it <br> complicated | 1 | - | 0.4 | 1.5 | - | 1 | 0.5 | 0.9 | 0.7 | 28 |  |
| No <br> response | 87 | 93.2 | 96 | 91.4 | 93.3 | 88.1 | 91.6 | 86.4 | 90.1 | 3707 |  |

Annex Table - 3.16
Household's reasons for not having Mobile phone by Sex, Pakistan, 2008

| Reasons | Males | Females |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |  |
| Facility not available | 0.7 | 0.5 | 0.6 | 26 |  |
| Cannot afford | 5.9 | 3.5 | 5.5 | 226 |  |
| Have no use of it | 3.6 | 4.4 | 3.7 | 154 |  |
| Find it complicated | 0.7 | 0.8 | 0.7 | 28 |  |
| No response | 89.9 | 91.3 | 90.1 | 3707 |  |

Annex Table - 3.17
Household's reasons for not having Internet by Residence and Region, Pakistan, 2008
(Percent)

| Reasons | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Major <br> Urban | Other <br> Urban | Percent | Number |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facility not <br> available | 7.4 | 3.6 | 10.9 | 10.3 | 9.1 | 11.1 | 3.7 | 16.4 | 6.9 | 284 |
| Cannot <br> afford | 11.7 | 14.6 | 13 | 23.2 | 6.7 | 16.3 | 12 | 15.5 | 13.7 | 565 |
| Have no <br> use of it | 43.9 | 43.4 | 32.4 | 22.1 | 6.7 | 43.8 | 35.8 | 46.4 | 39.1 | 1610 |
| Find it <br> complicated <br> No <br> response | 12.8 | 13.7 | 2.8 | 14.3 | 4.2 | 15 | 10.6 | 10.9 | 12.3 | 505 |

Annex Table - 3.18
Household's reasons for not having Internet by Sex, Pakistan, 2008

| Reasons |  |  | (Percent) |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Males | Females |  | Percent | Number |
| Facility not available | 7.1 | 5.9 | 6.9 | 284 |  |
| Cannot afford | 14.1 | 11.9 | 13.7 | 565 |  |
| Have no use of it | 40.9 | 29.8 | 39.1 | 1610 |  |
| Find it complicated | 12.8 | 9.6 | 12.3 | 505 |  |
| No response | 34.8 | 47.6 | 36.9 | 1517 |  |

Annex Table - 3.19
Purpose for using FLL / WLL by Residence and Region, Pakistan, 2008

| Purpose of use | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 24.9 | 22.1 | 24.3 | 44.7 | 17.6 | 23.5 | 27.5 | 25.9 | 1067 |
| Family matters | 44.6 | 38.8 | 48.6 | 69.3 | 40 | 37.2 | 50.9 | 45.7 | 1878 |
| Social contact / work | 37.4 | 32.5 | 40.9 | 57.5 | 24.8 | 32.3 | 41.4 | 37.9 | 1558 |
| News / sports | 8.1 | 11.2 | 2 | 14 | 5.5 | 7.9 | 10 | 9.2 | 378 |
| Education | 17.6 | 19 | 7.3 | 33.3 | 5.5 | 14.1 | 21.5 | 18.7 | 768 |
| Health / medical | 20.3 | 23.9 | 29.6 | 61 | 17.6 | 21.3 | 29.4 | 26.3 | 1083 |
| Shopping | 15.9 | 15.4 | 17 | 45.8 | 19.4 | 17.4 | 20.4 | 19.3 | 792 |
| Office work | 20.9 | 19.9 | 25.5 | 41.2 | 21.2 | 16.3 | 27.3 | 23.1 | 951 |
| Farm management | 8.5 | 6 | 6.1 | 28.3 | 13.9 | 11.9 | 8.9 | 10 | 413 |
| Live Stock management | 7.4 | 4 | 4.5 | 24.3 | 15.2 | 10.3 | 7.2 | 8.4 | 345 |

Annex Table - 3.20
Purpose for using FLL / WLL by Sex, Pakistan, 2008
(Percent)

| Purpose of use | Males | Females |  | Total |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
|  | 27.1 | 19.6 | 25.9 | 1067 |
| Family matters | 44.1 | 53.7 | 45.7 | 1878 |
| Social contact / work | 37.3 | 40.9 | 37.9 | 1558 |
| News / sports | 9.1 | 9.4 | 9.2 | 378 |
| Education | 17.8 | 23.1 | 18.7 | 768 |
| Health / medical | 26 | 28 | 26.3 | 1083 |
| Shopping | 19.6 | 17.2 | 19.3 | 792 |
| Office work | 23.2 | 22.7 | 23.1 | 951 |
| Farm management | 10.2 | 9 | 10 | 413 |
| Live Stock management | 8.4 | 8.2 | 8.4 | 345 |

Annex Table-3.21
Purpose for using Mobile phone by Residence and Region, Pakistan, 2008

| Purpose of use | Punjab | Sindh | Balochistan | NWFP | AJK/ FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Business | 56.2 | 53.4 | 57.1 | 54.4 | 46.7 | 54.3 | 55.1 | 54.8 | 2255 |
| Family matters | 80.9 | 89.2 | 85.4 | 85.3 | 57.6 | 82.5 | 83.5 | 83.2 | 3420 |
| Social contact / work | 77.6 | 75.6 | 78.5 | 71.3 | 63.6 | 75.2 | 76.1 | 75.8 | 3117 |
| News / sports | 23.4 | 28 | 4.9 | 47.1 | 24.2 | 25.5 | 26.9 | 26.3 | 1083 |
| Education | 33.3 | 35.6 | 23.5 | 51.8 | 30.9 | 31.3 | 37.9 | 35.4 | 1455 |
| Health / medical | 41.6 | 47.8 | 49 | 69.3 | 38.8 | 44.6 | 48.2 | 46.8 | 1926 |
| Shopping | 38.9 | 40.6 | 42.5 | 54.4 | 43 | 42 | 41.2 | 41.5 | 1708 |
| Office work | 35 | 40.1 | 46.2 | 41 | 27.9 | 29.6 | 42.5 | 37.6 | 1545 |
| Farm management | 20.5 | 19.7 | 11.7 | 29.6 | 20.6 | 27.8 | 16.4 | 20.8 | 854 |
| Live Stock management | 18.5 | 11.7 | 8.5 | 26.5 | 20.6 | 24.7 | 12.1 | 16.9 | 694 |

Annex Table - 3.22
Purpose for using Mobile phone by Sex, Pakistan, 2008

|  | Males | Females |  | Total |
| :--- | :---: | :---: | :---: | :---: |
| Purpose of use |  |  | Percent | Number |
| Business | 57.7 | 39.7 | 54.8 | 2255 |
| Family matters | 84.5 | 76 | 83.2 | 3420 |


| Social contact/work | 78.2 | 63.3 | 75.8 | 3117 |
| :--- | :---: | :---: | :---: | :---: |
| News / sports | 27.7 | 19.3 | 26.3 | 1083 |
| Education | 35.3 | 35.6 | 35.4 | 1455 |
| Health / medical | 47.7 | 42.2 | 46.8 | 1926 |
| Shopping | 44.3 | 27.1 | 41.5 | 1708 |
| Office work | 38 | 35.2 | 37.6 | 1545 |
| Farm management | 22.5 | 11.6 | 20.8 | 854 |
| Live Stock management | 18.2 | 9.7 | 16.9 | 694 |

Annex Table - 3.23
Purpose for using Internet Services by Residence and Region, Pakistan, 2008
(Percent)

| Purpose of <br> use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 5.1 | 4.8 | 0.4 | 13.4 | 6.1 | 3.4 | 7.1 | 5.7 | 234 |
| Family <br> matters | 4.4 | 8 | - | 12.1 | 3.6 | 3.5 | 7.6 | 6 | 248 |
| Social contact <br> / work | 8.4 | 8 | 2 | 14.5 | 4.2 | 5.5 | 10.2 | 8.4 | 346 |
| News / sports | 16.2 | 7.5 | 15.8 | 30.5 | 35.2 | 11.4 | 18.7 | 15.9 | 656 |
| Education | 18.3 | 7.9 | 18.2 | 32.2 | 40.6 | 12.5 | 20.8 | 17.6 | 725 |
| Health / <br> medical | 6 | 3 | 3.2 | 11.2 | 7.9 | 4.3 | 6.4 | 5.6 | 230 |
| Shopping <br> Office work | 4.6 | 2.4 | 3.6 | 11.4 | 5.5 | 2.7 | 5.9 | 4.7 | 192 |
| Farm <br> management | 2.3 | 4.8 | 6.5 | 16.2 | 10.9 | 4.3 | 10 | 7.8 | 321 |
| Live Stock <br> management | 1.4 | 0.4 | 0.4 | 1.5 | 6.7 | 1.1 | 2.2 | 1.8 | 75 |

Annex Table - 3.24
Purpose for using Internet services by Sex, Pakistan, 2008

| Purpose of use |  |  |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Males | Females |  | Percent | Number |
| Business |  |  | Percent | 234 |  |
| Family matters | 5.8 | 5.2 | 6 | 248 |  |
| Social contact / work | 5.9 | 6.5 | 8.4 | 346 |  |
| News / sports | 8.4 | 8.7 | 15.9 | 656 |  |
| Education | 15.3 | 19.2 | 17.6 | 725 |  |
| Health / medical | 16.6 | 22.8 | 5.6 | 230 |  |
| Shopping | 5.1 | 8.2 | 4.7 | 192 |  |
| Office work | 4.5 | 5.5 | 7.8 | 321 |  |
| Farm management | 7.6 | 8.7 | 1.8 | 75 |  |
| Live Stock management | 1.4 | 3.8 | .2 | 49 |  |

Annex Table - 3.25
Purpose for using PCO / Payphone by Residence and Region, Pakistan, 2008

| Purpose of <br> use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 7.2 | 2.1 | 5.3 | 20.4 | 1.8 | 9 | 5.5 | 6.8 | 281 |
| Family <br> matters | 11.3 | 5.3 | 6.1 | 21.3 | 3 | 13.3 | 7.9 | 10 | 411 |
| Social contact <br> / work | 9.7 | 3 | 4 | 14.5 | 3.6 | 10.5 | 5.9 | 7.7 | 315 |
| News / sports | 1.8 | 0.2 | 0.4 | 8.1 |  | 1.8 | 1.9 | 1.8 | 76 |
| Education | 2.6 | 0.4 | 0.8 | 10.1 | 0.6 | 3 | 2.3 | 2.6 | 106 |
| Health / <br> medical | 2.8 | 0.6 | 2 | 13.6 | 3 | 3.7 | 3 | 3.3 | 136 |
| Shopping <br> Office work | 3 | 0.6 | 1.6 | 14.9 | 0.6 | 4.3 | 2.9 | 3.4 | 141 |
| Farm <br> management | 3 | 0.2 | - | 9.9 |  | 3 | 2.4 | 2.7 | 109 |
| Live Stock <br> management | 4 | 0.8 | - | 11.4 | 2.4 | 5.3 | 2.5 | 3.6 | 147 |

Annex Table - 3.26
Purpose for using PCO / Payphone by Sex, Pakistan, 2008

| Purpose of use | Males | Females |  | Total |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| Business | 7.7 | 2.4 | 6.8 | 281 |
| Family matters | 10.6 | 6.7 | 10 | 411 |
| Social contact / work | 8.1 | 5.2 | 7.7 | 315 |
| News / sports | 2 | 0.9 | 1.8 | 76 |
| Education | 2.6 | 2.3 | 3.6 | 106 |
| Health / medical | 3.5 | 2.1 | 3.3 | 136 |
| Shopping | 3.8 | 1.7 | 3.4 | 141 |
| Office work | 2.8 | 2.7 | 109 |  |
| Farm management | 3.7 | 2.3 | 3.5 | 143 |
| Live Stock management | 3.9 | 2 | 3.6 | 147 |

Annex Table - 3.27
Household reporting Time Taken by Company to Restore Phone, by Residence and Region, Pakistan, 2008

| Restoration Time | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Same day (within a day) | 24.3 | 27.5 | 28.4 | 5.8 | 27.7 | 25.9 | 21.9 | 23.4 |
| Within 2 - days | 35.7 | 30.9 | 27.3 | 38.1 | 36.5 | 31.4 | 35.9 | 34.2 |
| 3-6 days | 23.9 | 18.1 | 23.3 | 37.3 | 13.1 | 21.2 | 24.7 | 23.4 |
| Within two weeks | 9.1 | 7.7 | 11.9 | 9.7 | 13.9 | 8.1 | 9.7 | 9.1 |
| One month or more | 7 | 15.7 | 9.1 | 9.1 | 8.8 | 13.4 | 7.8 | 9.8 |
| Total $\quad$ Percent | 100 | 100 | 100 | 100 | 100 | 36.4 | 63.6 | 100 |
| Mumber | 1545 | 832 | 176 | 362 | 137 | 1111 | 1941 | 3052 |
| Mean | 4.2 | 6.1 | 4.3 | 6.1 | 7.1 | 5.8 | 4.7 | 5.1 |

Annex Table - 3.28
Household reporting Time Taken by Company to Restore Phone, by Sex, Pakistan, 2008

| Restoration Time | Males | Females | Total |
| :--- | :---: | :---: | :---: |
| Same day (within a day) | 24.5 | 17.6 | 23.4 |
| Within 2-days | 34.2 | 34.6 | 34.2 |
| 3-6 days | 23.1 | 24.8 | 23.4 |
| Within two weeks | 8.3 | 13.1 | 9.1 |
| One month or more | 9.8 | 10 | 9.8 |
| Total | Percent | 100 | 100 |
|  |  | 512 | 100 |
| Mean | Number | 2540 | 3052 |

Annex Table - 3.29
Place of Purchase of Mobile Phone by Residence and Region, Pakistan, 2008
(Percent)

| Place of <br> Purchase | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent | Number |  |  |  |  |  |  |  |  |
| dealer | 39.7 | 25.4 | 26.7 | 48.2 | 58.8 | 31.3 | 39.6 | 36.4 | 1497 |
| Any shop | 57.2 | 67.8 | 72.1 | 50.9 | 36.4 | 64 | 57 | 59.7 | 2455 |
| From both | 0.1 | 0.5 | 0.4 | 3.5 |  | 0.7 | 0.6 | 0.6 | 26 |
| No response | 3.3 | 7.3 | 1.6 | 4.4 | 4.8 | 5.4 | 4 | 4.5 | 187 |

Annex Table - 3.30
Households intended Place of Purchase of Mobile Phone by Sex, Pakistan, 2008
(Percent)

| Place of Purchase | Males | Females | Percent | Number |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Authorised dealer | 34.2 | 47.9 | 36.4 | 1497 |
| Any shop | 62 | 47.6 | 59.7 | 2455 |
| From both | 0.7 | 0.2 | 0.6 | 26 |
| No response | 4.5 | 4.6 | 4.5 | 187 |

Annex Table - 3.31
Household intended price to buy Mobile Phone by Residence and Region, Pakistan, 2008
(Percent)

| Price would like to <br> spend on mobile <br> (in Rupees) | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $<1000$ | 1.8 | 1.6 | 0.4 | 0.4 | 2.4 | 2.7 | 0.8 | 1.5 |
| $1000-2500$ | 23.7 | 34.1 | 23.9 | 18.9 | 26.1 | 31.5 | 23.1 | 26.3 |
| $2501-3500$ | 19.4 | 17.9 | 16.2 | 16.2 | 21.2 | 19.3 | 18 | 18.5 |
| $3501-5000$ | 25 | 17.5 | 35.6 | 25 | 18.2 | 21.8 | 23.9 | 23.1 |
| $5001-10000$ | 20.6 | 17.8 | 21.1 | 20.2 | 22.4 | 17 | 21.6 | 19.8 |
| $10001-20000$ | 4.2 | 6 | 0.4 | 2.4 | 4.8 | 2.3 | 5.6 | 4.3 |
| $20001+$ | 1.1 | 1.2 | 1.2 | 0.7 | 1.2 | 0.6 | 1.5 | 1.1 |
| No response | 4.2 | 3.9 | 1.2 | 16.2 | 3.6 | 5 | 5.5 | 5.3 |
| Total $\quad$ Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Mumber | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

Annex Table - 3.32
Households intended Price to Buy Mobile Phone by Sex, Pakistan, 2008

| Price would like to spend on mobile (in Rs.) | Males | (Percent) |  |
| :--- | :---: | :---: | :---: |
| 1000 |  |  | Total |
| $1000-2500$ | 1.6 | 0.9 | 1.5 |
| $2501-3500$ | 28.1 | 17 | 26.3 |
| $3501-5000$ | 18.9 | 16.1 | 18.5 |
| $5001-10000$ | 22.4 | 26.9 | 23.1 |
| $10001-20000$ | 18.5 | 26.5 | 19.8 |
| $20001+$ | 4 | 5.9 | 4.3 |
| No response | 1.1 | 1.4 | 1.1 |
| Total | 5.3 | 5.2 | 5.3 |
| Mean | 100 | 100 | 100 |

Annex Table-3.33
Brand of Mobile used by Households by Residence and Region, Pakistan, 2008
(Percent)

| Brand of <br> Mobile Phone <br> used | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nokia | 55.9 | 58.7 | 61.5 | 66.7 | 69.1 | 56.4 | 60.3 | 58.8 | 2418 |
| Sony Erickson | 13.2 | 13.8 | 14.2 | 11.6 | 9.7 | 11.9 | 13.9 | 13.1 | 540 |
| Motorola | 10.2 | 9.9 | 5.3 | 8.3 | 7.3 | 8.9 | 9.9 | 9.5 | 391 |
| Samsung | 12.3 | 15.7 | 19.4 | 12.9 | 9.7 | 13 | 14.1 | 13.7 | 564 |
| Blackberry | 2.2 | 1.6 | - | 1.1 | 0.6 | 1.3 | 1.9 | 1.7 | 70 |
| LG | 8.5 | 10.3 | 20.2 | 10.5 | 3 | 9.2 | 10.1 | 9.7 | 401 |
| Chinese origin | 3.7 | 2.9 | 2 | 10.7 | 1.2 | 3.6 | 4.3 | 4 | 166 |
| Siemens | 1.9 | 1.1 | - | 1.1 | 1.2 | 1.5 | 1.3 | 1.4 | 58 |
| Others | 0.3 | 0.2 | - | 0.4 |  | 0.3 | 0.3 | 0.3 | 12 |
| At least one | 94.4 | 95.3 | 96.8 | 96.9 | 95.8 | 93.6 | 96.1 | 95.2 | 3914 |
| set |  |  |  |  |  |  |  |  |  |
| No response | 5.7 | 4.8 | 3.2 | 3.1 | 4.2 | 6.6 | 3.9 | 5 | 204 |

Annex Table - 3.34
Brand of Mobile Phone used by Households by Sex, Pakistan, 2008

| Brand of Mobile Phone used | Males |  |  | Total |
| :--- | :---: | :---: | :---: | :---: |
|  |  | Females |  |  |
| Nokia |  | Percent | Number |  |
| Sony Erickson | 13.2 | 56.6 | 58.8 | 2418 |
| Motorola | 9.5 | 13.7 | 13.1 | 540 |
| Samsung | 13.2 | 9.4 | 9.5 | 391 |
| Blackberry | 1.7 | 16.6 | 13.7 | 564 |
| LG | 9.7 | 1.8 | 1.7 | 70 |
| Chinese origin | 4.2 | 9.9 | 9.7 | 401 |
| Siemens | 1.4 | 3 | 4 | 166 |
| Others | 0.3 | 1.7 | 1.4 | 58 |
| At-least one set | 95.4 | 0.2 | 0.3 | 12 |
| No response | 4.8 | 94.1 | 95.2 | 3914 |

Annex Table - 3.35
Family Member having Mobile Phone, by Residence and Region, Pakistan, 2008,
(Percent)

| Family members having Mobile phones | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Males |  |  |  |  |  |  |  |  |
| No | 12.4 | 5.7 | 5.7 | 7.7 | 6.1 | 10.8 | 8.3 | 9.3 |
| 1 | 32.8 | 47.8 | 27.1 | 23 | 20.6 | 38 | 33.6 | 35.3 |
| 2-3 | 46.2 | 39.6 | 50.2 | 45.4 | 56.4 | 42.5 | 46.2 | 44.8 |
| 4-5 | 6.9 | 5.3 | 15.4 | 15.6 | 13.3 | 6.8 | 9 | 8.1 |
| 6+ | 1.7 | 1.6 | 1.6 | 8.3 | 3.6 | 1.9 | 2.8 | 2.5 |
| Females |  |  |  |  |  |  |  |  |
| No | 45.4 | 39.6 | 58.7 | 53.7 | 33.9 | 54.8 | 38.8 | 45 |
| 1 | 36.3 | 41.4 | 29.6 | 23.5 | 31.5 | 34.2 | 36.7 | 35.8 |
| 2-3 | 16.3 | 16.6 | 11.3 | 18.6 | 31.5 | 9.8 | 21.4 | 17 |
| 4-5 | 1.1 | 1.9 | 0.4 | 2.6 | 3 | 0.9 | 1.9 | 1.5 |
| 6+ | 0.8 | 0.6 |  | 1.5 |  | 0.2 | 1.1 | 0.8 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Notal | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |
| Mean Males member | 1.8 | 1.7 | 2.2 | 2.7 | 2.4 | 1.8 | 2 | 1.9 |
| Mean Females member | 0.8 | 0.9 | 0.6 | 0.9 | 1.2 | 0.6 | 1 | 0.9 |

Annex Table - 3.36
Family Member having Mobile Phone by Sex, Pakistan, 2008


Annex Table - 3.37
Monthly Household Expenditure on Telecom Services by Residence and Region, Pakistan, 2008
(Percent)

| Monthly expenditure | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed line/WLL |  |  |  |  |  |  |  |  |
| Upto Rs. 250 | 17.4 | 23.5 | 36.4 | 19.8 | 16.7 | 21.9 | 19.7 | 20.4 |
| 251-500 | 30.3 | 40.7 | 42.1 | 28.2 | 26.9 | 36.3 | 31.5 | 33 |
| 501-1000 | 30 | 24.7 | 12.4 | 33.1 | 24.4 | 31.1 | 26.6 | 28 |
| $1000+$ | 22.3 | 11.1 | 9.1 | 18.9 | 32.1 | 10.6 | 22.2 | 18.6 |
| Mobile phone |  |  |  |  |  |  |  |  |
| Upto Rs. 250 | 17.1 | 20.2 | 9 | 26.8 | 13.3 | 21.4 | 16.7 | 18.4 |
| 251-500 | 35.5 | 37.2 | 42.1 | 26.3 | 38.5 | 40.2 | 32.7 | 35.5 |
| 501-1000 | 24.7 | 23.5 | 33.9 | 24.1 | 23.7 | 23.2 | 25.9 | 24.8 |
| 1000 + | 22.7 | 19.1 | 15 | 22.8 | 24.4 | 15.2 | 24.8 | 21.2 |
| Internet |  |  |  |  |  |  |  |  |
| Upto Rs. 250 | 57 | 42 | 70 | 45.5 | 60 | 62.6 | 49.9 | 53.7 |
| 251-500 | 21.5 | 33 | 26 | 35.2 | 25 | 23.9 | 27.2 | 26.2 |
| 501-1000 | 17.1 | 20.5 | 4 | 14.5 | 7.5 | 11.7 | 17.4 | 15.7 |
| 1000 + | 4.4 | 4.5 |  | 4.8 | 7.5 | 1.7 | 5.5 | 4.4 |
| Calling card |  |  |  |  |  |  |  |  |
| Upto Rs. 250 | 65.8 | 46.7 | 41.2 | 51.6 | 32.3 | 62.1 | 53.4 | 56.6 |
| 251-500 | 20.8 | 35.6 | 52.9 | 35.9 | 35.5 | 26 | 30.4 | 28.8 |
| 501-1000 | 8.7 | 6.7 |  | 7 | 16.1 | 8.3 | 8.1 | 8.2 |
| 1000 + | 4.8 | 11.1 | 5.9 | 5.5 | 16.1 | 3.6 | 8.1 | 6.4 |
| Percent | 100 | 100 | 100 | 100 | 100 | 37.4 | 62.6 | 100 |
| Number | 231 | 45 | 17 | 128 | 31 | 169 | 283 | 452 |

Annex Table - 3.38
Monthly Household Expenditure on Telecom Services by Sex, Pakistan, 2008

| Monthly expenditure | Males | Females | Total |
| :---: | :---: | :---: | :---: |
| Fixed line / WLL |  |  |  |
| Upto Rs. 250 | 21.2 | 16.9 | 20.4 |
| 251-500 | 34.3 | 27.4 | 33 |
| 501-1000 | 27.9 | 28.2 | 28 |
| 1000 + | 16.6 | 27.4 | 18.6 |
| Mobile phone |  |  |  |
| Upto Rs. 250 | 18.1 | 20.3 | 18.4 |
| 251-500 | 35.5 | 35.4 | 35.5 |
| 501-1000 | 25.5 | 21.5 | 24.8 |
| 1000 + | 20.9 | 22.8 | 21.2 |
| Internet |  |  |  |
| Upto Rs. 250 | 52.5 | 59 | 53.7 |
| 251-500 | 27.7 | 19.4 | 26.2 |
| 501-1000 | 15.3 | 18 | 15.7 |
| 1000 + | 4.6 | 3.6 | 4.4 |
| Calling card |  |  |  |
| Upto Rs. 250 | 55.8 | 61.1 | 56.6 |
| 251-500 | 30 | 22.2 | 28.8 |
| 501-1000 | 7.9 | 9.7 | 8.2 |
| 1000 + | 6.3 | 6.9 | 6.4 |
| Percent | 100 | 100 | 100 |
| Total Number | 380 | 72 | 452 |

Annex Table - 3.39
Use of FLL other than Calls by Residence and Region, Pakistan, 2008

| Other use of <br> FLL | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Time | 27.6 | 7.4 | 15 | 24.8 | 33.9 | 19.3 | 21.7 | 20.8 | 856 |
| Fax | 3.5 | 3 | 3.2 | 5 | 4.8 | 2.7 | 4.1 | 3.5 | 146 |
| Alarm | 32.7 | 14.3 | 27.1 | 36.6 | 61.2 | 27.6 | 29.1 | 28.5 | 1172 |
| Internet | 15.2 | 6.7 | 11.3 | 29.6 | 18.2 | 10.9 | 16.2 | 14.2 | 582 |
| Voice mail | 1.9 | 3 | 3.6 | 5.9 | 7.9 | 2.9 | 3.1 | 3 | 125 |
| No response | 44.2 | 79.2 | 60.7 | 42.5 | 19.4 | 57.2 | 52.6 | 54.4 | 2236 |

Annex Table - 3.40
Use of FLL other than Calls by Sex, Pakistan, 2008
(Percent)

| Other use of FLL | Males | Females |  | Total |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| Time | 20.3 | 23.4 | 20.8 | 856 |
| Fax | 3.8 | 2.4 | 3.5 | 146 |
| Alarm | 26.9 | 36.8 | 28.5 | 1172 |
| Internet | 13.8 | 16 | 14.2 | 582 |
| Voice mail | 3 | 3.2 | 3 | 125 |
| No response | 55.7 | 47.5 | 54.4 | 2236 |

Annex Table - 3.41
Households use of WLL other than Calls by Residence and Region, Pakistan, 2008
(Percent)

|  |  |  |  |  |  |  |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other use of WLL | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Percent | Number |
| None | 37.4 | 22.3 | 42.1 | 31.4 | 50.3 | 30.2 | 34.8 | 33.1 | 1360 |
| SMS | 9.1 | 7.1 | 6.5 | 8.8 | 24.2 | 5.6 | 11 | 8.9 | 368 |
| MMS | 2.7 | 2.4 | 1.2 | 2.2 | 4.8 | 1.2 | 3.4 | 2.6 | 105 |
| Calculator | 4.9 | 4.8 | 3.2 | 3.7 | 16.4 | 3.2 | 6.3 | 5.1 | 210 |
| Calendar | 3.9 | 4.7 | 3.6 | 3.5 | 10.3 | 2.7 | 5.4 | 4.4 | 179 |
| Songs | 2.8 | 4.6 | 2.4 | 3.1 | 10.9 | 2.3 | 4.5 | 3.7 | 151 |
| Radio | 3.9 | 4.7 | 0.8 | 2.6 | 9.7 | 2.7 | 4.9 | 4 | 166 |
| Alarm | 7.4 | 6 | 4 | 4.2 | 18.2 | 4.8 | 8.2 | 6.9 | 283 |
| Camera | 1.8 | 1.7 | 1.2 | 1.3 | 9.1 | 0.9 | 2.6 | 2 | 81 |
| Internet | 3.1 | 3.4 | 6.5 | 4.6 | 6.1 | 3.1 | 4 | 3.7 | 151 |
| Game/Entertainment | 3.4 | 3.2 | 0.8 | 1.3 | 11.5 | 2.3 | 3.9 | 3.3 | 134 |
| Fax | 0.6 | 0.9 | 0.8 | 0.4 | 1.8 | 0.4 | 0.9 | 0.8 | 31 |
| Other value added | 1.8 | 0.6 | 1.6 | 0.2 |  | 1.6 | 0.9 | 1.2 | 49 |
| services |  |  |  |  |  |  |  |  |  |
| No response | 44.5 | 66.4 | 47 | 56.1 | 12.7 | 56.7 | 47.7 | 51.2 | 2104 |

Annex Table - 3.42
Households Use of WLL other than Calls by Sex, Pakistan, 2008

| Other use of WLL | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
|  | 31.4 | 41.7 | 33.1 | 1360 |
| SMS | 8.5 | 11.4 | 8.9 | 368 |
| MMS | 2.4 | 3.2 | 2.6 | 105 |
| Calculator | 4.7 | 7.2 | 5.1 | 210 |
| Calendar | 4.2 | 5.2 | 4.4 | 179 |
| Songs | 3.3 | 5.8 | 3.7 | 151 |
| Radio | 3.7 | 5.8 | 4 | 166 |
| Alarm | 6.5 | 8.8 | 6.9 | 283 |
| Camera | 1.7 | 3.5 | 2 | 81 |
| Internet | 3.8 | 3 | 3.7 | 151 |


| Game / Entertainment | 3.2 | 3.8 | 3.3 | 134 |
| :--- | :---: | :---: | :---: | :---: |
| Fax | 0.8 | 0.8 | 0.8 | 31 |
| Other value added services | 1.2 | 1.1 | 1.2 | 49 |
| No response | 53.3 | 39.9 | 51.2 | 2104 |

Annex Table - 3.43
Households Use of Mobile Phone other than Calls by Residence and Region, Pakistan, 2008
(Percent)

| Other use of <br> Mobile Phone | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| None | 19.2 | 11.4 | 23.9 | 9.2 | 9.7 | 17.9 | 14.3 | 15.7 | 645 |
| SMS | 53.5 | 64.8 | 64.4 | 78.7 | 76.4 | 53.4 | 66 | 61.2 | 2518 |
| MMS | 10.2 | 11.8 | 8.5 | 26.5 | 17.6 | 9.3 | 14.8 | 12.7 | 522 |
| Calendar | 32.8 | 38.2 | 27.1 | 46.9 | 35.8 | 31.9 | 38.1 | 35.7 | 1470 |
| Songs | 25 | 40 | 23.5 | 40.6 | 39.4 | 27.6 | 34.1 | 31.7 | 1302 |
| Radio | 27.1 | 45.2 | 24.7 | 48 | 37 | 31.6 | 37.1 | 35 | 1440 |
| Alarm | 47.1 | 56.5 | 47.8 | 64.9 | 53.3 | 47.9 | 54.8 | 52.2 | 2145 |
| Camera | 25.3 | 31.6 | 25.1 | 48 | 35.2 | 24.5 | 33.6 | 30.1 | 1237 |
| Internet-GPRS <br> / EDGE | 5.6 | 6.1 | 3.2 | 10.5 | 11.5 | 3.8 | 8 | 6.4 | 262 |
| Game / | 22.6 | 28.9 | 32.8 | 37.1 | 38.8 | 22.7 | 30.2 | 27.3 | 1124 |
| Entertainment | 1.5 | 4.4 | 0.4 | 3.1 | 1.2 | 1.9 | 2.8 | 2.4 | 100 |
| Fax | 1.5 | 1.8 |  | 1.8 | 2.4 | 1.2 | 1.8 | 1.6 | 64 |
| Computer <br> (PDA) | 1.1 | 0.2 | 0.8 | 0.2 | 2.4 | 1.1 | 0.6 | 0.8 | 32 |
| TV viewing | 1.4 | 0.2 | 1.6 | 0.7 | 10.9 | 1.7 | 1.2 | 1.4 | 56 |
| Other value <br> added <br> services <br> No response | 0.3 | 0.1 | 0.4 | - | - | 0.4 | 0.1 | 0.2 | 9 |

Annex Table - 3.44
Households use of Mobile Phone other than Calls by Sex, Pakistan, 2008

| Other use of Mobile Phone | Males | Females |  | Total |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| None | 15.7 | 15.4 | 15.7 | 645 |
| SMS | 60.2 | 66.5 | 61.2 | 2518 |
| MMS | 12.7 | 12.6 | 12.7 | 522 |
| Calendar | 36.5 | 31.8 | 35.7 | 1470 |
| Songs | 31.3 | 33.3 | 31.7 | 1302 |
| Radio | 34.6 | 37.3 | 35 | 1440 |
| Alarm | 52.2 | 51.8 | 52.2 | 2145 |
| Camera | 30.1 | 30.1 | 30.1 | 1237 |
| Internet - GPRS / EDGE | 6.3 | 6.7 | 6.4 | 262 |
| Game / Entertainment | 27.3 | 27.2 | 27.3 | 1124 |
| Fax | 2.2 | 3.5 | 2.4 | 100 |


| Computer (PDA) | 1.5 | 1.7 | 1.6 | 64 |
| :--- | :---: | :---: | :---: | :---: |
| TV viewing | 0.8 | 0.8 | 0.8 | 32 |
| Other value added services | 1.2 | 2 | 1.4 | 56 |
| No response | 0.2 | 0.5 | 0.2 | 9 |

Annex Table - 3.45
Number of Calls Made / Received on FLL / WLL by Residence and Region, Pakistan, 2008

| Number of Calls | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Made |  |  |  |  |  |  |  |  |
| No response | 48.9 | 57 | 50.2 | 21.1 | 47.3 | 59 | 41.6 | 48.2 |
| 1-10 | 37.1 | 33.6 | 42.5 | 60.3 | 36.4 | 32.8 | 42.7 | 38.9 |
| 11-20 | 10.3 | 6.4 | 4.9 | 13.4 | 9.7 | 6.2 | 10.9 | 9.1 |
| 21-50 | 3.5 | 3 | 2.4 | 4.6 | 6.7 | 1.9 | 4.5 | 3.5 |
| 51+ | 0.2 | 0.1 |  | 0.7 |  | 0.1 | 0.3 | 0.2 |
| Received |  |  |  |  |  |  |  |  |
| No response | 49.6 | 57.1 | 49.8 | 21.5 | 50.3 | 59.1 | 42.3 | 48.7 |
| 1 - 10 | 31.5 | 28.7 | 37.2 | 51.1 | 26.1 | 28.4 | 35.8 | 32.9 |
| 11-20 | 14 | 9.7 | 11.3 | 20.6 | 15.2 | 9.4 | 15.8 | 13.3 |
| 21-50 | 4.6 | 4.4 | 1.6 | 5.9 | 7.9 | 3 | 5.7 | 4.6 |
| 51+ | 0.4 | 0.2 | - | 0.9 | 0.6 | 0.1 | 0.5 | 0.4 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |
| Mean calls Made | 5.3 | 3.9 | 4.3 | 8.1 | 6.6 | 3.6 | 6.1 | 5.2 |
| Mean calls received | 6.1 | 4.7 | 4.6 | 9.1 | 7.9 | 4.3 | 7.1 | 6 |

Annex Table - 3.46
Number of Calls Made / Received on FLL / WLL by Sex, Pakistan, 2008


Annex Table - 3.47
Number of Calls Made / Received on Mobile Phone by Residence and Region, Pakistan, 2008
(Percent)

| Number of Calls | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Made |  |  |  |  |  |  |  |  |
| No response | 10 | 7.2 | 5.3 | 21.3 | 15.8 | 11.9 | 9.4 | 10.4 |
| 1-10 | 64.2 | 64 | 64 | 48.9 | 55.8 | 63.4 | 61.3 | 62.1 |
| 11-20 | 16.7 | 20.1 | 24.3 | 21.3 | 19.4 | 18.9 | 18.7 | 18.8 |
| 21-50 | 8.5 | 8.2 | 6.5 | 7.9 | 8.5 | 5.5 | 9.9 | 8.2 |
| 51+ | 0.6 | 0.4 |  | 0.7 | 0.6 | 0.3 | 0.7 | 0.5 |
| Received |  |  |  |  |  |  |  |  |
| No response | 10.3 | 7.1 | 5.3 | 21.5 | 14.5 | 11.9 | 9.5 | 10.5 |
| 1-10 | 54.9 | 57.5 | 61.5 | 41.9 | 46.7 | 54.5 | 54.1 | 54.3 |
| 11-20 | 21.4 | 23.1 | 23.9 | 23.5 | 26.7 | 23.3 | 22 | 22.5 |
| 21-50 | 12.1 | 11.6 | 8.1 | 11.8 | 10.9 | 9.6 | 12.9 | 11.6 |
| 51+ | 1.3 | 0.8 | 1.2 | 1.3 | 1.2 | 0.7 | 1.5 | 1.2 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |
| Mean calls Made | 9.7 | 9.2 | 9.9 | 10.1 | 10.1 | 8.6 | 10.3 | 9.6 |
| Mean calls received | 11.8 | 11 | 10.9 | 11.7 | 12 | 10.5 | 12.1 | 11.5 |

Annex Table - 3.48
Number of Calls Made / Received on Mobile phone by Sex, Pakistan, 2008
(Percent)

| Number of Calls | Males | Females | Total |
| :---: | :---: | :---: | :---: |
| Made |  |  |  |
| No response | 9.8 | 13.1 | 10.4 |
| 1-10 | 61.8 | 63.8 | 62.1 |
| 11-20 | 19.1 | 17.2 | 18.8 |
| 21-50 | 8.7 | 5.6 | 8.2 |
| 51+ | 0.5 | 0.3 | 0.5 |
| Received |  |  |  |
| No response | 9.8 | 14.2 | 10.5 |
| 1-10 | 53.6 | 57.7 | 54.3 |
| 11-20 | 23 | 19.8 | 22.5 |
| 21-50 | 12.4 | 7.8 | 11.6 |
| 51+ | 1.3 | 0.6 | 1.2 |
| Total Percent | 100 | 100 | 100 |
| Total Number | 3456 | 657 | 4113 |
| Mean calls Made | 9.9 | 8.3 | 9.6 |
| Mean calls received | 11.9 | 9.4 | 11.5 |

Annex Table - 3.49
Number of Messages (SMS) Sent / Received by Residence and Region, Pakistan, 2008
(Percent)

| Number of messages by family | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sent |  |  |  |  |  |  |  |  |
| No response | 35.9 | 25.7 | 30.8 | 18 | 24.2 | 36.5 | 26.2 | 30.1 |
| 1-10 | 32.3 | 49.7 | 47.8 | 32.9 | 28.5 | 37.7 | 38.6 | 38.3 |
| 11-20 | 14.7 | 13.5 | 15.8 | 21.9 | 13.9 | 15.5 | 14.9 | 15.1 |
| 21-50 | 12.8 | 8.2 | 4 | 23.2 | 19.4 | 8.5 | 14.7 | 12.3 |
| 51+ | 4.4 | 3 | 1.6 | 3.9 | 13.9 | 1.8 | 5.6 | 4.1 |
| Received |  |  |  |  |  |  |  |  |
| No response | 34.7 | 25.1 | 30.8 | 18.4 | 25.5 | 35.6 | 25.7 | 29.5 |
| 1-10 | 30.3 | 47 | 46.2 | 29.6 | 21.2 | 35.7 | 35.8 | 35.8 |
| 11-20 | 14.3 | 13.4 | 16.6 | 23.9 | 16.4 | 15.6 | 15.1 | 15.3 |
| 21-50 | 14 | 11.4 | 4 | 22.4 | 17.6 | 10.9 | 15.5 | 13.7 |
| 51+ | 6.7 | 3.1 | 2.4 | 5.7 | 19.4 | 2.3 | 7.9 | 5.8 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Total Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |
| Mean number of SMS sent | 14.4 | 10.3 | 9.4 | 19 | 26.5 | 9.6 | 16.6 | 13.9 |
| Mean number of SMS Received | 17 | 11.9 | 9.7 | 20 | 31.8 | 10.8 | 19.2 | 16 |

Annex Table - 3.50
Number of Messages (SMS) Sent / Received by Sex, Pakistan, 2008

| Number of messages by family | Males | Females | Total |
| :---: | :---: | :---: | :---: |
| Sent |  |  |  |
| No response | 31.7 | 21.8 | 30.1 |
| 1-10 | 37.5 | 42.2 | 38.3 |
| 11-20 | 15.2 | 14.6 | 15.1 |
| 21-50 | 12 | 14.3 | 12.3 |
| 51+ | 3.6 | 7.2 | 4.1 |
| Received |  |  |  |
| No response | 31 | 21.3 | 29.5 |
| 1-10 | 35 | 39.7 | 35.8 |
| 11-20 | 15.2 | 15.8 | 15.3 |
| 21-50 | 13.7 | 13.7 | 13.7 |
| 51+ | 5.1 | 9.4 | 5.8 |
| Total Percent | 100 | 100 | 100 |
| Total Number | 3456 | 657 | 4113 |
| Mean number of SMS sent | 13 | 19 | 13.9 |
| Mean number of SMS Received | 14.8 | 22.2 | 16 |

Annex Table-3.51
Language used for SMS by Residence and Region, Pakistan, 2008

| Language used | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Urdu | 20.9 | 28.6 | 53 | 33.3 | 23 | 27.4 | 26 | 26.6 |
| English | 26.7 | 25.1 | 17.8 | 37.1 | 47.9 | 20.6 | 32.1 | 27.7 |
| Roman Urdu | 21.3 | 22.2 | 1.2 | 12.7 | 15.8 | 19.6 | 18.9 | 19.2 |
| Others | 1.6 | 1.7 | 1.6 | 1.3 |  | 2.1 | 1.2 | 1.6 |
| No responsent) |  | 29.5 | 22.4 | 26.3 | 15.6 | 13.3 | 30.3 | 21.7 |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 |
|  | Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 |

Annex Table - 3.52
Language used for SMS by Sex, Pakistan, 2008

|  | Language used | Males | Females |
| :--- | :---: | :---: | :---: | (Percent)

Annex Table - 3.53
Purpose of sending / receiving SMS by Residence and Region, Pakistan, 2008

| Purpose of <br> SMS | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total <br> Number |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business | 14 | 20.2 | 21.9 | 31.4 | 8.5 | 243 | 497 | 18 | 740 |
| Personal | 45.4 | 65.2 | 61.5 | 64.5 | 43.6 | 762 | 1471 | 54.3 | 2233 |
| Family | 37.5 | 45.7 | 42.1 | 45.6 | 26.1 | 576 | 1096 | 40.7 | 1672 |
| Social | 8 | 10.4 | 7.3 | 20.8 | 13.9 | 124 | 301 | 10.3 | 425 |
| Education | 18.4 | 19 | 18.2 | 37.9 | 44.8 | 275 | 621 | 21.8 | 896 |
| News | 4.1 | 9.4 | 8.1 | 18 | 12.1 | 89 | 231 | 7.8 | 320 |
| Sports | 4 | 10.5 | 4.9 | 24.3 | 7.9 | 126 | 220 | 8.4 | 346 |
| Others | 9.4 | 16.3 | 27.5 | 25 | 2.4 | 153 | 421 | 14 | 574 |
| No response | 37.7 | 27.3 | 30 | 16.2 | 24.2 | 594 | 692 | 31.3 | 1286 |

Annex Table - 3.54
Purpose of sending / receiving SMS by Sex, Pakistan, 2008

| 3urpose of SMS | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| Business | 19.5 | 9.9 | 18 | 740 |
| Personal | 53.3 | 59.5 | 54.3 | 2233 |
| Family | 41.4 | 36.8 | 40.7 | 1672 |
| Social | 10.6 | 8.7 | 10.3 | 425 |
| Education | 20.8 | 27.1 | 21.8 | 896 |
| News | 7.1 | 11.4 | 7.8 | 320 |
| Sports | 8.9 | 5.9 | 8.4 | 346 |
| Others | 14.6 | 10.8 | 14 | 574 |
| No response | 32.6 | 24 | 31.3 | 1286 |

Annex Table - 3.55
Ownership of Computer, Intention to have in future and Purchase price of Computer by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Responses about Computer | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| Have personal computer |  |  |  |  |  |  |  |  |
| No | 61 | 70.4 | 63.2 | 48.5 | 40 | 73.5 | 54.4 | 61.7 |
| Yes | 39 | 29.6 | 36.8 | 51.5 | 60 | 26.5 | 45.6 | 38.3 |
| Would like to have PC |  |  |  |  |  |  |  |  |
| No | 75.7 | 75.5 | 67.2 | 68 | 58.2 | 74.4 | 73.1 | 73.6 |
| Yes | 24.3 | 24.5 | 32.8 | 32 | 41.8 | 25.6 | 26.9 | 26.4 |
| Want to pay for computer |  |  |  |  |  |  |  |  |
| <Rs. 5000 | 5.4 | 4.7 | 4 | 9.6 | 2.4 | 7.3 | 4.3 | 5.5 |
| Rs.5000-10000 | 11.9 | 14.1 | 18.2 | 16.4 | 21.8 | 13.4 | 14.1 | 13.8 |
| Rs.10001-25000 | 4.5 | 4.9 | 2 | 2.4 | 11.5 | 2.5 | 5.8 | 4.5 |
| Rs.25001+ | 0.6 | 0.2 |  | 0.2 | 2.4 | 0.3 | 0.6 | 0.5 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |
| Mean Price | 7944.9 | 7150.8 | 8639.5 | 6780.1 | 11443.6 | 6465.1 | 8590.3 | 7832.8 |

Annex Table - 3.56
Ownership of Computer, Intention to have in future and Purchase price of Computer by Sex, Pakistan, 2008


| No <br> Yes |  | 74.1 | 70.8 | 73.6 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 25.9 | 29.2 | 26.4 |
| Want to buy computer in future |  |  |  |  |
| < Rs. 5 |  | 5.4 | 5.6 | 5.5 |
| Rs. 50 |  | 13.6 | 14.9 | 13.8 |
| Rs. 10 |  | 4.3 | 5.8 | 4.5 |
| Rs. 25 |  | 0.4 | 1.1 | 0.5 |
| Total | Percent | 100 | 100 | 100 |
|  | Number | 3456 | 657 | 4113 |
| Mean Price |  | 7618.6 | 8818.9 | 7832.8 |

Annex Table - 3.57
Place of use of Internet by Residence and Region, Pakistan, 2008

|  |  |  |  |  |  |  |  |  | Percent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Place of use | Punjab | Sindh | Balochista <br> n | NWFP | AJK / FANA | Rural | Urban | Total |  |
|  |  |  |  |  |  |  |  | Percent | Number |
| Home | 26.1 | 17.2 | 27.5 | 39.5 | 41.8 | 246 | 809 | 25.7 | 1055 |
| Neighbours | 1.1 | 0.7 | 0.8 | 0.2 | 0.6 | 9 | 27 | 0.9 | 36 |
| Friend/relative | 2.3 | 3.2 | 0.8 | 1.5 | 3 | 26 | 73 | 2.4 | 99 |
| Office | 8.2 | 7.2 | 10.9 | 11.4 | 2.4 | 75 | 263 | 8.2 | 338 |
| Educational institutions | 9.7 | 3.9 | 4.9 | 8.8 | 6.1 | 84 | 222 | 7.4 | 306 |
| Net Cafe | 9.5 | 6.8 | 6.1 | 16.2 | 33.9 | 134 | 286 | 10.2 | 420 |
| Other | 1 | 0.6 | 0.4 | 0.4 | 2.4 | 13 | 21 | 0.8 | 34 |
| No response | 58.6 | 74 | 58.7 | 46.3 | 26.7 | 1120 | 1369 | 60.5 | 2489 |

Annex Table - 3.58
Place of use of Internet by Sex, Pakistan, 2008

| Place of use | Males | Females |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Home |  | Percent | Number |  |  |
| Neighbours | 23.8 | 35.3 | 25.7 | 1055 |  |
| Friend/relative | 0.7 | 1.8 | 0.9 | 36 |  |
| Office | 2.5 | 2 | 2.4 | 99 |  |


| Educational institutions | 6.7 | 11.1 | 7.4 | 306 |
| :--- | :---: | :---: | :---: | :---: |
| Net Cafe | 10.4 | 9.1 | 10.2 | 420 |
| Other | 0.8 | 1.1 | 0.8 | 34 |
| No response | 62.8 | 48.2 | 60.5 | 2489 |

Annex Table - 3.59
Desire to have Internet at Home by Residence and Region, Pakistan, 2008

| Like to have internet |  | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No | 76.3 | 81.4 | 71.3 | 67.1 | 50.9 | 78.6 | 73.5 | 75.4 |  |
| Yes |  |  |  |  |  |  |  |  |  |
|  |  | 23.7 | 18.6 | 28.7 | 32.9 | 49.1 | 21.4 | 26.5 | 24.6 |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
|  | Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

Annex Table - 3.60
Desire to have Internet at Home by Sex, Pakistan, 2008

| Like to have internet |  |  | (Percent) |  |
| :--- | :---: | :---: | :---: | :---: |
| No | Males | Females | Total |  |
| Yes |  | 76.3 | 70.8 | 75.4 |
|  |  |  |  |  |
| Total | Percent | 23.7 | 29.2 | 24.6 |
|  | Number | 100 | 100 | 100 |

Annex Table - 3.61
Type of Internet connection by Residence and Region, Pakistan, 2008

| Type of connection | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Dial-up | 18.7 | 7.1 | 23.9 | 32.9 | 22.4 | 198 | 514 | 17.3 | 712 |
| DSL / ADSL | 6.1 | 2.1 | 2.4 | 5.5 | 6.1 | 48 | 143 | 4.6 | 191 |
| Wireless / Broadband | 4.5 | 4.3 | 8.9 | 8.3 | 7.9 | 57 | 160 | 5.3 | 217 |
| Mobile (GPRS EDGE) | 3 | 1.6 | 0.8 | 2.9 | 9.7 | 30 | 82 | 2.7 | 112 |
| Cable <br> Broadband | 4.8 | 6.7 | 1.6 | 5.9 | 7.3 | 37 | 186 | 5.4 | 223 |
| No response | 67.2 | 80.5 | 64.8 | 57.7 | 50.3 | 1242 | 1606 | 69.2 | 2848 |

Annex Table - 3.62
Type of Internet connection by Sex, Pakistan, 2008

| Type of connection | Males | Females |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dial-up |  | Percent | Number |  |  |
| DSL / ADSL | 16.5 | 21.6 | 17.3 | 712 |  |
| Wireless / Broadband | 4.5 | 5.5 | 4.6 | 191 |  |
| Mobile (GPRS / EDGE) | 5.2 | 5.5 | 5.3 | 217 |  |
| Cable Broadband | 2.6 | 3.2 | 2.7 | 112 |  |
| No response | 4.9 |  |  |  |  |

Annex Table - 3.63
Purpose of Internet use by Residence and Region, Pakistan, 2008

| Purpose of use | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| E-mail | 28.1 | 19.3 | 34.4 | 47.4 | 41.2 | 20.3 | 33.6 | 28.5 | 1174 |
| Voice communication | 6.5 | 3.4 | 3.6 | 13.8 | 10.9 | 4.6 | 7.5 | 6.4 | 263 |
| News/Sports/ Entertainment | 16 | 11.1 | 18.6 | 30.7 | 23 | 13 | 18.9 | 16.6 | 684 |
| Employment help | 11.7 | 9.4 | 11.3 | 23.5 | 12.1 | 9.8 | 13.9 | 12.4 | 508 |
| Office work | 9.2 | 8.9 | 24.7 | 15.1 | 7.3 | 6.9 | 13 | 10.6 | 438 |
| Business/ trade | 4.9 | 5.7 | 7.3 | 14 | 3.6 | 4.2 | 7.6 | 6.3 | 258 |
| Travel booking | 3.7 | 2.6 | 4.5 | 5.3 | 4.2 | 2.7 | 4.2 | 3.6 | 150 |
| Studies / Education | 22.8 | 12.2 | 25.5 | 32.9 | 50.3 | 16.9 | 25.2 | 22 | 906 |
| Watching movies | 6.3 | 4.4 | 2 | 12.9 | 6.7 | 4.4 | 7.4 | 6.2 | 257 |
| Chatting | 9.5 | 9.4 | 12.1 | 16.9 | 13.9 | 8 | 12.3 | 10.6 | 438 |
| Banking | 2.3 | 3 | 0.8 | 3.7 | 3.6 | 1.8 | 3.2 | 2.6 | 108 |
| Health/ Medical | 2.9 | 3 | 5.3 | 6.1 | 5.5 | 2.4 | 4.3 | 3.5 | 145 |
| Online shopping | 1.5 | 2 | 3.2 | 5 | 3 | 1 | 3 | 2.2 | 91 |
| Games | 5.5 | 5.3 | 7.7 | 9.4 | 13.9 | 4.1 | 7.8 | 6.4 | 262 |
| Others | 2.5 | 0.5 | 2 | 0.9 | 3.6 | 2.1 | 1.5 | 1.8 | 72 |
| No response | 0.1 |  | 2 |  | 0.6 | 0.2 | 0.2 | 0.2 | 9 |

## Annex Table - 3.64

Purpose of Internet use by Sex, Pakistan, 2008
(Percent)

| Purpose | Males | Females | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| E-mail |  | Percent | Number |  |
| Voice communication | 27.7 | 33.2 | 28.5 | 1174 |
| News / Sports/ Entertainment | 6.6 | 5.3 | 6.4 | 263 |
| Employment help | 16.6 | 17 | 16.6 | 684 |


| Office work | 11.1 | 8.4 | 10.6 | 438 |
| :---: | :---: | :---: | :---: | :---: |
| Business / trade | 6.6 | 4.6 | 6.3 | 258 |
| Travel booking | 3.5 | 4.3 | 3.6 | 150 |
| Studies / Education | 20.7 | 28.8 | 22 | 906 |
| Watching movies | 6 | 7.6 | 6.2 | 257 |
| Chatting | 11 | 8.8 | 10.6 | 438 |
| Banking | 2.5 | 3 | 2.6 | 108 |
| Health / Medical | 3.4 | 4.1 | 3.5 | 145 |
| Online shopping | 2.3 | 1.5 | 2.2 | 91 |
| Games | 6.2 | 7.5 | 6.4 | 262 |
| Others | 1.6 | 2.4 | 1.8 | 72 |
| No response | 0.3 |  | 0.2 | 9 |

Annex Table - 3.65
Females and Children using Internet by Residence and Region, Pakistan, 2008

| Use of Internet | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Females use Internet |  |  |  |  |  |  |  |  |
| No | 79.4 | 86.1 | 90.7 | 84.4 | 75.2 | 90.9 | 77.3 | 82.5 |
| Yes | 20.6 | 13.9 | 9.3 | 15.6 | 24.8 | 9.1 | 22.7 | 17.5 |
| Children use Internet |  |  |  |  |  |  |  |  |
| No | 80.1 | 85.7 | 86.2 | 79.2 | 73.3 | 87.8 | 78 | 81.8 |
| Yes | 19.9 | 14.3 | 13.8 | 20.8 | 26.7 | 12.2 | 22 | 18.2 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

Annex Table - 3.66
Females and Children using Internet by Sex, Pakistan, 2008

| Use of Internet |  | Males | Females | Total |
| :---: | :---: | :---: | :---: | :---: |
| Females use Internet |  |  |  |  |
| No |  | 85.7 | 65.6 | 82.5 |
| Yes |  | 14.3 | 34.4 | 17.5 |
| Children use Internet |  |  |  |  |
| No |  | 82.7 | 76.9 | 81.8 |
| Yes |  | 17.3 | 23.1 | 18.2 |
| Total | Percent | 100 | 100 | 100 |
|  | Number | 3456 | 657 | 4113 |

Annex Table - 3.67
Impact of FLL / WLL by Residence and Region, Pakistan, 2008

| (Percent) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Extent of Impact | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| Broadening of social circle |  |  |  |  |  |  |  |  |
| No | 16.3 | 4 | 4.5 | 6.4 | 6.7 | 8.6 | 11.6 | 10.5 |
| Somewhat | 34.7 | 34.3 | 32.4 | 34.6 | 41.2 | 32.5 | 36.1 | 34.7 |
| Very much | 13.5 | 11.1 | 12.6 | 34.9 | 25.5 | 13.8 | 16.7 | 15.6 |
| No response | 35.5 | 50.6 | 50.6 | 24.1 | 26.7 | 45 | 35.6 | 39.2 |
| Better family cohesion |  |  |  |  |  |  |  |  |
| No | 10.2 | 3.5 | 2.8 | 2.2 | 6.7 | 7.2 | 6.5 | 6.7 |
| Somewhat | 31.6 | 33.7 | 31.6 | 28.1 | 35.8 | 28.5 | 34.2 | 32 |
| Very much | 22.2 | 13.7 | 17.4 | 47.6 | 30.3 | 18.4 | 25.1 | 22.5 |
| No response | 36.1 | 49 | 48.2 | 22.1 | 27.3 | 45.9 | 34.3 | 38.7 |
| Improved access o health / medical facility |  |  |  |  |  |  |  |  |
| No | 20 | 7.2 | 2.8 | 5.5 | 16.4 | 12.6 | 13.9 | 13.4 |
| Somewhat | 27.8 | 30.6 | 21.9 | 27.6 | 23.6 | 25.3 | 29.8 | 28.1 |
| Very much | 14.1 | 7.1 | 14.2 | 41.4 | 27.3 | 13.3 | 17 | 15.6 |
| No response | 38.1 | 55 | 61.1 | 25.4 | 32.7 | 48.7 | 39.3 | 42.9 |
| Helpful in education |  |  |  |  |  |  |  |  |
| No | 22.9 | 11.6 | 7.3 | 14.7 | 26.1 | 16.9 | 18.4 | 17.8 |
| Somewhat | 24.7 | 25.4 | 13.4 | 29.8 | 26.1 | 22.7 | 26.1 | 24.8 |
| Very much | 14.1 | 6.3 | 3.2 | 28.7 | 20 | 10 | 14.8 | 13 |
| No response | 38.3 | 56.7 | 76.1 | 26.8 | 27.9 | 50.3 | 40.6 | 44.3 |


| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No | 15.5 | 7.1 | 6.5 | 6.1 | 14.5 | 9.9 | 12.3 | 11.4 |
| Somewhat | 29.7 | 25.5 | 19 | 33.6 | 27.9 | 25.5 | 29.8 | 28.2 |
| Very much | 17.1 | 14 | 9.7 | 33.8 | 26.1 | 14.7 | 20 | 18 |
| No response | 37.6 | 53.4 | 64.8 | 26.5 | 31.5 | 49.8 | 37.9 | 42.5 |
| Improved interactions with civic authorities |  |  |  |  |  |  |  |  |
| No | 22.6 | 14.9 | 4.5 | 13.8 | 13.3 | 16.5 | 18.8 | 17.9 |
| Somewhat | 26.4 | 23.4 | 23.1 | 30.3 | 27.3 | 24.7 | 26.5 | 25.8 |
| Very much | 13.4 | 3.9 | 10.9 | 23.7 | 23.6 | 8.9 | 13.9 | 12 |
| No response | 37.5 | 57.7 | 61.5 | 32.2 | 35.8 | 49.9 | 40.8 | 44.3 |
| Quick help in emergencies |  |  |  |  |  |  |  |  |
| No | 15.3 | 7.4 | 2.4 | 7.7 | 13.9 | 11.2 | 11.4 | 11.3 |
| Somewhat | 25.5 | 23.6 | 20.2 | 25.7 | 18.2 | 23 | 25.2 | 24.3 |
| Very much | 21.1 | 14.7 | 18.2 | 37.1 | 32.7 | 17 | 23.9 | 21.3 |
| No response | 38.1 | 54.3 | 59.1 | 29.6 | 35.2 | 48.9 | 39.5 | 43.1 |
| Increased awareness of employment / work * |  |  |  |  |  |  |  |  |
| No | 23.8 | 7 | 4.5 | 11.8 | 23.6 | 15.9 | 16.6 | 16.3 |
| Somewhat | 25 | 25.5 | 18.2 | 25.9 | 26.1 | 21.2 | 27.2 | 24.9 |
| Very much | 12.4 | 11.9 | 6.9 | 32.7 | 14.5 | 11.8 | 15.8 | 14.2 |
| No response | 38.8 | 55.6 | 70.4 | 29.6 | 35.8 | 51.1 | 40.4 | 44.5 |
| Reduced need for travel |  |  |  |  |  |  |  |  |
| No | 16.4 | 4.2 | 4 | 16.4 | 27.9 | 11.3 | 13.3 | 12.5 |
| Somewhat | 28.8 | 27.3 | 25.5 | 23.9 | 15.8 | 24.9 | 28.4 | 27.1 |
| Very much | 16.9 | 13.8 | 6.1 | 26.8 | 21.2 | 14.6 | 17.8 | 16.6 |
| No response | 37.9 | 54.7 | 64.4 | 32.9 | 35.2 | 49.2 | 40.4 | 43.8 |
| Increased savings |  |  |  |  |  |  |  |  |
| No | 36.2 | 25 | 29.1 | 47.8 | 46.1 | 32.7 | 35.1 | 34.1 |
| Somewhat | 21.6 | 24.6 | 21.5 | 27.6 | 24.2 | 19.9 | 25.3 | 23.3 |
| Very much | 6.4 | 4.5 | 2 | 4.8 | 2.4 | 4.6 | 5.7 | 5.3 |
| No response | 35.8 | 45.8 | 47.4 | 19.7 | 27.3 | 42.8 | 34 | 37.3 |
| Increased income |  |  |  |  |  |  |  |  |
| No | 41 | 23.3 | 32.4 | 43.9 | 52.7 | 32.7 | 38.1 | 36.1 |
| Somewhat | 16.5 | 21.1 | 14.6 | 26.1 | 14.5 | 16.7 | 20 | 18.7 |
| Very much | 6.4 | 4.5 | 3.6 | 9.6 | 4.8 | 5 | 6.5 | 6 |
| No response | 36.1 | 51.1 | 49.4 | 20.4 | 27.9 | 45.6 | 35.4 | 39.3 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Total Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

[^4]Annex Table - 3.68
Impact of Mobile Phone by Residence and Region, Pakistan, 2008

| Extent of various Impacts | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadening of social circle |  |  |  |  |  |  |  |  |
| No | 11.8 | 3.5 | 5.3 | 5.9 | 14.5 | 7.2 | 9.1 | 8.4 |
| Somewhat | 49.8 | 62 | 68.4 | 34 | 34.5 | 54.4 | 50.8 | 52.2 |
| Very much | 31.5 | 21.7 | 17.4 | 48.2 | 37.6 | 28 | 31 | 29.8 |
| No response | 7 | 12.8 | 8.9 | 11.8 | 13.3 | 10.4 | 9.1 | 9.6 |
| Better family cohesion |  |  |  |  |  |  |  |  |
| No | 7.6 | 3.1 | 3.2 | 2.4 | 16.4 | 4.6 | 6.5 | 5.8 |
| Somewhat | 48.7 | 60.9 | 64.4 | 34.2 | 36.4 | 52.5 | 50.3 | 51.2 |
| Very much | 35.6 | 29.8 | 25.1 | 56.1 | 33.9 | 33.4 | 36.7 | 35.5 |
| No response | 8 | 6.2 | 7.3 | 7.2 | 13.3 | 9.4 | 6.4 | 7.5 |
| Improved access o health/medical facility |  |  |  |  |  |  |  |  |
| No | 22.1 | 11.7 | 6.1 | 9.2 | 15.8 | 15.3 | 17 | 16.4 |
| Somewhat | 43.9 | 53 | 47.8 | 30.5 | 27.3 | 44.7 | 44.7 | 44.7 |
| Very much | 23.6 | 11.9 | 15 | 48.2 | 43.6 | 21.8 | 24 | 23.1 |
| No response | 10.5 | 23.4 | 31.2 | 12.1 | 13.3 | 18.2 | 14.3 | 15.8 |
| Helpful in education |  |  |  |  |  |  |  |  |
| No | 26.2 | 15.8 | 8.9 | 17.3 | 21.2 | 21.2 | 20.7 | 20.9 |
| Somewhat | 38.7 | 45.6 | 36 | 30 | 26.7 | 38.1 | 39.8 | 39.1 |
| Very much | 21.5 | 9.9 | 6.1 | 37.9 | 40 | 17.5 | 21.1 | 19.7 |
| No response | 13.7 | 28.7 | 49 | 14.7 | 12.1 | 23.3 | 18.4 | 20.3 |
| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| No | 12.4 | 8.6 | 7.3 | 6.4 | 17 | 9.3 | 11.2 | 10.5 |
| Somewhat | 41.5 | 46.1 | 49 | 32 | 26.7 | 41.9 | 41.6 | 41.7 |
| Very much | 34.7 | 29.2 | 17 | 48.2 | 43 | 32 | 35.1 | 33.9 |
| No response | 11.3 | 16 | 26.7 | 13.4 | 13.3 | 16.8 | 12.2 | 14 |
| Improved interactions with civic authorities |  |  |  |  |  |  |  |  |
| No | 39.9 | 29.1 | 13.4 | 25.9 | 26.7 | 31.1 | 34.3 | 33 |
| Somewhat | 30.1 | 33.2 | 21.1 | 32.5 | 32.1 | 30.6 | 31 | 30.8 |
| Very much | 14.7 | 7.8 | 9.3 | 23 | 23 | 12.7 | 14.1 | 13.6 |
| No response | 15.3 | 29.9 | 56.3 | 18.6 | 18.2 | 25.7 | 20.6 | 22.6 |
| Quick help in emergencies |  |  |  |  |  |  |  |  |
| No | 8.3 | 8 | 2.4 | 7.7 | 10.3 | 6.7 | 8.7 | 7.9 |


| Somewhat | 30.9 | 42.1 | 53.8 | 26.1 | 24.2 | 34.2 | 35.2 | 34.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Very much | 48.7 | 37.5 | 31.2 | 54.6 | 53.9 | 44.8 | 45.5 | 45.2 |
| No response | 12 | 12.3 | 12.6 | 11.6 | 11.5 | 14.4 | 10.6 | 12.1 |
| Increased awareness of employment/ work |  |  |  |  |  |  |  |  |
| No | 17.8 | 11.2 | 6.9 | 8.1 | 11.5 | 13.2 | 14.3 | 13.9 |
| Somewhat | 40 | 42.5 | 45.3 | 28.3 | 29.1 | 38.3 | 39.9 | 39.3 |
| Very much | 30 | 27.5 | 19.4 | 43.9 | 41.8 | 28.6 | 31.9 | 30.7 |
| No response | 12.2 | 18.7 | 28.3 | 19.7 | 17.6 | 19.9 | 13.9 | 16.2 |
| Reduced need for travel |  |  |  |  |  |  |  |  |
| No | 10.7 | 6.9 | 8.9 | 5.7 | 12.7 | 7.9 | 9.7 | 9 |
| Somewhat | 32 | 52.3 | 62.3 | 25.2 | 25.5 | 42.4 | 36.6 | 38.8 |
| Very much | 47.7 | 27 | 11.7 | 48 | 49.1 | 36.2 | 41.5 | 39.5 |
| No response | 9.6 | 13.8 | 17 | 21.1 | 12.7 | 13.5 | 12.2 | 12.7 |
| Increased savings |  |  |  |  |  |  |  |  |
| No | 38.1 | 41.1 | 56.7 | 57 | 64.8 | 45.4 | 41.9 | 43.3 |
| Somewhat | 43.5 | 47.9 | 33.6 | 23.2 | 17.6 | 40 | 41.6 | 40.9 |
| Very much | 11.7 | 4.7 | 3.2 | 12.1 | 6.1 | 7.2 | 10 | 8.9 |
| No response | 6.7 | 6.3 | 6.5 | 7.7 | 11.5 | 7.4 | 6.5 | 6.9 |
| Increased income |  |  |  |  |  |  |  |  |
| No | 42.9 | 43.3 | 53 | 45.4 | 58.8 | 44.9 | 44.3 | 44.5 |
| Somewhat | 35.6 | 40.2 | 32.4 | 26.3 | 19.4 | 34.1 | 35.7 | 35.1 |
| Very much | 12.7 | 3.8 | 7.3 | 18.9 | 8.5 | 9.2 | 10.9 | 10.3 |
| No response | 8.8 | 12.7 | 7.3 | 9.4 | 13.3 | 11.8 | 9.1 | 10.1 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Total Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

Annex Table - 3.69
Impact of Internet Service by Residence and Region, Pakistan, 2008

| Extent of Impact | Punjab | Sindh | Balochistan | NWFP | AJK/ <br> FANA | Rural | Urban | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadening of social <br> circle |  |  |  |  |  |  |  |  |
| No | 25.6 | 11 | 6.9 | 12.5 | 31.5 | 18.6 | 19.1 | 18.9 |
| Somewhat | 16.8 | 17.2 | 7.7 | 18.4 | 24.2 | 13.2 | 19.1 | 16.8 |
| Very much |  |  |  |  |  |  |  |  |
| No response | 8 | 6.7 | 3.2 | 19.1 | 12.7 | 7.6 | 9.5 | 8.8 |
|  |  |  |  |  |  |  |  |  |
| Better family cohesion | 49.6 | 65 | 82.2 | 50 | 31.5 | 60.5 | 52.3 | 55.5 |
| No |  |  |  |  |  |  |  |  |
| Somewhat | 28.7 | 11.7 | 6.9 | 14.7 | 40 | 19.7 | 22.2 | 21.2 |
|  | 14.8 | 15 | 3.6 | 16.9 | 17.6 | 12.6 | 15.7 | 14.5 |


| Very much | 4 | 6.2 | 0.8 | 14 | 4.8 | 4.5 | 6.3 | 5.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No response | 52.6 | 67.1 | 88.7 | 54.4 | 37.6 | 63.2 | 55.8 | 58.6 |
| Improved access to health / medical facility |  |  |  |  |  |  |  |  |
| No | 31 | 13.8 | 4 | 16.2 | 31.5 | 20.3 | 24.1 | 22.7 |
| Somewhat | 10.7 | 12.1 | 3.2 | 15.4 | 12.7 | 10.6 | 11.7 | 11.3 |
| Very much | 6 | 6.3 | 4 | 12.5 | 17.6 | 5.5 | 8.2 | 7.2 |
| No response | 52.3 | 67.8 | 88.7 | 55.9 | 38.2 | 63.5 | 56 | 58.9 |
| Helpful in education |  |  |  |  |  |  |  |  |
| No | 13.9 | 9.9 | 2 | 3.5 | 16.4 | 10.1 | 11.5 | 11 |
| Somewhat | 11 | 12.2 | 9.7 | 11.8 | 10.3 | 11.5 | 11.2 | 11.3 |
| Very much | 24.6 | 11.7 | 11.3 | 37.1 | 43.6 | 18.4 | 24.5 | 22.1 |
| No response | 50.6 | 66.1 | 76.9 | 47.6 | 29.7 | 60 | 52.8 | 55.6 |
| Helpful in solving day to day problems |  |  |  |  |  |  |  |  |
| No | 28.2 | 12.8 | 4 | 15.8 | 28.5 | 19.4 | 21.7 | 20.8 |
| Somewhat | 11.3 | 11.9 | 6.1 | 17.5 | 15.8 | 10.9 | 12.8 | 12 |
| Very much | 7.6 | 7 | 4.9 | 12.9 | 18.2 | 6.2 | 9.5 | 8.3 |
| No response | 52.9 | 68.3 | 85 | 53.7 | 37.6 | 63.5 | 56 | 58.9 |
| Improved interactions with civic authorities |  |  |  |  |  |  |  |  |
| No | 36.9 | 18.5 | 8.1 | 33.3 | 36.4 | 26.2 | 31.2 | 29.3 |
| Somewhat | 8.2 | 9.4 | 0.4 | 7.9 | 13.3 | 9 | 7.8 | 8.3 |
| Very much | 1.9 | 3.4 |  | 3.1 | 10.3 | 1.7 | 3.3 | 2.7 |
| No response | 53 | 68.6 | 91.5 | 55.7 | 40 | 63 | 57.7 | 59.7 |
| Quick help in emergencies |  |  |  |  |  |  |  |  |
| No | 36 | 16.5 | 6.5 | 23.2 | 42.4 | 25 | 28.7 | 27.3 |
| Somewhat | 7.9 | 9.7 | 3.2 | 12.9 | 10.3 | 7.5 | 9.6 | 8.8 |
| Very much | 3.5 | 3.9 | 0.4 | 8.1 | 8.5 | 3.4 | 4.6 | 4.2 |
| No response | 52.6 | 69.9 | 89.9 | 55.7 | 38.8 | 64.1 | 57 | 59.7 |
| Increased awareness of employment / work |  |  |  |  |  |  |  |  |
| No | 26.1 | 10.7 | 3.2 | 5 | 19.4 | 16 | 18.5 | 17.6 |
| Somewhat | 10.6 | 11.5 | 6.9 | 11.6 | 11.5 | 10.8 | 10.8 | 10.8 |
| Very much | 10.8 | 11.7 | 7.3 | 32 | 30.9 | 11.4 | 15.6 | 14 |
| No response | 52.6 | 66.2 | 82.6 | 51.3 | 38.2 | 61.8 | 55.2 | 57.7 |
| Reduced need for travel |  |  |  |  |  |  |  |  |
| No | 27.7 | 11.7 | 6.5 | 13.6 | 35.8 | 17.7 | 22.1 | 20.4 |
| Somewhat | 10.6 | 10.7 | 2.4 | 9.2 | 10.3 | 9 | 10.6 | 10 |
| Very much | 8.8 | 8 | 2.4 | 20.8 | 17 | 9 | 10.4 | 9.9 |
| No response | 52.9 | 69.6 | 88.7 | 56.4 | 37 | 64.3 | 56.9 | 59.7 |



Annex Table - 3.70
Household Monthly Family Income by Residence and Region, Pakistan, 2008

| Family Income | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Upto Rs. 5000 | 6.7 | 6.7 | 4.1 | 5.3 | 5.7 | 8.1 | 5.3 | 6.3 |
| Rs. 5001 - Rs. 10000 | 32.4 | 26.7 | 40.4 | 35.1 | 13.3 | 36.8 | 26.9 | 30.8 |
| $\begin{aligned} & \text { Rs. } 10001 \text { - } \\ & \text { Rs. } 20000 \end{aligned}$ | 28.7 | 36.8 | 44.5 | 28.3 | 25.9 | 31.6 | 32.1 | 31.9 |
| Rs.20001-Rs. 50000 | 23.3 | 25.4 | 10.2 | 24.3 | 33.5 | 18.6 | 26.8 | 23.6 |
| $\begin{aligned} & \text { Rs. } 50001 \text { - } \\ & \text { Rs. } 75000 \end{aligned}$ | 2.8 | 1.9 | 0.4 | 0.9 | 5.1 | 0.6 | 3.4 | 2.3 |
| Rs. 75001 - <br> Rs. 100000 | 1.9 | 1.2 |  | 3.1 | 1.3 | 1 | 2.1 | 1.7 |
| No response | 4.1 | 1.4 | 0.4 | 3.1 | 15.2 | 3.3 | 3.5 | 3.4 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 38.5 | 61.5 | 100 |
| Number | 2003 | 1199 | 245 | 453 | 158 | 1564 | 2494 | 4058 |
| Mean Income | 19804.8 | 18840.8 | 14277.5 | 20226.2 | 25412.6 | 16265.7 | 21402.1 | 19417.2 |

Annex Table - 3.71
Household Monthly Family Income by Sex, Pakistan, 2008
(Percent)


Annex Table - 3.72
Problems faced while using Telecom Services by Residence and Region, Pakistan, 2008

| Problems | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Percent | Number |
| Slow Speedinternet | 13.2 | 8.7 | 26.3 | 19.3 | 27.9 | 9.7 | 16.5 | 13.9 | 572 |
| Frequent DisconnectInternet | 9.9 | 7.4 | 29.1 | 14.9 | 21.2 | 7.8 | 13.5 | 11.3 | 466 |
| Congestion/ Line busy | 15.3 | 30.3 | 50.2 | 23.5 | 29.1 | 20.8 | 24.9 | 23.3 | 959 |
| Frequent Call Disconnection | 17.5 | 20.4 | 65.2 | 28.1 | 15.8 | 20 | 23.7 | 22.3 | 918 |
| Speech Not Clear | 24.9 | 24.5 | 79.8 | 35.7 | 18.8 | 28.9 | 29.1 | 29 | 1193 |
| Coverage problem (weal signals) | 29.2 | 27.2 | 73.7 | 40.4 | 28.5 | 33.7 | 31.7 | 32.5 | 1335 |
| Helpline / <br> Directory <br> Assistance Problem | 10.1 | 9.4 | 44.5 | 23.7 | 7.9 | 13.9 | 13.1 | 13.4 | 551 |
| Billing problem | 7.3 | 7.1 | 13.8 | 24.6 | 11.5 | 8.7 | 10.3 | 9.7 | 399 |
| Others | 1 | 1.1 | 1.2 | 1.5 | 1.2 | 0.6 | 1.5 | 1.1 | 46 |
| Faced any problem | 53.3 | 49.8 | 96 | 67.5 | 65.5 | 53.2 | 59.2 | 56.9 | 2340 |
| None | 42 | 36.9 | 2.8 | 29.8 | 31.5 | 38.2 | 35.2 | 36.3 | 1495 |
| No response | 4.7 | 13.4 | 1.2 | 2.6 | 3 | 8.6 | 5.6 | 6.8 | 278 |

## Annex Table - 3.73

Problems faced while using Telecom Services by Sex, Pakistan, 2008
(Percent)

| Problems | Males | Females | Total |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Percent | Number |
| Slow Speed - internet | 13.6 | 15.4 | 13.9 | 572 |
| Frequent Disconnect - Internet | 10.5 | 15.7 | 11.3 | 466 |
| Congestion / Line busy | 23.6 | 21.8 | 23.3 | 959 |
| Frequent Call Disconnection | 22.9 | 19 | 22.3 | 918 |
| Speech Not Clear | 29.3 | 27.4 | 29 | 1193 |
| Coverage problem (weal signals) | 32.6 | 32 | 32.5 | 1335 |
| Helpline / Directory Assistance Problem | 14.4 | 8.2 | 13.4 | 551 |
| Billing problem | 9.5 | 10.5 | 9.7 | 399 |
| Others | 1.1 | 1.1 | 1.1 | 46 |
| Faced any problem | 56.3 | 60.1 | 56.9 | 2340 |
| None | 36.7 | 34.7 | 36.3 | 1495 |
| No response | 7.1 | 5.2 | 6.8 | 278 |

Annex Table-3.74
Negative Impact of FLL/WLL by Residence and Region, Pakistan, 2008

| Type of Negative Impact | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creates tension |  |  |  |  |  |  |  |  |
| No | 91.9 | 93.8 | 96 | 84.2 | 83 | 93.7 | 90.1 | 91.5 |
| Yes | 8.1 | 6.2 | 4 | 15.8 | 17 | 6.3 | 9.9 | 8.5 |
| Causes disturbance in work |  |  |  |  |  |  |  |  |
| No | 86.7 | 90.5 | 96.4 | 83.8 | 78.2 | 91.1 | 85.7 | 87.7 |
| Yes | 13.3 | 9.5 | 3.6 | 16.2 | 21.8 | 8.9 | 14.3 | 12.3 |


| No | 87.9 | 83.3 | 94.7 | 81.8 | 73.9 | 89.2 | 83.5 | 85.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | 12.1 | 16.7 | 5.3 | 18.2 | 26.1 | 10.8 | 16.5 | 14.3 |
| Increase expenses |  |  |  |  |  |  |  |  |
| No | 65.8 | 64.2 | 77.3 | 51.5 | 53.9 | 69 | 60.9 | 64 |
| Yes | 34.2 | 35.8 | 22.7 | 48.5 | 46.1 | 31 | 39.1 | 36 |
| Misused for antisocial activity |  |  |  |  |  |  |  |  |
| No | 81.3 | 72.9 | 83 | 62.7 | 78.8 | 77.2 | 76.5 | 76.8 |
| Yes | 18.7 | 27.1 | 17 | 37.3 | 21.2 | 22.8 | 23.5 | 23.2 |
| Dangerous while driving |  |  |  |  |  |  |  |  |
| No | 82.2 | 72.1 | 87.4 | 59 | 77 | 80.1 | 74.7 | 76.8 |
| Yes | 17.8 | 27.9 | 12.6 | 41 | 23 | 19.9 | 25.3 | 23.2 |
| Target for theft - robbery |  |  |  |  |  |  |  |  |
| No | 84.8 | 77.3 | 88.3 | 75.9 | 86.7 | 85 | 79.9 | 81.9 |
| Yes | 15.2 | 22.7 | 11.7 | 24.1 | 13.3 | 15 | 20.1 | 18.1 |
| Others |  |  |  |  |  |  |  |  |
| No | 97.9 | 94.9 | 99.2 | 97.6 | 98.2 | 97.7 | 96.7 | 97.1 |
| Yes | 2.1 | 5.1 | 0.8 | 2.4 | 1.8 | 2.3 | 3.3 | 2.9 |
| Total Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

Annex Table - 3.75
Negative Impact of FLL / WLL by Sex, Pakistan, 2008


| No Yes |  | 65.7 | 54.6 | 64 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 34.3 | 45.4 | 36 |
| No Misused for antisocial activityNes |  |  |  |  |
|  |  | 77 | 75.6 | 76.8 |
|  |  | 23 | 24.4 | 23.2 |
| No Dangerous while drivingYes |  |  |  |  |
|  |  | 77.2 | 74.3 | 76.8 |
|  |  | 22.8 | 25.7 | 23.2 |
| Target for theft-robbery |  |  |  |  |
| No |  | 82.1 | 80.4 | 81.9 |
| Yes |  | 17.9 | 19.6 | 18.1 |
| Others |  |  |  |  |
| No |  | 97.5 | 94.7 | 97.1 |
| Yes |  | 2.5 | 5.3 | 2.9 |
| Total | Percent | 100 | 100 | 100 |
|  | Number | 3456 | 657 | 4113 |

Annex Table - 3.76
Negative Impact of Mobile Phone by Residence and Region, Pakistan, 2008

| Type of Negative Impact | Punjab | Sindh | Balochistan | NWFP | AJK / FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creates tension |  |  |  |  |  |  |  |  |
| No | 74.7 | 80.6 | 71.3 | 74.3 | 49.1 | 78 | 73.5 | 75.2 |
| Yes | 25.3 | 19.4 | 28.7 | 25.7 | 50.9 | 22 | 26.5 | 24.8 |
| Causes disturbance in work |  |  |  |  |  |  |  |  |
| No | 62.8 | 73.5 | 52.2 | 76.1 | 40 | 68.7 | 64.2 | 65.9 |
| Yes | 37.2 | 26.5 | 47.8 | 23.9 | 60 | 31.3 | 35.8 | 34.1 |
| Wastes time |  |  |  |  |  |  |  |  |
| No | 66.7 | 66.8 | 42.1 | 65.8 | 28.5 | 67.3 | 61.3 | 63.6 |
| Yes | 33.3 | 33.2 | 57.9 | 34.2 | 71.5 | 32.7 | 38.7 | 36.4 |
| Increase expenses |  |  |  |  |  |  |  |  |
| No | 33.9 | 24.2 | 18.6 | 31.8 | 23 | 29.2 | 29.6 | 29.5 |
| Yes | 66.1 | 75.8 | 81.4 | 68.2 | 77 | 70.8 | 70.4 | 70.5 |
| Misused for antisocial activity |  |  |  |  |  |  |  |  |
| No | 42.8 | 37.1 | 55.9 | 43 | 40 | 42.8 | 41.2 | 41.8 |
| Yes | 57.2 | 62.9 | 44.1 | 57 | 60 | 57.2 | 58.8 | 58.2 |


| Dangerous while driving |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No |  | 21.1 | 19.5 | 30.8 | 36 | 20.6 | 25.2 | 21.3 | 22.8 |
| Yes |  | 78.9 | 80.5 | 69.2 | 64 | 79.4 | 74.8 | 78.7 | 77.2 |
| Target for theft/robbery |  |  |  |  |  |  |  |  |  |
| No |  | 34.3 | 30.9 | 42.1 | 42.5 | 44.8 | 40.1 | 32 | 35.1 |
| Yes |  | 65.7 | 69.1 | 57.9 | 57.5 | 55.2 | 59.9 | 68 | 64.9 |
| Others |  |  |  |  |  |  |  |  |  |
| No |  | 95.3 | 90 | 98 | 96.3 | 96.4 | 94.3 | 93.9 | 94 |
| Yes |  | 4.7 | 10 | 2 | 3.7 | 3.6 | 5.7 | 6.1 | 6 |
| Total | Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
|  | Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |

## Annex Table - 3.77

Negative Impact of Mobile Phone by Sex, Pakistan, 2008

|  | Type of Negative Impact | Males | Females | Total |
| :---: | :---: | :---: | :---: | :---: |
|  Creates tension <br> No  <br> Yes  |  |  |  |  |
|  |  | 76.3 | 69.4 | 75.2 |
|  |  | 23.7 | 30.6 | 24.8 |
| No Causes disturbance in workYes |  |  |  |  |
|  |  | 67.2 | 59.1 | 65.9 |
|  |  | 32.8 | 40.9 | 34.1 |
|  Wastes time <br> No  <br> Yes  |  |  |  |  |
|  |  | 64.8 | 57.2 | 63.6 |
|  |  | 35.2 | 42.8 | 36.4 |
| $\begin{array}{ll} & \text { Increase expenses } \\ \text { No } \\ \text { Yes } & \end{array}$ |  |  |  |  |
|  |  | 28.5 | 34.6 | 29.5 |
|  |  | 71.5 | 65.4 | 70.5 |
| No Misused for antisocial activityYes |  |  |  |  |
|  |  | 41.2 | 44.9 | 41.8 |
|  |  | 58.8 | 55.1 | 58.2 |
| $\begin{array}{ll}\text { No } & \text { Dangerous while driving } \\ \text { Yes } & \end{array}$ |  |  |  |  |
|  |  | 21 | 32.4 | 22.8 |
|  |  | 79 | 67.6 | 77.2 |
|  Target for theft/robbery <br> No  <br> Yes  |  |  |  |  |
|  |  | 34.7 | 37.1 | 35.1 |
|  |  | 65.3 | 62.9 | 64.9 |


|  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| No | Others |  |  | 94 |
| Yes |  | 94.6 | 6 |  |
|  |  | 5.4 | 9.1 |  |
| Total | Percent |  |  | 100 |
|  | Number | 100 | 100 | 4113 |

Annex Table - 3.78
Negative Impact of Internet by Residence and Region, Pakistan, 2008
(Percent)

| Type of Negative Impact | Punjab | Sindh | Balochistan | NWFP | AJK / <br> FANA | Rural | Urban | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creates tension |  |  |  |  |  |  |  |  |
| No | 93.6 | 94.1 | 96.8 | 87.7 | 83.6 | 94.5 | 91.9 | 92.9 |
| Yes | 6.4 | 5.9 | 3.2 | 12.3 | 16.4 | 5.5 | 8.1 | 7.1 |
| Causes disturbance in work |  |  |  |  |  |  |  |  |
| No | 88.9 | 92.9 | 96 | 83.6 | 79.4 | 91.5 | 88.3 | 89.5 |
| Yes | 11.1 | 7.1 | 4 | 16.4 | 20.6 | 8.5 | 11.7 | 10.5 |
| Wastes time |  |  |  |  |  |  |  |  |
| No | 76.3 | 86.1 | 89.1 | 77 | 59.4 | 81.6 | 78 | 79.4 |
| Yes | 23.7 | 13.9 | 10.9 | 23 | 40.6 | 18.4 | 22 | 20.6 |
| Increase expenses |  |  |  |  |  |  |  |  |
| No | 76.9 | 80.6 | 92.7 | 75.9 | 60.6 | 80.6 | 76.6 | 78.2 |
| Yes | 23.1 | 19.4 | 7.3 | 24.1 | 39.4 | 19.4 | 23.4 | 21.8 |
| Misused for antisocial activity |  |  |  |  |  |  |  |  |
| No | 82.6 | 86.9 | 90.7 | 75.2 | 65.5 | 85.1 | 81.4 | 82.8 |
| Yes | 17.4 | 13.1 | 9.3 | 24.8 | 34.5 | 14.9 | 18.6 | 17.2 |
| Dangerous while driving |  |  |  |  |  |  |  |  |
| No | 85.3 | 86.6 | 95.5 | 72.6 | 77 | 86.7 | 83.3 | 84.6 |
| Yes | 14.7 | 13.4 | 4.5 | 27.4 | 23 | 13.3 | 16.7 | 15.4 |
| Target for theft / robbery |  |  |  |  |  |  |  |  |
| No | 91.1 | 90.1 | 95.5 | 78.5 | 83 | 90.9 | 88.5 | 89.4 |
| Yes | 8.9 | 9.9 | 4.5 | 21.5 | 17 | 9.1 | 11.5 | 10.6 |
| Others |  |  |  |  |  |  |  |  |
| No | 98.6 | 96.5 | 100 | 98.2 | 97 | 98.9 | 97.4 | 97.9 |
| Yes | 1.4 | 3.5 |  | 1.8 | 3 | 1.1 | 2.6 | 2.1 |
| Percent | 100 | 100 | 100 | 100 | 100 | 38.3 | 61.7 | 100 |
| Total Number | 2027 | 1218 | 247 | 456 | 165 | 1574 | 2539 | 4113 |


|  | $\begin{gathered} \text { Annex Table - } 3.79 \\ \text { Negative Impact of Internet by Sex, Pakistan, } 2008 \end{gathered}$ |  |  | (Percent) |
| :---: | :---: | :---: | :---: | :---: |
|  | Type of Negative Impact | Males | Females | Total |
| Creates tension |  |  |  |  |
| No |  | 93 | 92.4 | 92.9 |
| Yes |  | 7 | 7.6 | 7.1 |
|  | Causes disturbance in work |  |  |  |
| No |  | 90.4 | 84.9 | 89.5 |
| Yes |  | 9.6 | 15.1 | 10.5 |
| Wastes time |  |  |  |  |
| No |  | 80.3 | 74.4 | 79.4 |
| Yes |  | 19.7 | 25.6 | 20.6 |
| Increase expenses |  |  |  |  |
| No |  | 79.1 | 73.5 | 78.2 |
| Yes |  | 20.9 | 26.5 | 21.8 |
| Misused for antisocial activity |  |  |  |  |
| No |  | 83.3 | 80.2 | 82.8 |
| Yes |  | 16.7 | 19.8 | 17.2 |
| Dangerous while driving |  |  |  |  |
| No |  | 84.5 | 84.6 | 84.6 |
| Yes |  | 15.5 | 15.4 | 15.4 |
| Target for theft/robbery |  |  |  |  |
| No |  | 89.5 | 88.9 | 89.4 |
| Yes |  | 10.5 | 11.1 | 10.6 |
| Others |  |  |  |  |
| No |  | 98.3 | 95.9 | 97.9 |
| Yes |  | 1.7 | 4.1 | 2.1 |
| Total | Percent | 100 | 100 | 100 |
|  | Number | 3456 | 657 | 4113 |


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[^0]:    Source: Annex Table 1.10 to 1.15

[^1]:    Source: Annex Table 2.2.

[^2]:    Source: Annex Table 2.4

[^3]:    ** Correlation is significant at the 0.01 level (2-tailed).

[^4]:    * Refer at Serial Nos. in Table Nos. 5.64 to 5.69

